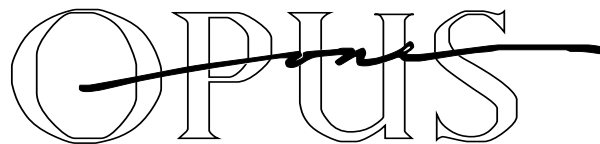


# Welcome to NAC Day!

**Joel M Snyder**  
**Senior Partner**  
**Opus One**  
**jms@opus1.com**



# Today's Agenda

- **9:00 to 9:45**
- **10:00 to 11:00**
- **11:15 to 12:15**
- **12:15 to 1:15**
- **1:15 to 2:15**
- **2:30 to 3:10**
- **3:25 to 4:15**

**What is NAC?**

**Deploying NAC**

**Enforcement Options**

**Lunch**

**Extremely Real World NAC**

**Standards-based NAC**

**Hard Questions about NAC**



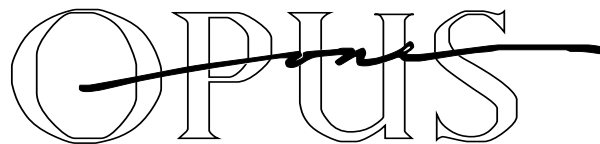




# Network Access Control

## Part 1: What is NAC?

**Joel M Snyder**  
**Senior Partner**  
**Opus One**  
**jms@opus1.com**



## Agenda: Defining NAC

- **Why are we thinking about NAC?**
- **What is a definition of NAC?**
- **What are the four key components of NAC?**
- **What are the industry NAC architectures?**
- **Authentication, Environment, and Enforcement in Depth**

# Security Management Is Moving Towards the End User

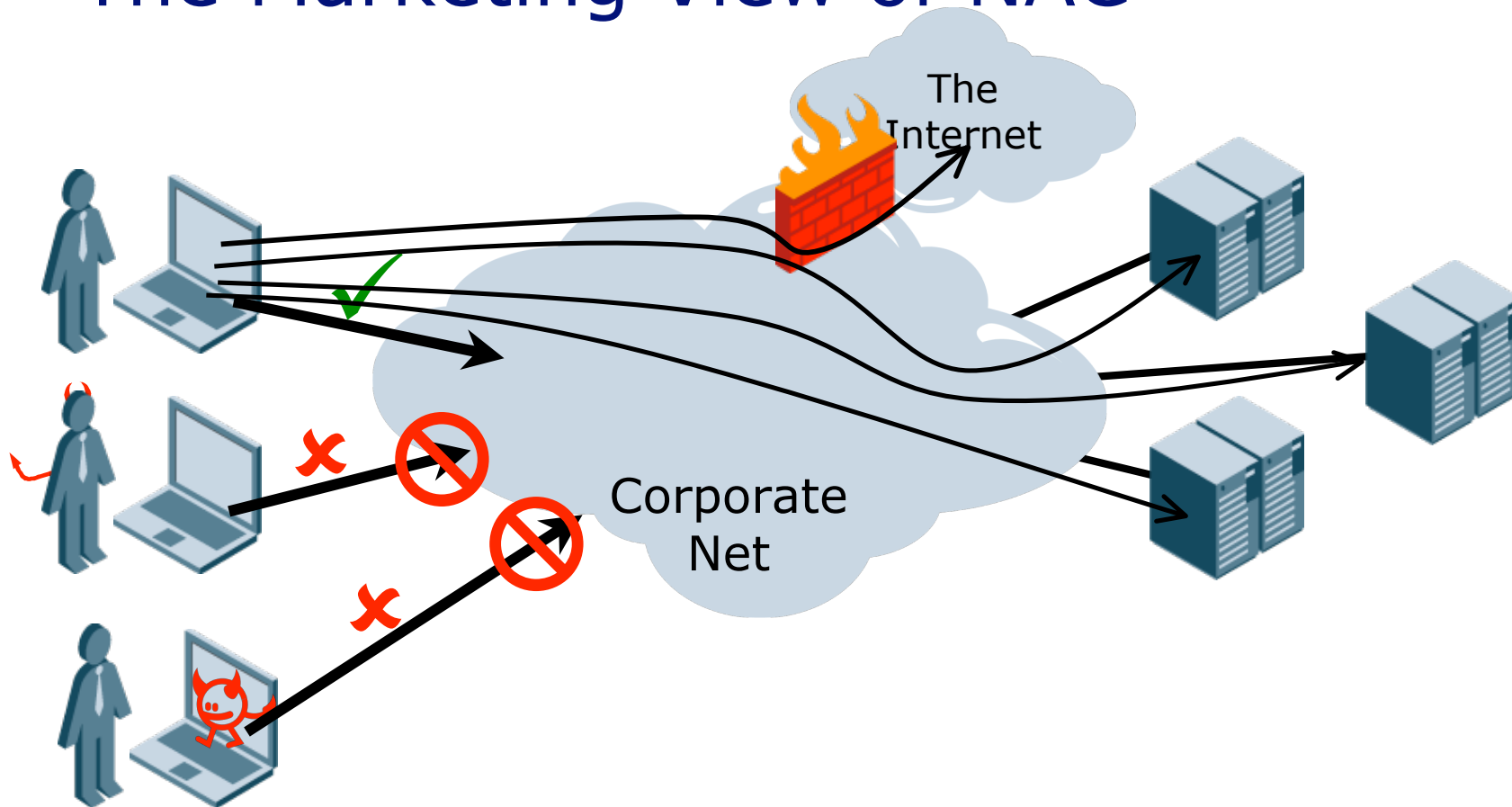
## Last Year

- **Poke holes in the firewall for specific IP addresses and specific services**
- **Create IPsec remote access solutions that give broad network access**

## Next Year

- **Determine security policy by *who is connecting* not where they are connecting from**
- **Create remote access solutions that *focus on the end-user*, not the network**

# The Marketing View of NAC



# Let's Define NAC: "Network Access Control"

NAC is 

user-focused,	network-based	access control
---------------	---------------	----------------

Who you are:  
not your IP address,  
but your authenticated  
identity.

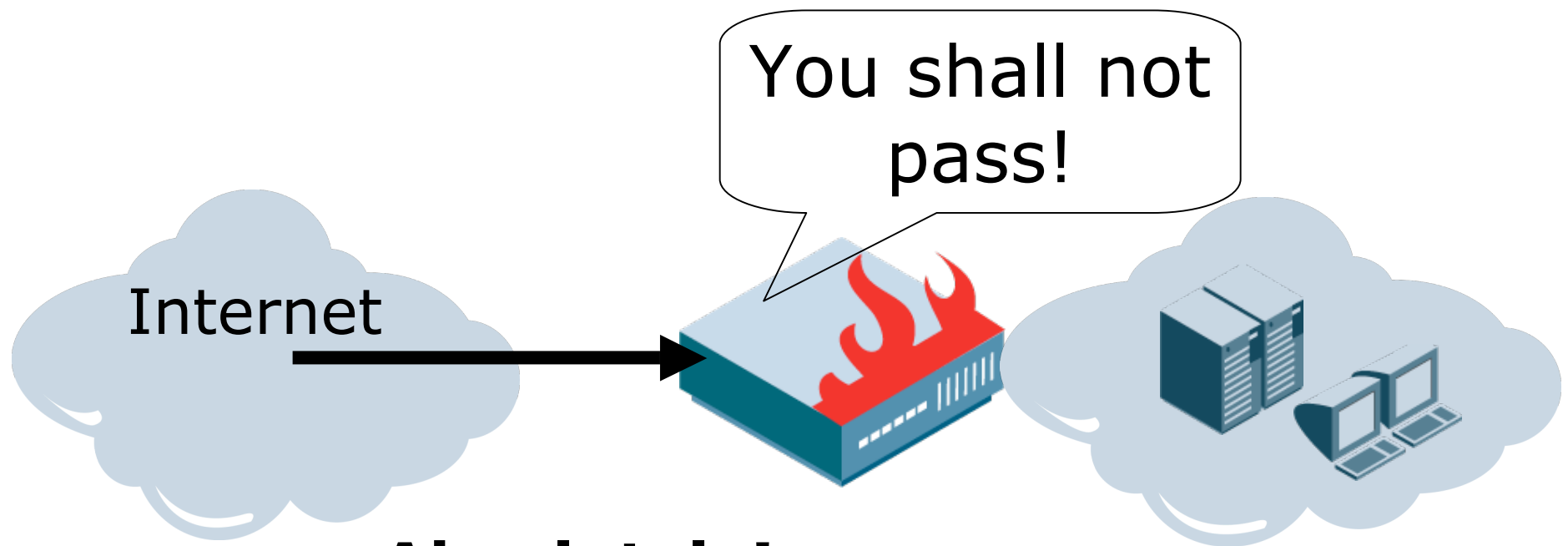
Also: your end-point  
security status,  
location, access type

Something inside  
of the network:  
enforcement  
occurs in the  
network, not on  
the the end points

Control: limit  
access according to  
policy, where policy  
is based on the  
user



“OK, wait a second. Isn't Access Control what a firewall does?”



**Absolutely!**

The difference is in the decision!

# NAC Is Firewalling, but With a Difference



## Common Firewall Decision Elements

Source IP and port  
Destination IP and port

### Position

Between two networks

## Common NAC Decision Elements

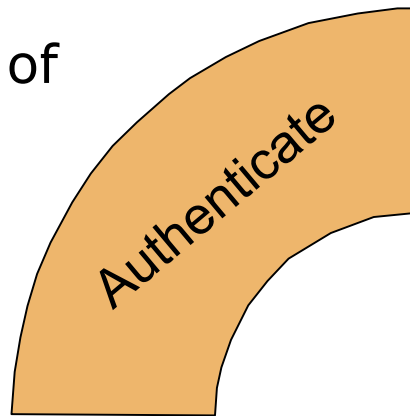
Username and Group  
Access method and location  
End-point security status  
Destination IP and port

### Position

Between user and network

# NAC Has Four Components

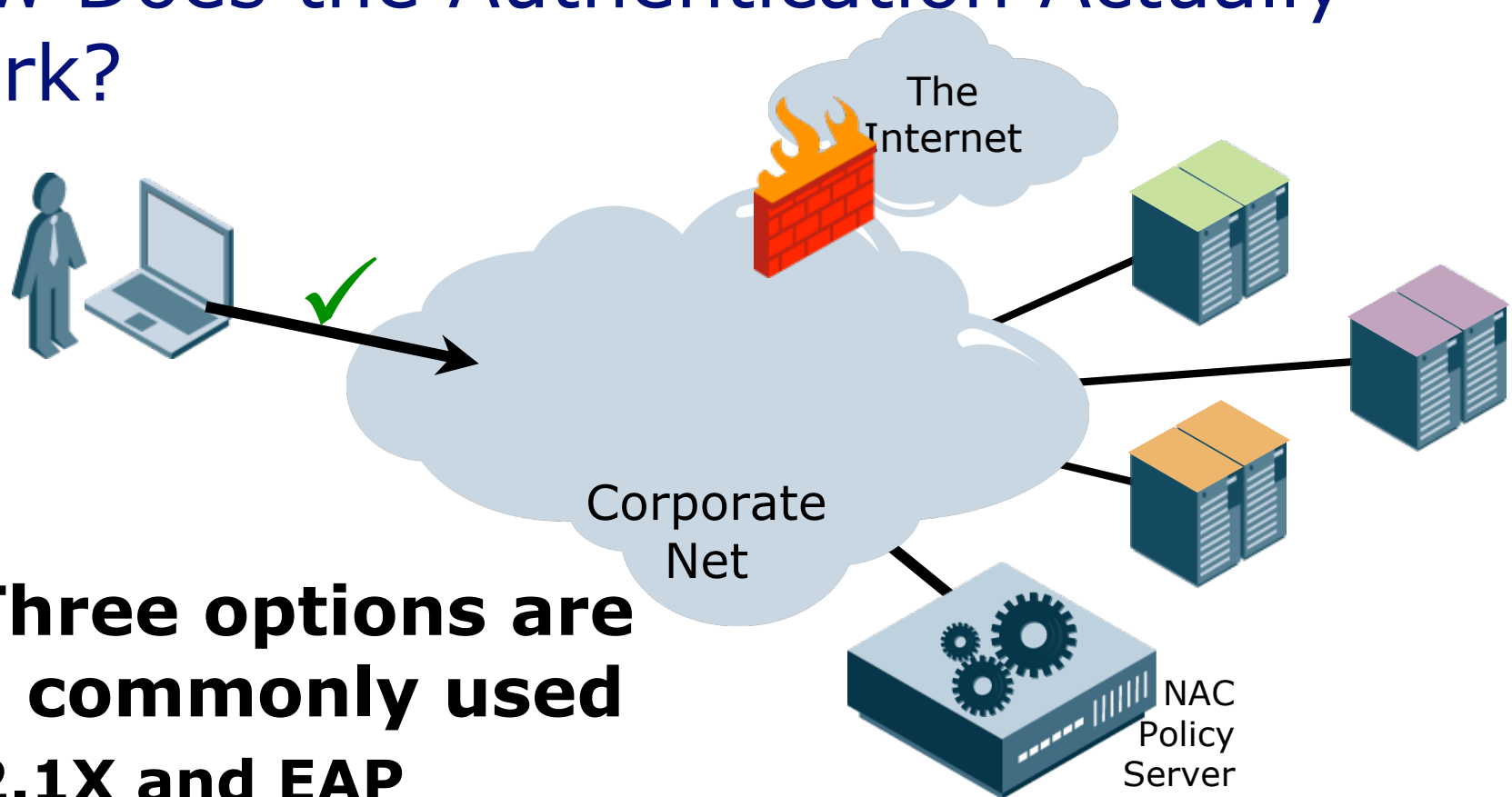
1. Authentication of the user



**End users are authenticated before getting network access**



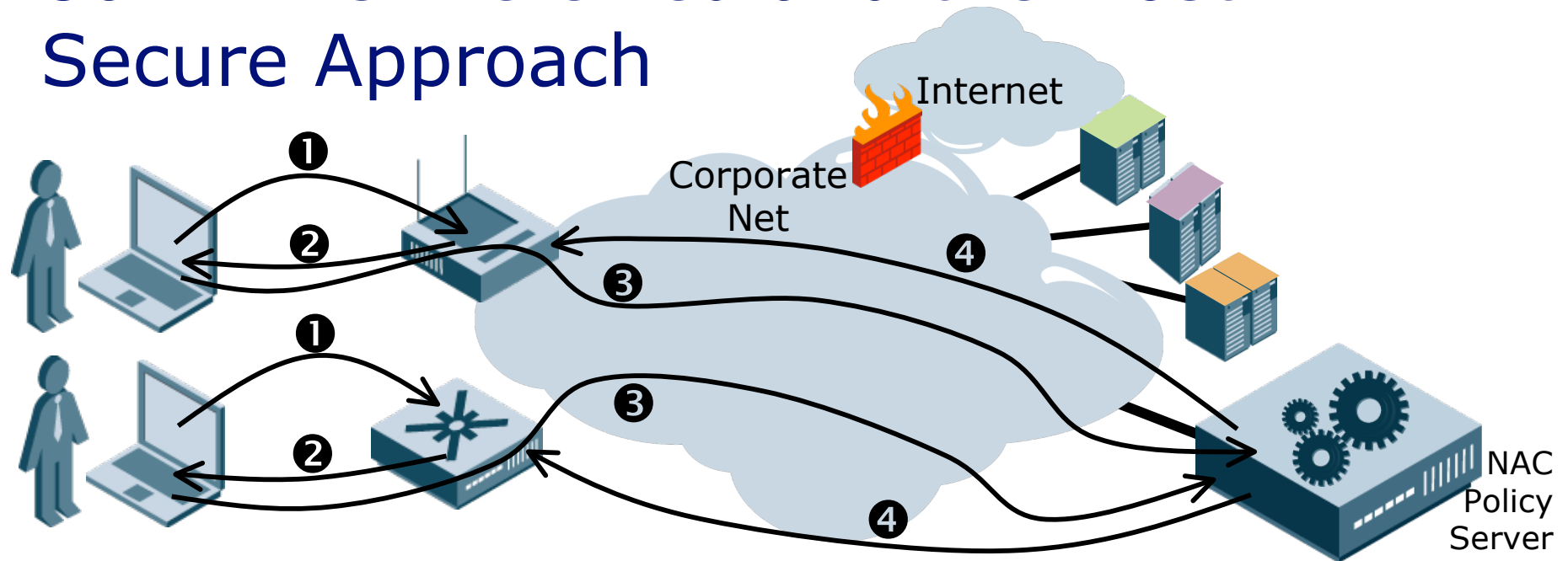
# How Does the Authentication Actually Work?



**Three options are commonly used**

- **802.1X and EAP**
- **Web-based Authentication**
- **Proprietary Client**

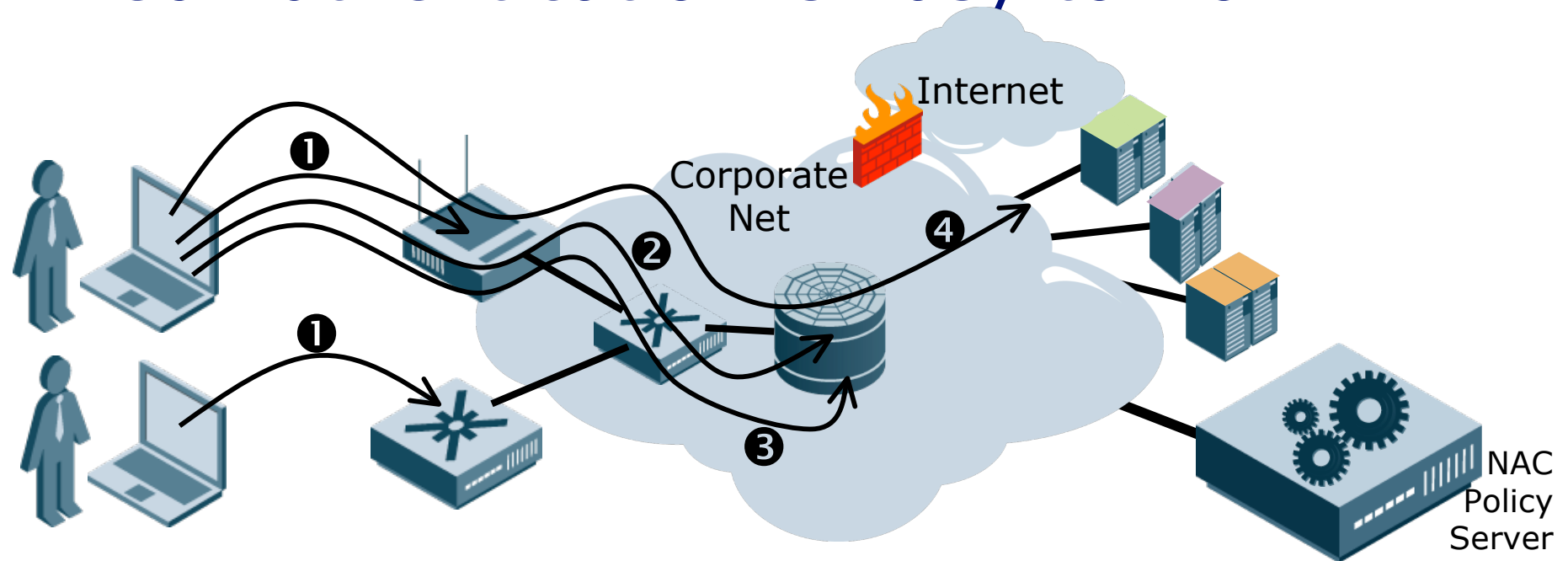
## 802.1X is Preferred and the Most Secure Approach



- ❶ User brings up link (or associates with AP)
- ❷ AP/Switch starts 802.1X (EAP) for authentication
- ❸ User authenticates to central policy server
- ❹ If authentication (and other stuff) is successful, policy server instructs edge device to grant appropriate access. User gets IP address.



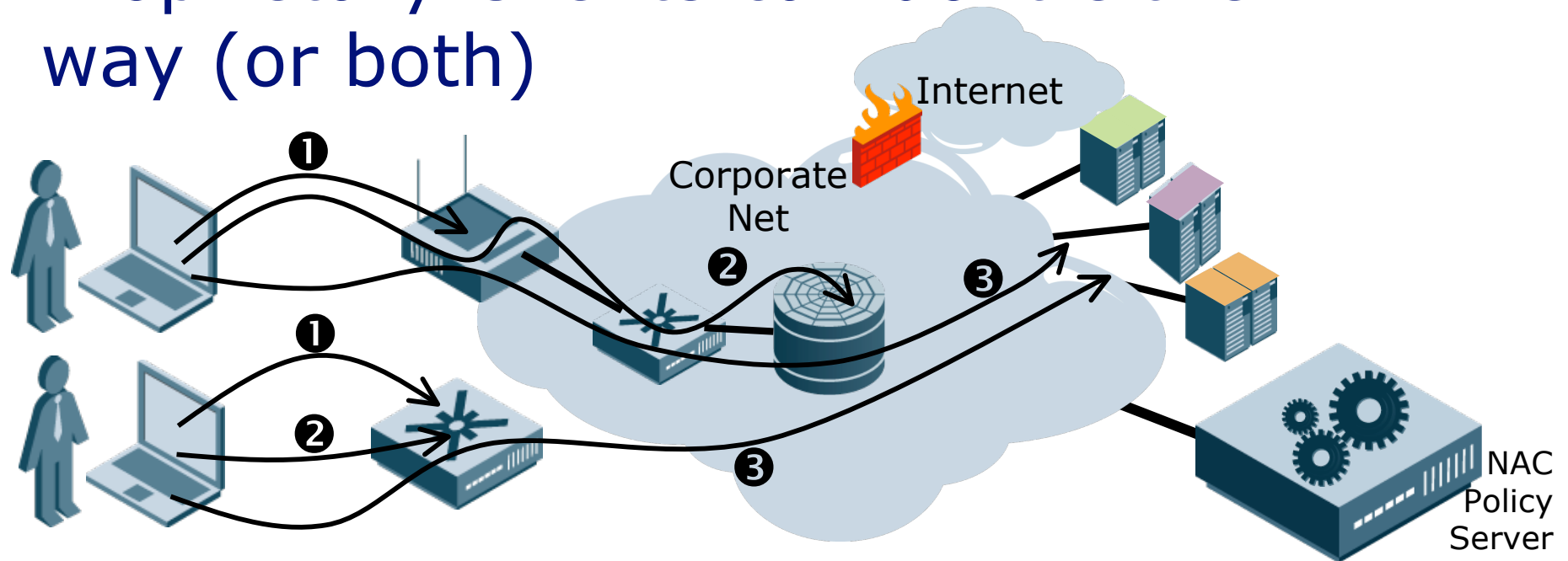
# Web Authentication is Easy to Do



- ❶ User gets on network; gets IP address
- ❷ User opens web browser and is trapped by portal
- ❸ User authenticates to central policy server
- ❹ If authentication (and other stuff) is successful, portal lets traffic through or reconfigures network to get out of the way



## Proprietary Clients can do it either way (or both)

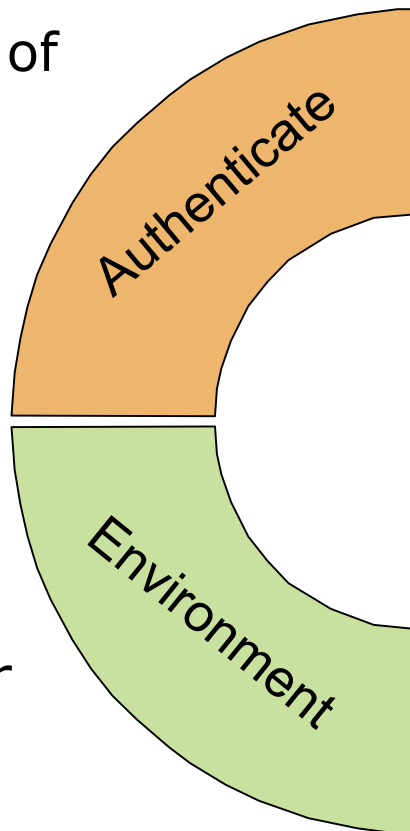


- ❶ User connects and gets IP address
- ❷ Client magically authenticates to NAC device
- ❸ If authentication (and other stuff) is successful, user is allowed on network



# Environmental Information Modifies Access or Causes Remediation

1. Authentication of the user



2. Use environmental information for continuous policy decision making

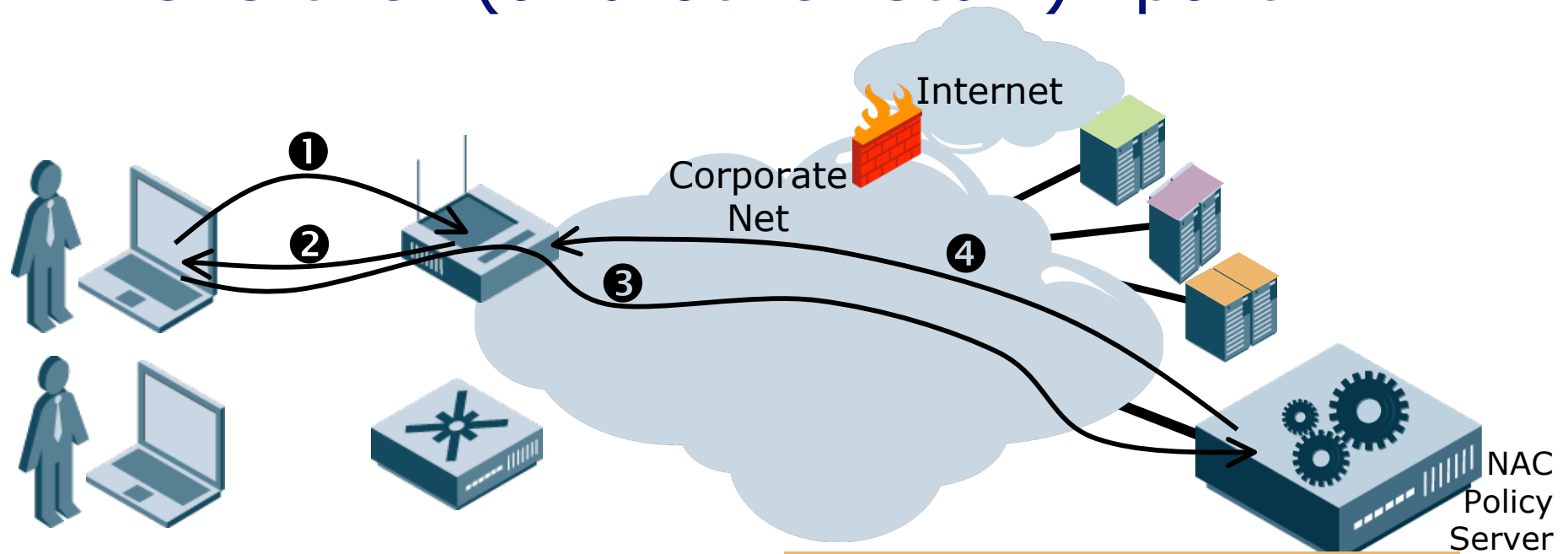
**Where is the user coming from ?**

**When is the access request occurring?**

**What is the End Point Security posture of the end point? ("Pre-Connect")**

**What is our IPS/ NBA/SIM telling us about this user ("Post-Connect")?**

## This is the “(and other stuff)” part



- ❶ User associates with AP
- ❷ AP starts authentication
- ❸ User authenticates

**For some, this is the main reason to want NAC!**

- ❹ If authentication (and other stuff) is successful, user is given appropriate network access


# Environmental Information Can Include Lots of Things

## Pure Environment

- Access Method (wired, wireless, VPN)
- Time of Day/Day of Week/Date within Limits
- Client Platform (Mac, Windows, *etc.*)
- Authentication Method (user/pass, MAC, *etc.*)
- Trusted Platform Module status

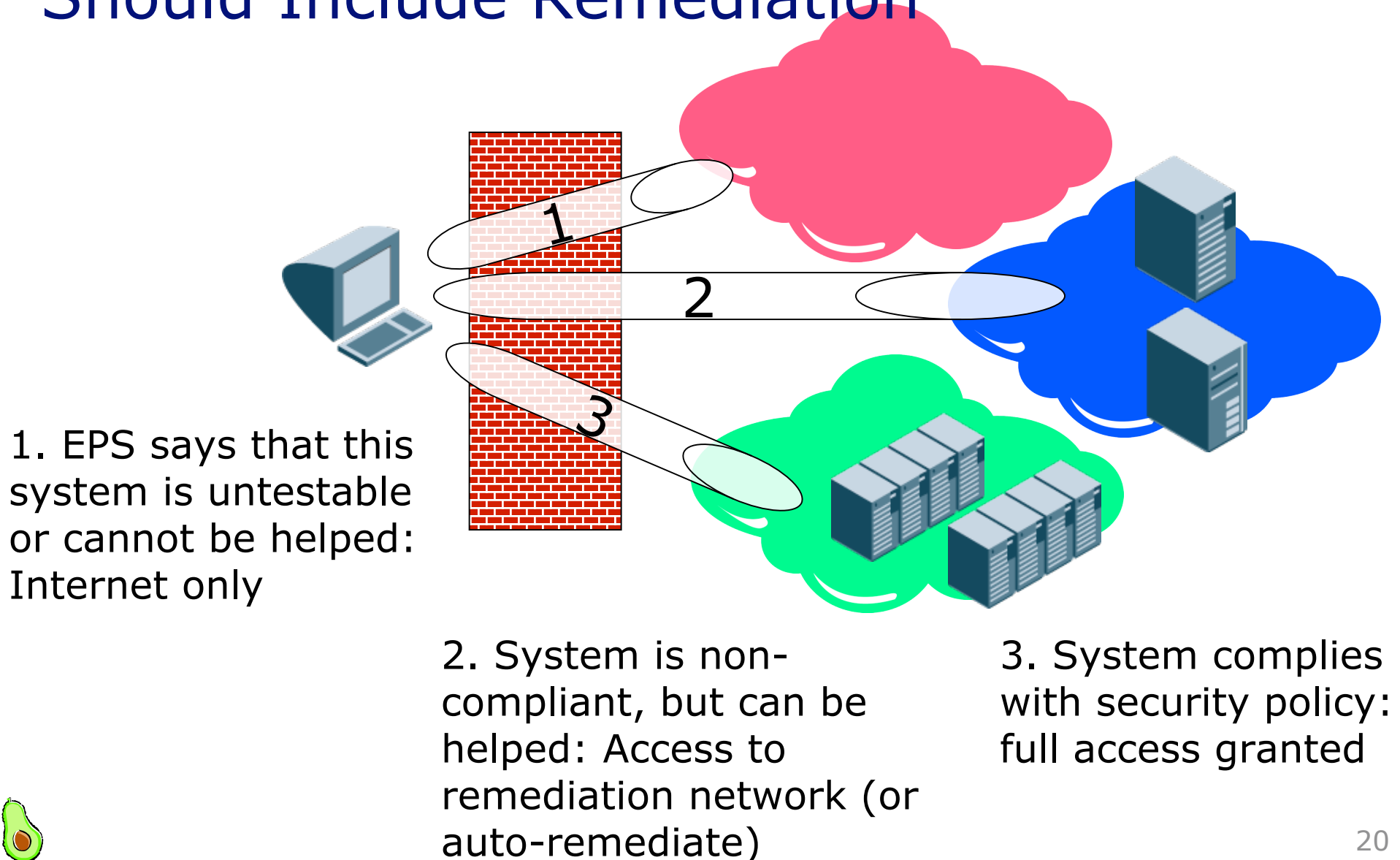
## End Point Security

- Does the device comply to my policy regarding
  - **Security Tools (A/V, FW)**
  - **Applications (running/not)**
  - **Patch Level**
  - **Corporate “signature”**



Lots more about  
this in the next  
session!

# Any End Point Security Test Should Include Remediation





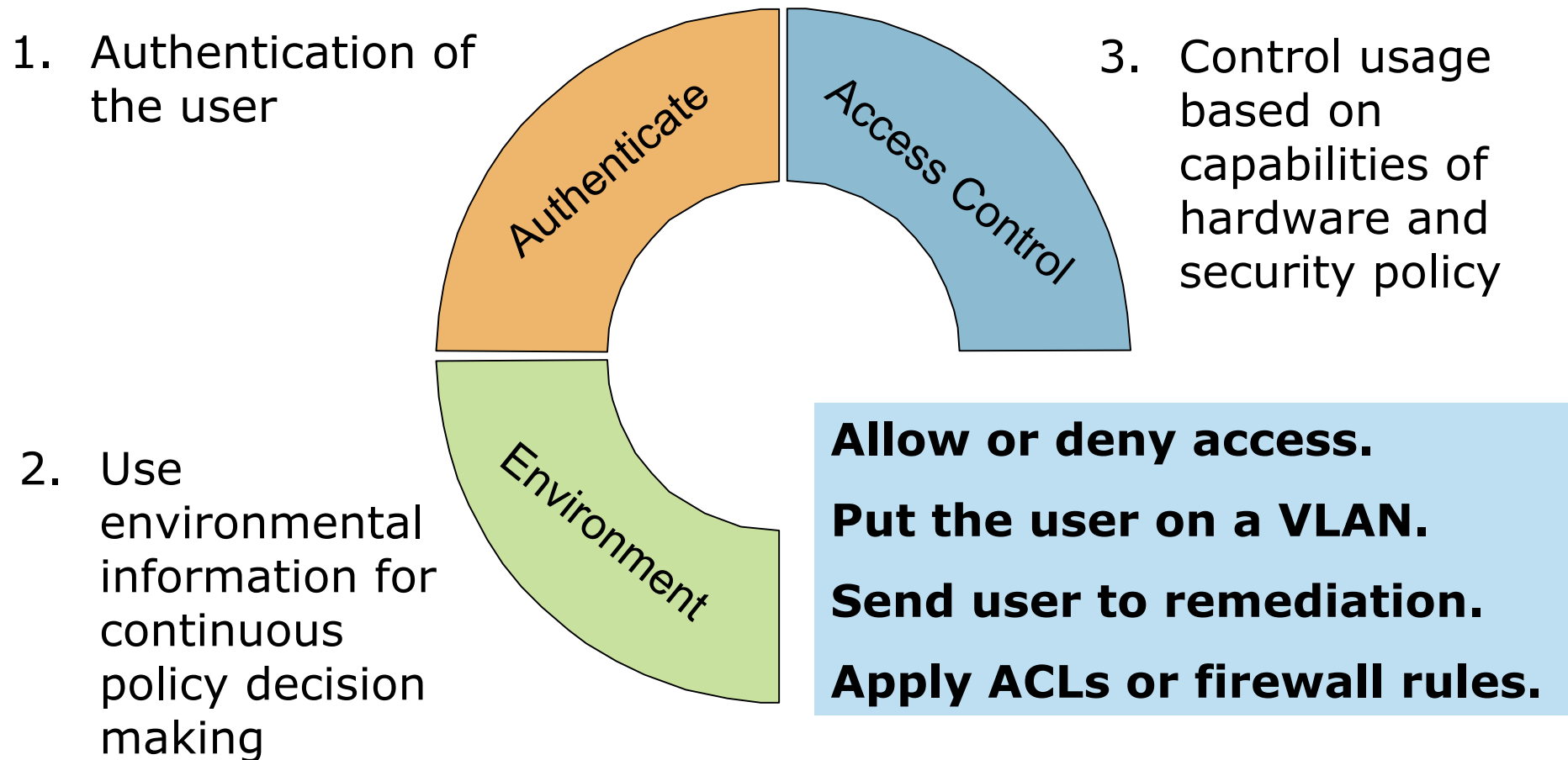
# Key Concept: Access Is a Function of Authentication and Environment

$$\begin{array}{c} \text{What} \\ \text{you can} \\ \text{do} \end{array} = \begin{array}{c} \text{Who You Are} \\ + \\ \text{How Well You} \\ \text{Comply with Policy} \\ + \\ \text{How Well You} \\ \text{Behave On the} \\ \text{Network} \end{array}$$

Darn... We just summarized NAC in one slide. What else is there to talk about?



# Access Controls Define Capabilities and Restrict the User



# Access Control Enforcement Has Two Main Attributes to Understand

## Control Granularity

- On/Off the network
- VLAN-level assignment
- Packet filters
- Stateful firewall

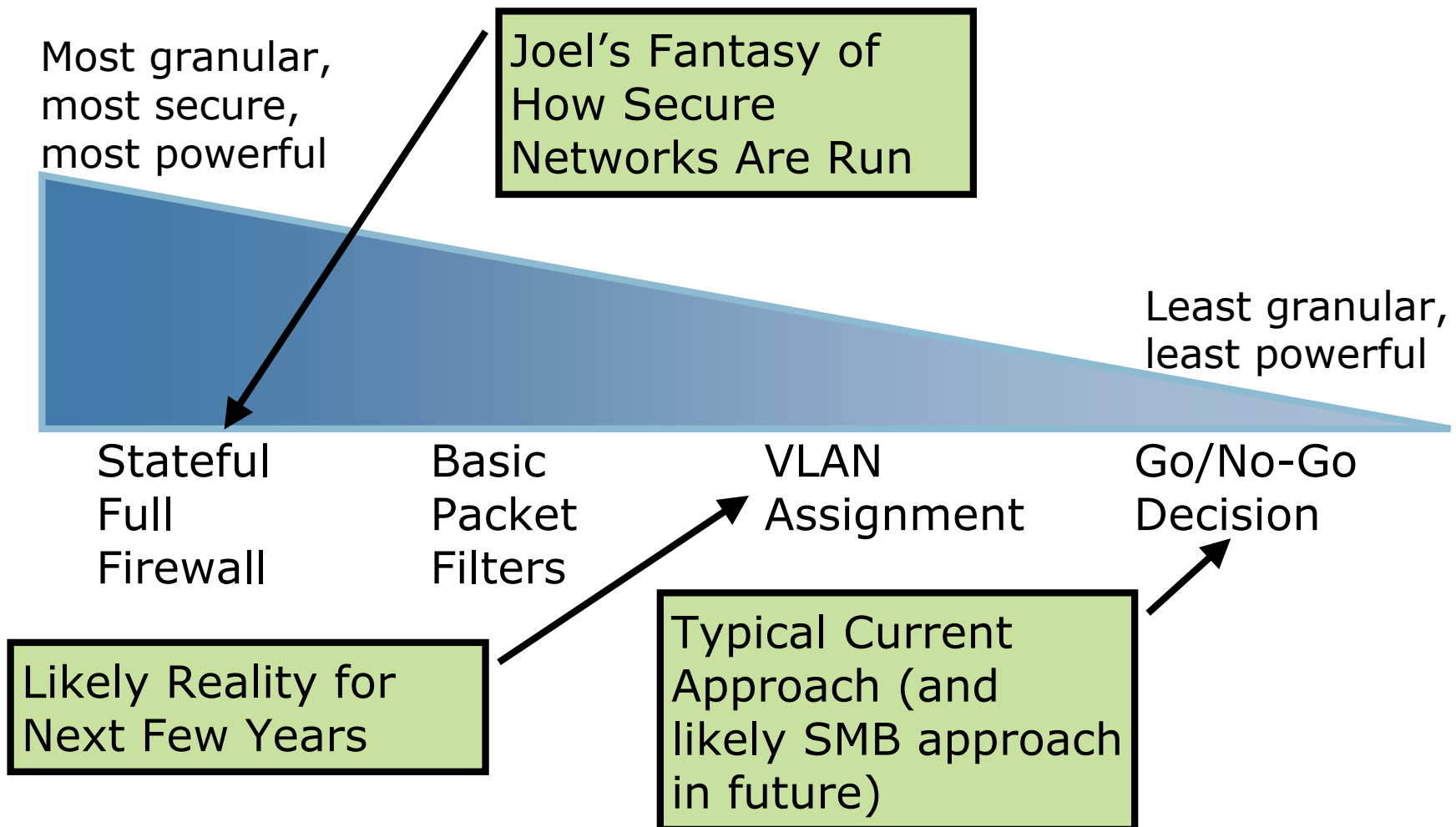
## Control Location

- On the client itself
- At the edge of the network ("Edge Enforcement")
- A barrier between user and network ("Inline Enforcement")
- A hybrid of inline and edge
- Within the network protocols themselves
- At the server itself

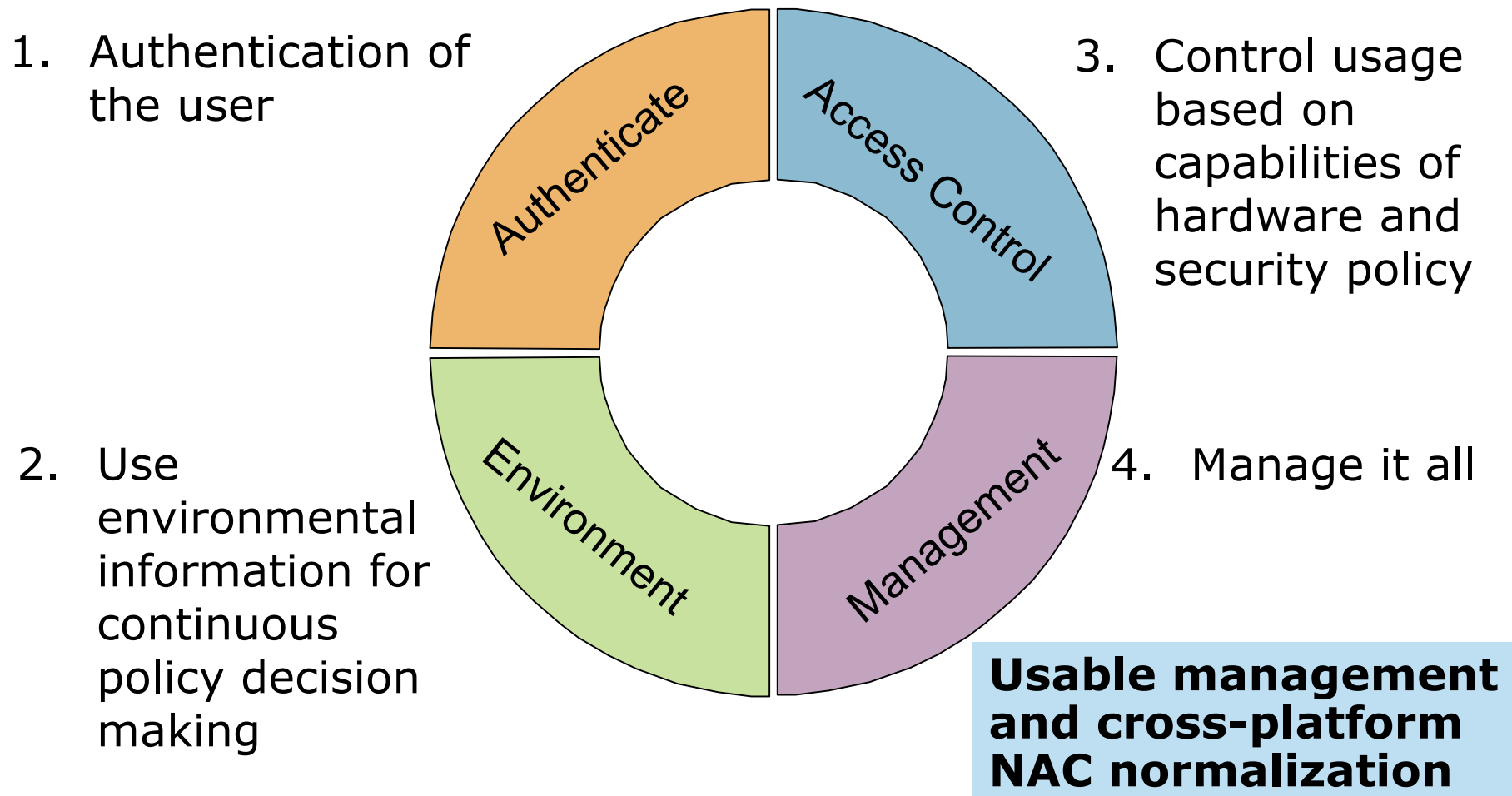
Lots more about this in the next session!



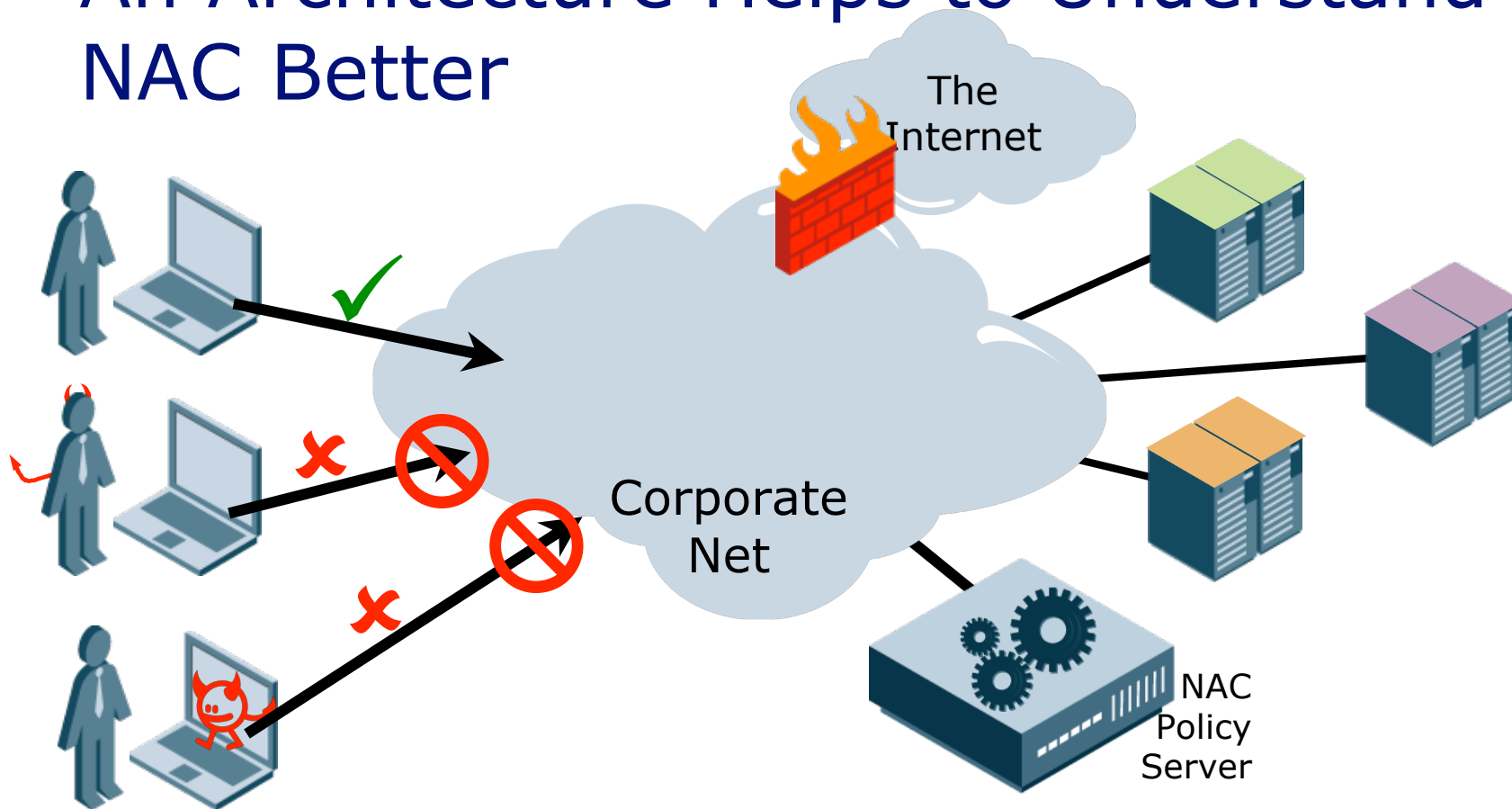
# Granularity is a Spectrum Largely Determined by Hardware



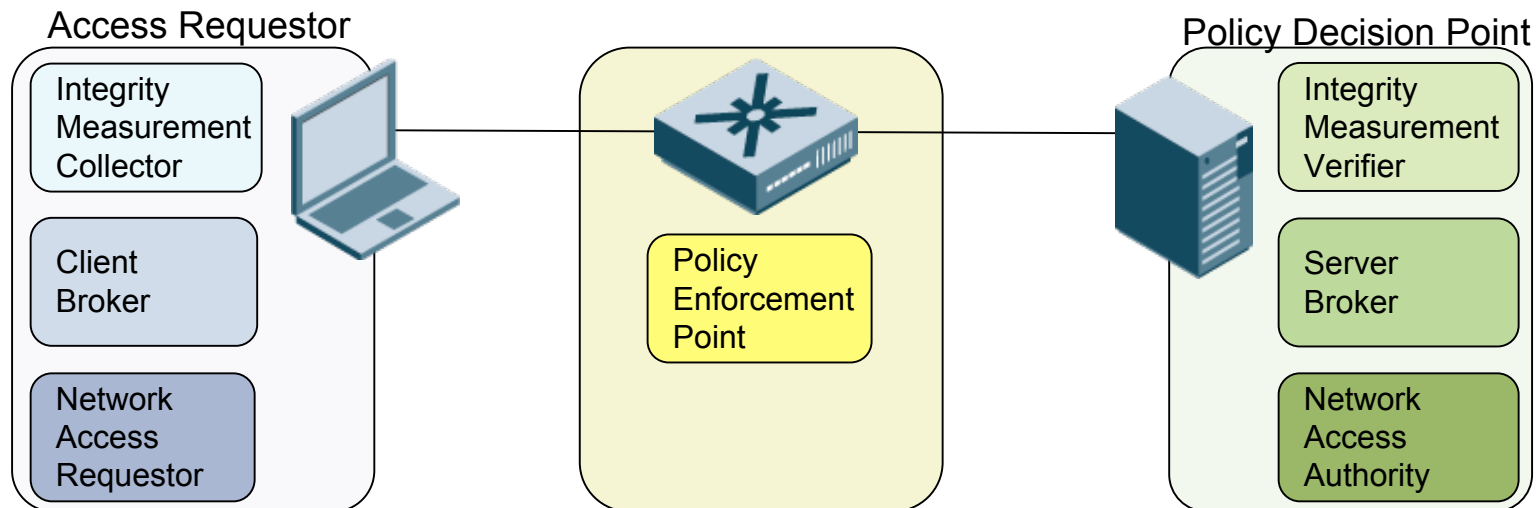
# Management of Policy is the Weak Link in most NAC Solutions



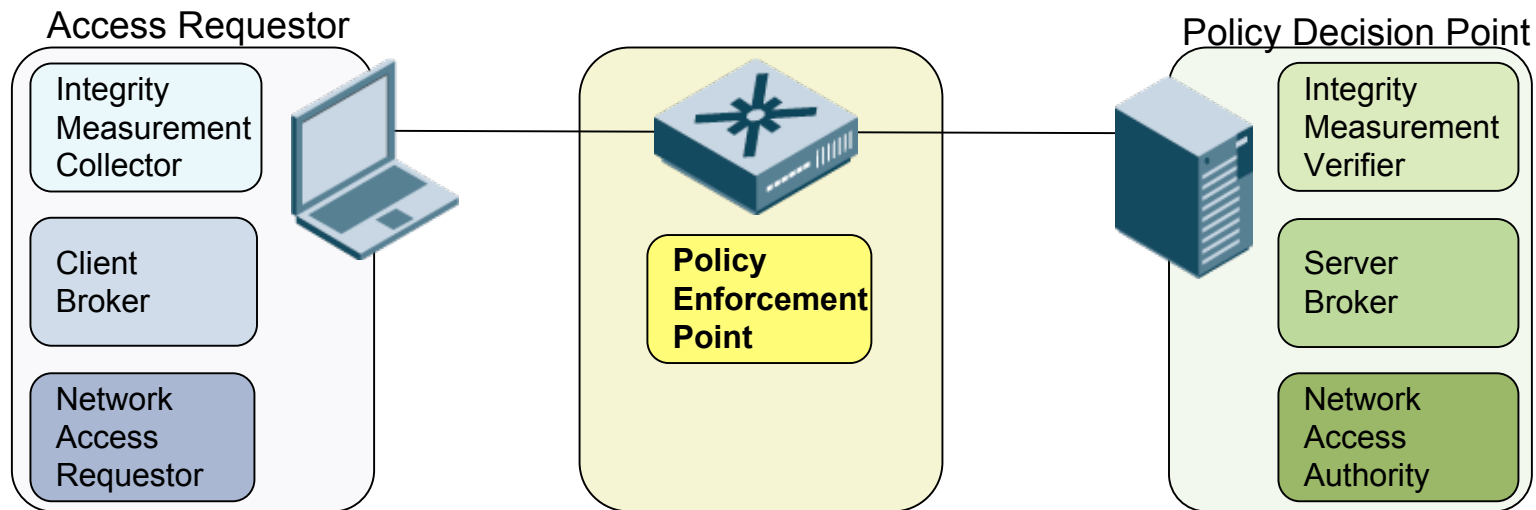
# An Architecture Helps to Understand NAC Better



# Lots of NAC Products... but Only a Few Good Architectures

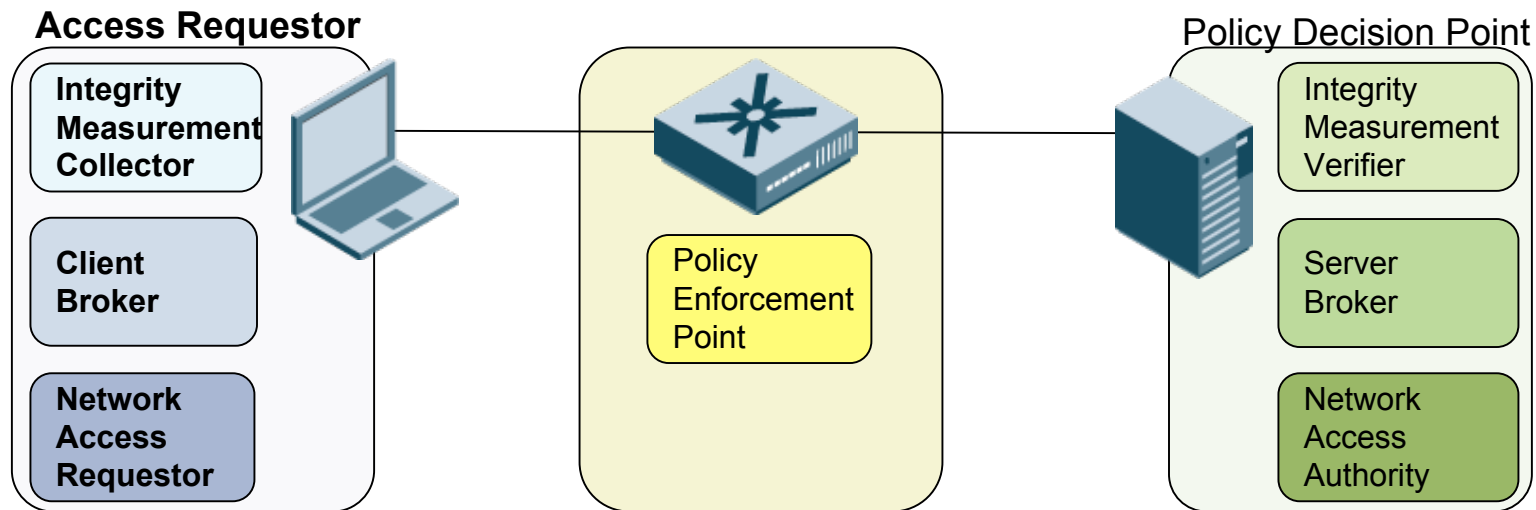


These are mostly TCG/TNC terms for each piece. IETF, Microsoft, and Cisco all have their own similar ones

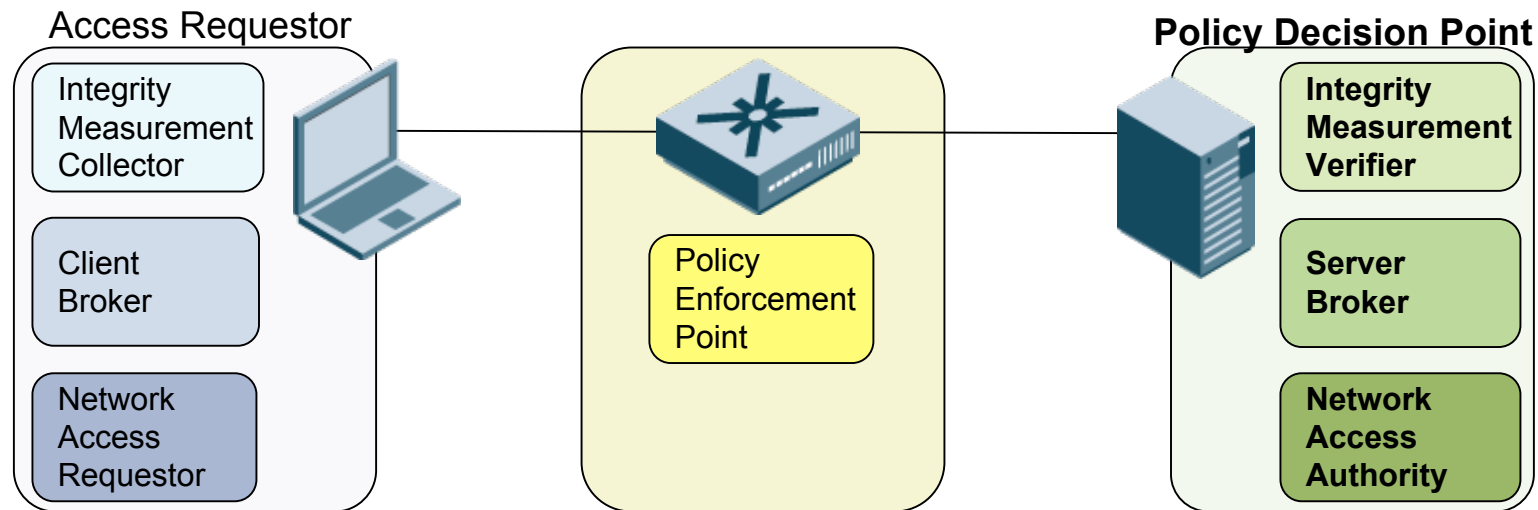


What is it?	TCG TNC	Microsoft NAP	Cisco NAC
<b>Policy Enforcement Point</b> Component within the network that enforces policy, typically an 802.1X-capable switch or WLAN, VPN gateway, or firewall.	Policy Enforcement Point	NAP Enforcement Server	Network Access Device






What is it?	TCG TNC	Microsoft NAP	Cisco NAC
<b>Integrity Measurement Collector</b> Third-party software that runs on the client and collects information on security status and applications, such as 'is A/V enabled and up-to-date?'	Integrity Measurement Collector	System Health Agent	Posture Plug-in Apps
<b>Client Broker</b> "Middleware" that talks to the Posture Collectors, collecting their data, and passes it down to Posture Transport Client	TNC Client	NAP Agent	Cisco Trust Agent
<b>Network Access Requestor</b> Connects the client to network, such as 802.1X supplicant. Authenticates the user, and acts as a conduit for Posture Collector data	Network Access Requestor	Enforcement Client	Cisco Trust Agent



What is it?	TCG TNC	Microsoft NAP	Cisco NAC
<b>Integrity Measurement Verifier</b> Receives status information from Posture Collectors then validates it against policy, returning a status to the Server Broker	Integrity Measurement Verifier	System Health Validator	Policy Vendor Server
<b>Server Broker</b> "Middleware" acting as an interface between multiple Posture Validators and the Posture Transport Server	TNC Server	NAP Administration Server	Access Control Server
<b>Network Access Authority</b> Validates authentication and posture, then passing policy to the Network Enforcement Point.	Network Access Authority	Network Policy Server	Access Control Server

# We've Just Grazed the Surface of NAC

- **NAC needs to be on your radar**
- **Tools like 802.1X should be part of your short and long range plans anyway**
- **Don't jump into a proprietary solution without considering the emerging standard architectures**



More Detail on  
NAC in the Next  
Session!

# Thanks!

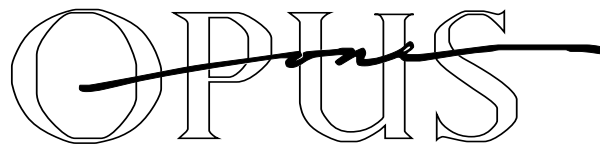
**Joel Snyder**  
**Senior Partner**  
**Opus One**  
**jms@opus1.com**



# Network Access Control

## Part 2: Deploying NAC

**Joel M Snyder**  
**Senior Partner**  
**Opus One**  
**jms@opus1.com**



# How to Get a PDF of This Class

- **<http://www.opus1.com/nac/>**
  - **Piles of NAC resources and some pointers to other resource collections**

# Agenda: Deploying NAC

- **Five Key Questions for NAC Deployment**
  - **Policy?**
  - **Authentication?**
  - **End Point Security?**
  - **Access Control**
  - **Integration**
- **Devil's Advocate View of NAC**

# Five Critical Questions for NAC

- 1) What is your security policy? What are you trying to accomplish?**
- 2) What authentication method will you use? How will you handle 'failure' cases?**
- 3) What End Point Security (Posture Assessment) features do you want? What is the associated policy?**
- 4) What enforcement strategy will you use? Where in the network will you enforce?**
- 5) How is NAC going to integrate into your existing network smoothly and without unnecessary disruption?**



## 1) Policy

### What Are Your Goals in Bringing NAC Into Your Network?

- **Normally, we add security to reduce risk.**

### **What Risk Are You Trying To Reduce?**

You must decide early on why you are adding NAC to your network... because there are so many NAC vendors out there, you'll never get the right product if you don't know what you want

## 1) Policy

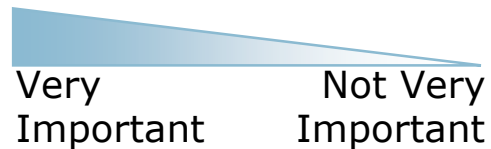
# Questions, Questions, Questions

- **Are you trying to help honest people stay honest?**
- **Are you trying to keep hackers off your network?**
- **Are you trying to add greater control to the network?**
- **Are you trying to keep malware off your network?**
- **Are you trying to answer audit and compliance questions?**

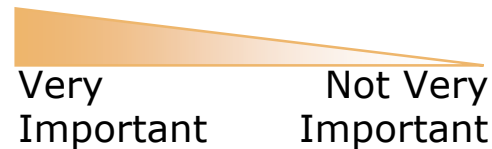
## 1) Policy

# Decide How Important Various Aspects of NAC Are to Your Deployment

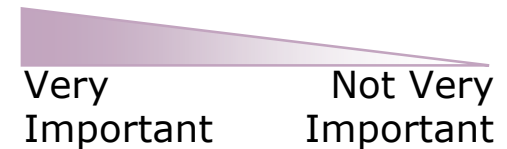
User  
Authentication



End Point  
Security



Enforcement  
Granularity



---

## Where will NAC apply?

VPN      WLAN      Guests      Desktops      Computer Room      Everywhere

---



## 2) Authentication

### Each of the Authentication Methods Has Pros and Cons

	<b>802.1X</b>	<b>Web-based</b>	<b>Proprietary Client</b>
<b>Pros</b>	Highest security; standards-based; multi-protocol; most transparent; scales up	Very familiar model; broadest platform support; handles guest users best	Tight integration between client and security policy; broad range of topology support
<b>Cons</b>	802.1X supplicants have a "bad name;" weak guest support; poor support for non-mainstream platforms	Onerous and slow for local users; single protocol; requires web browser; security model weaker	Platform support not broad; vendor lock-in; weak guest support

## 2) Authentication

### This Is Why Setting Policy in Step (1) Is So Critical!



- **Are you focused on enterprise users? Do you see this extending to desktops as well as "guest" areas? Is this for VPN access?**
- **Are you thinking about NAC largely for guest users or occasional staff use (conference rooms, for example)?**

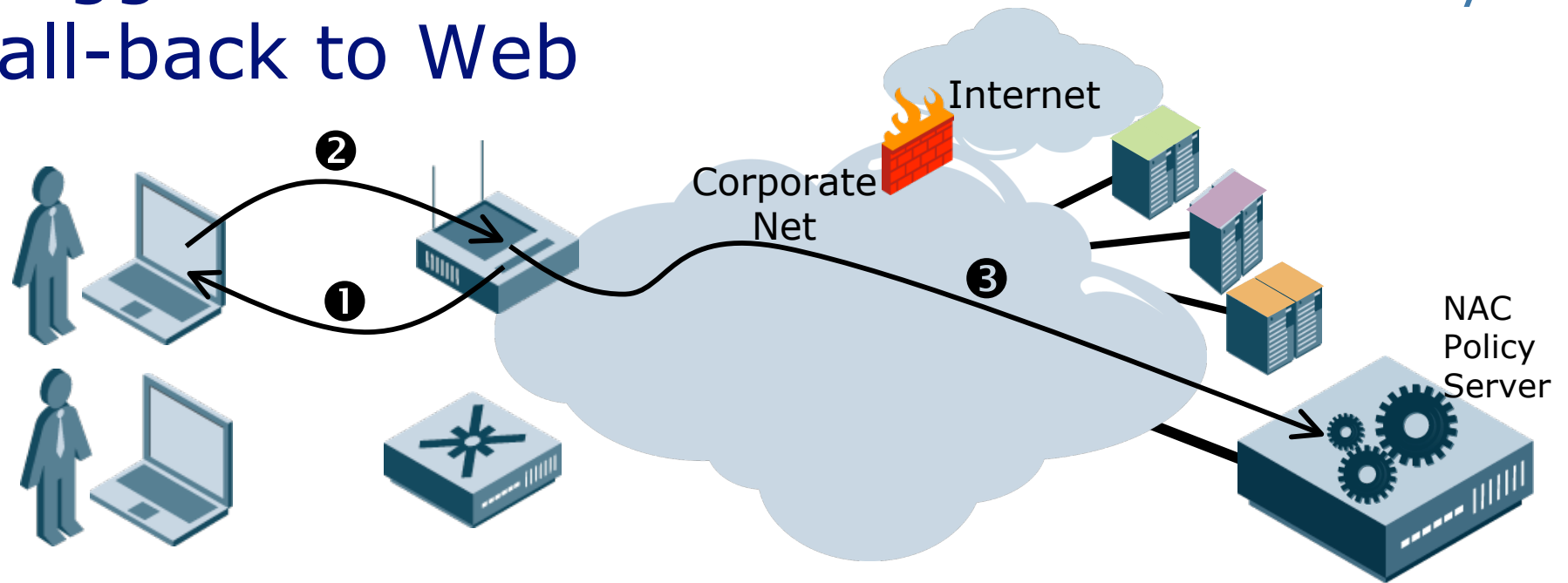
802.1X

Web

## 2) Authentication

### Suggested Solution: 802.1X with fall-back to Web

1/2



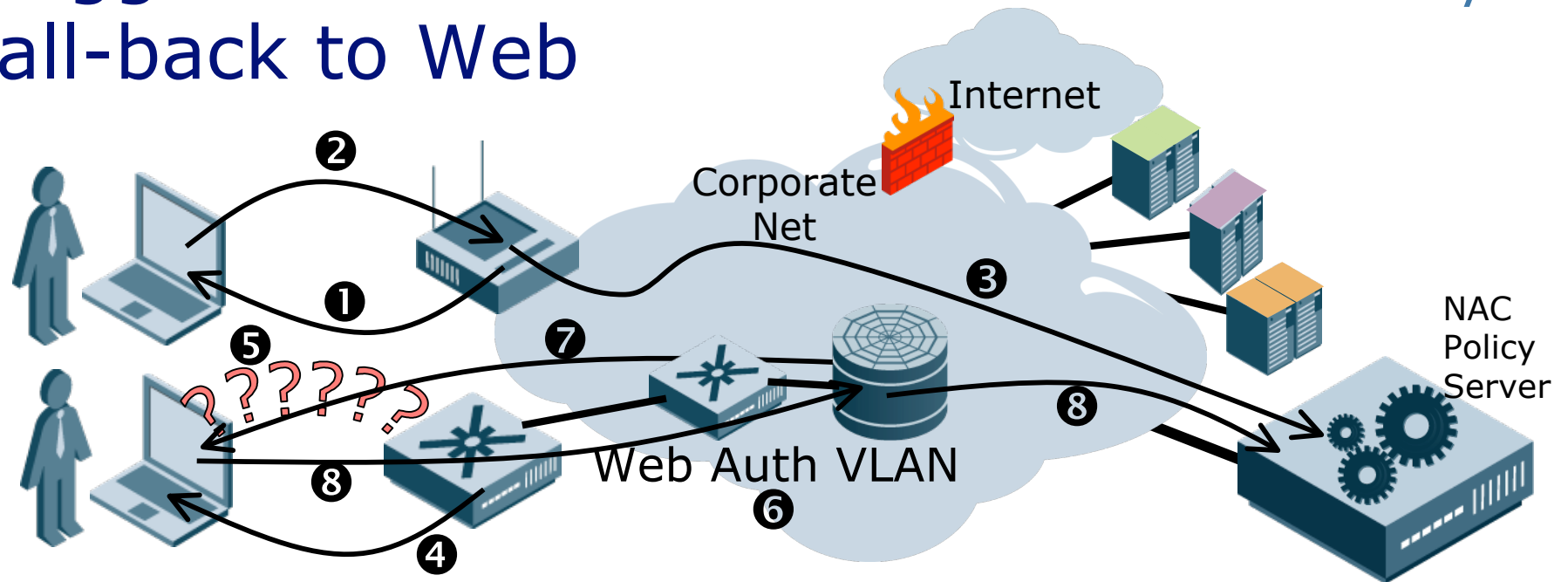
- ❶ AP/Switch starts 802.1X (EAP) for authentication
- ❷ Client knows 802.1X, and authenticates (and other stuff, don't forget) using 802.1X
- ❸ Authentication is passed to central policy server



## 2) Authentication

### Suggested Solution: 802.1X with fall-back to Web

2/2



- ④ AP/Switch starts 802.1X (EAP) for authentication
- ⑤ Client doesn't know 802.1X; keeps DHCPing
- ⑥ Switch puts user on Web Auth VLAN; user gets IP
- ⑦ Eventually, user launches browser & hits captive portal
- ⑧ User authenticates via web, passed to policy server



## 2) Authentication

### Two More Important Things To Remember

**1. Just because Snyder says you have to authenticate doesn't mean you have to authenticate**

- Certain very large networking and O/S companies, for example, have NAC strategies that do not require authentication

**2. Lots of devices on your network will never run web browsers or 802.1X**

- MAC-based authentication is common (with its drawbacks)
- Backup MAC authentication with auditing/scanning if you can





### 3) End Point Security

End Point Security requires careful attention to policy

- **The hypothetical “Managed Desktop” (or Managed Laptop) is one important case**
  - **The much-maligned guest user is the other significant case**
- 

Managed vs. Unmanaged

Quarantine vs. Remediation

Guest Access vs. Network Access

Installed vs. “Dissolving”

### 3) End Point Security

## Reduction in Risk Is Your Primary Driver When Defining Policy

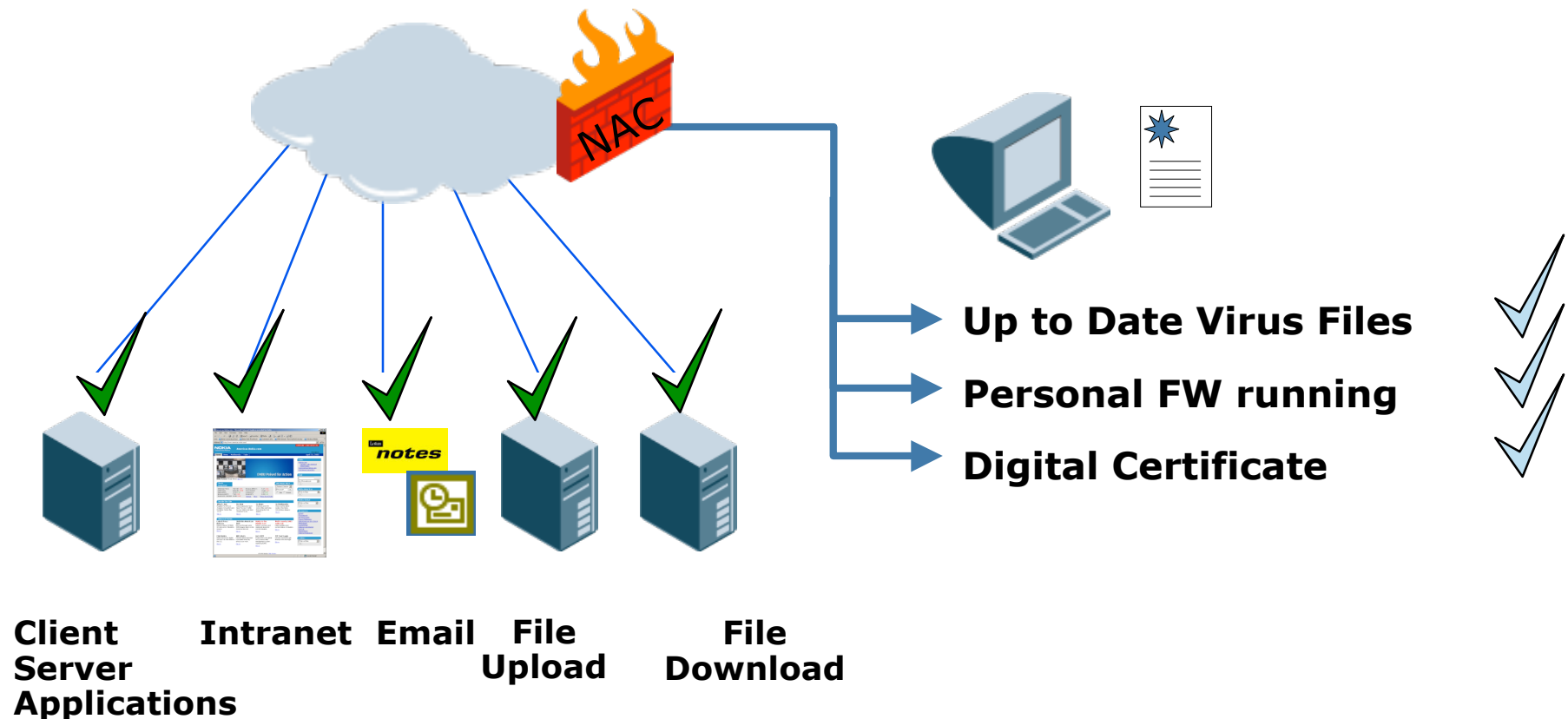
- **Doing stuff that doesn't reduce your risk is ... a waste of time**
- **Doing stuff that doesn't have value is ... a waste of money**
- **Doing stuff that has greater cost/aggravation/annoyance than value is ... a good way to get to know Monster.COM**

Remember: Technologies are adopted to the extent that the pain they cause is less than the pain they relieve

### 3) End Point Security

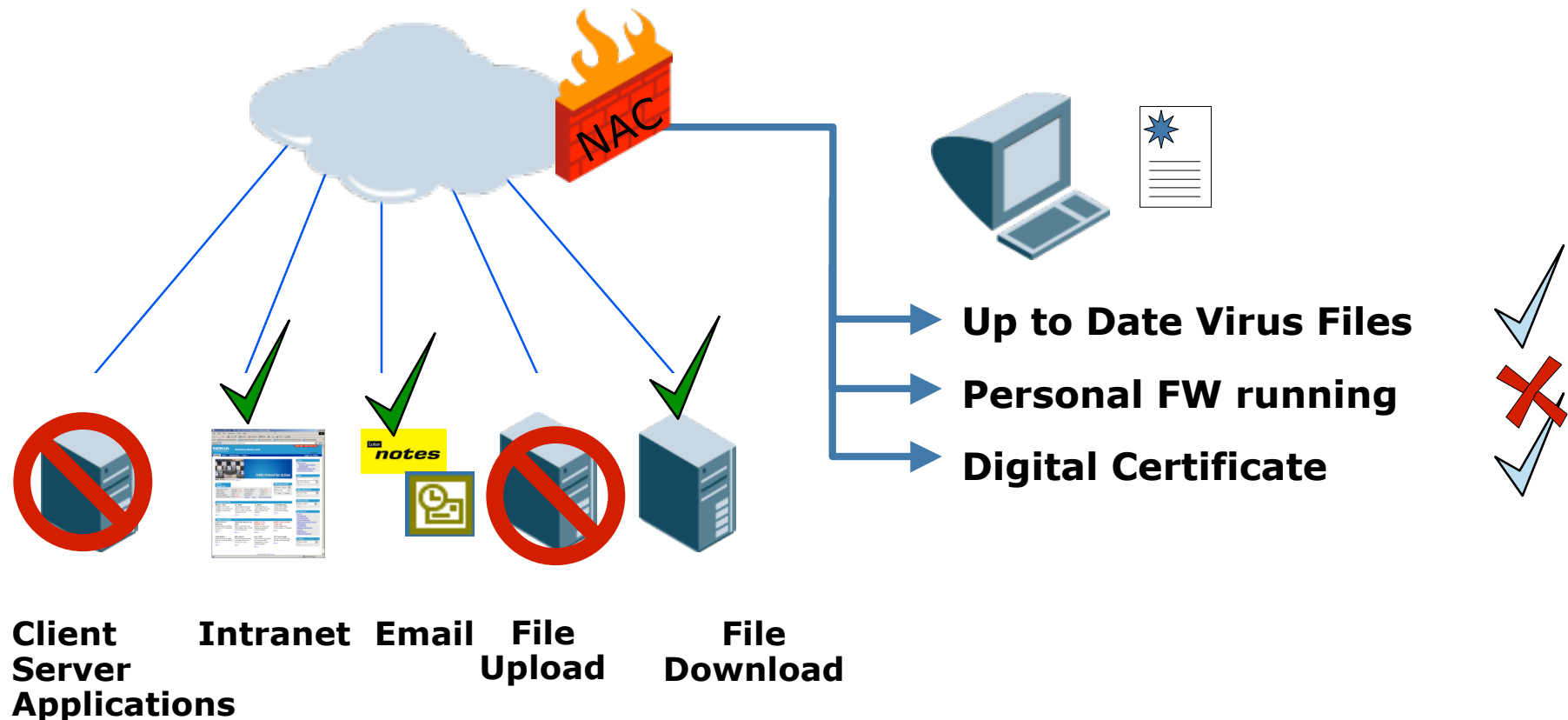
## The Marketing View of End Point Security and NAC

Many NAC vendors are focusing on end-point security, quarantines, and remediation



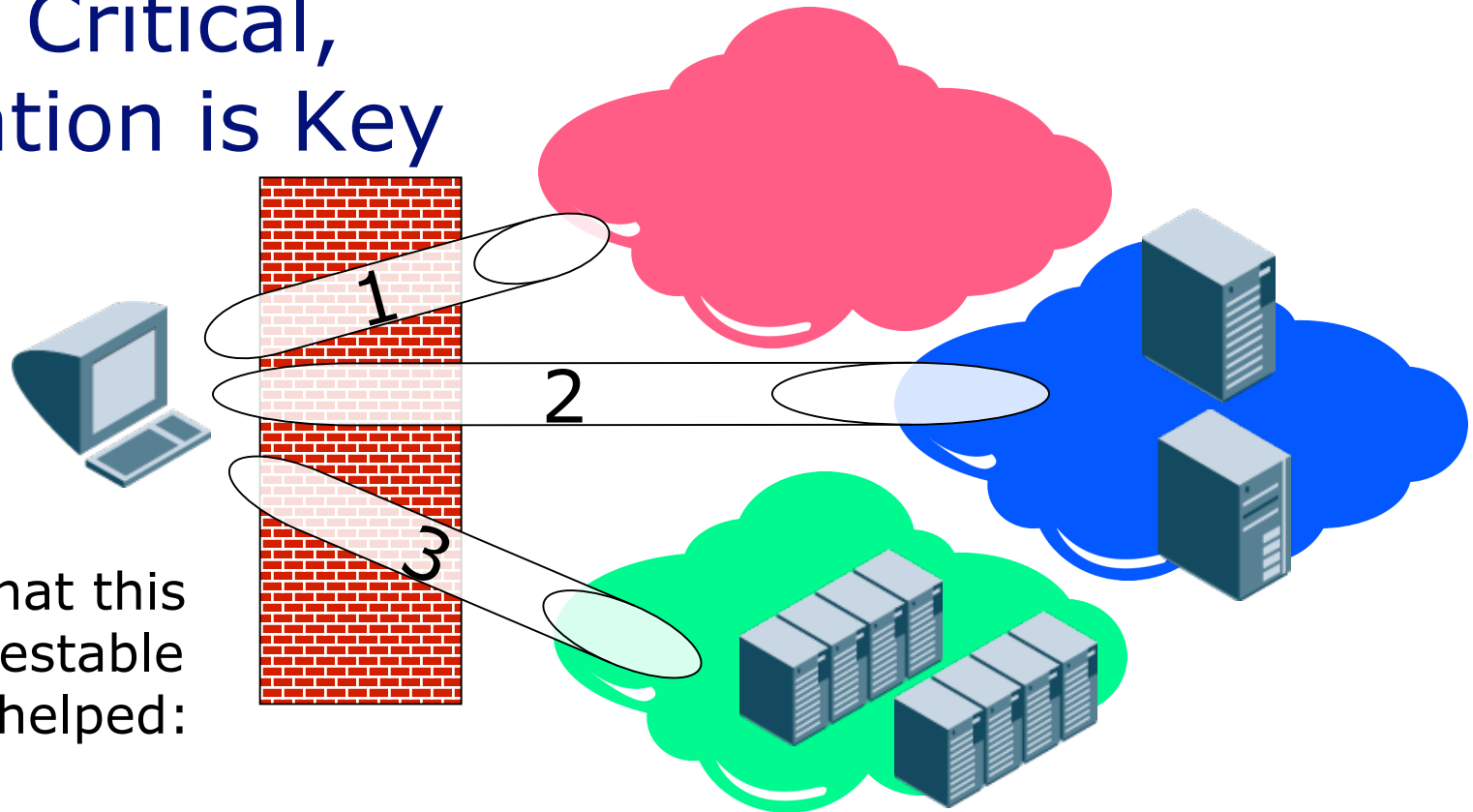
### 3) End Point Security

For systems which are not compliant,  
EPS could be very granular



### 3) End Point Security

If EPS is Critical,  
Remediation is Key



1. EPS says that this system is untestable or cannot be helped: Internet only

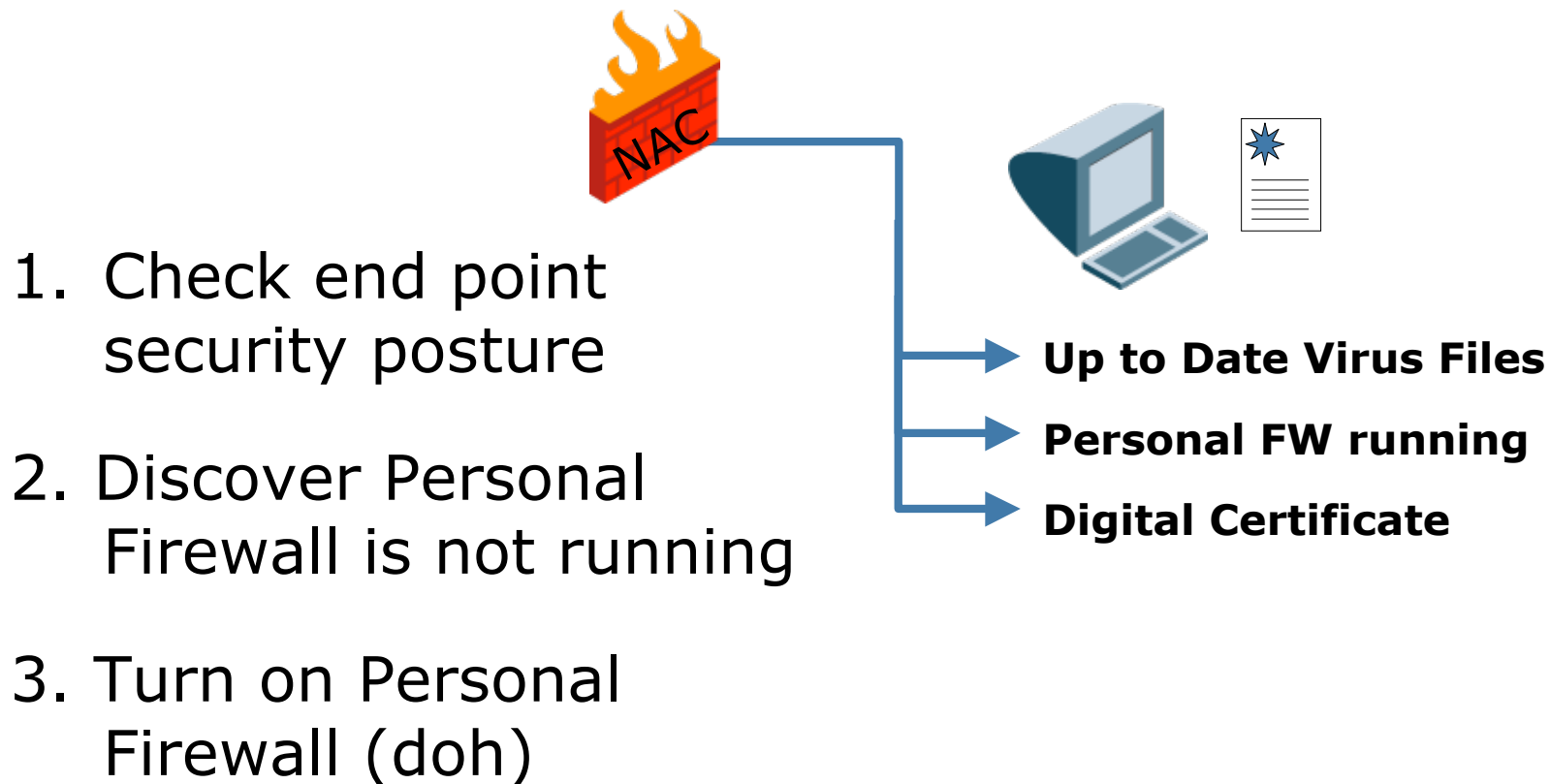
2. System is non-compliant, but can be helped: Remediation network access

3. System complies with security policy: full access granted



### 3) End Point Security

## Some NAC Products Try to Self-Remediate



### 3) End Point Security

Two other wildcards in the EPS mix:  
auditing and continuous enforcement

#### Canine Acceptance Test



- **Auditing is often for guest users**
- **Auditing can help confirm ID of “non-authenticating” devices**

#### Continuous Enforcement

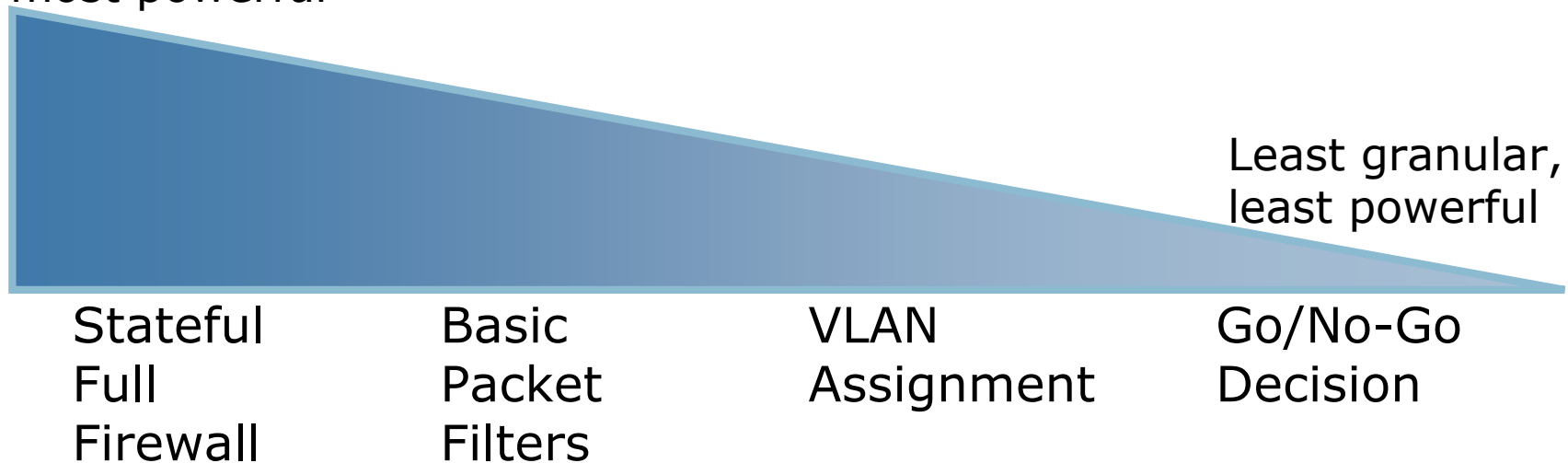
- **Obviously requires a continuously-present client (but does not have to be installed)**
- **“Are you keeping honest people honest?” or are you worried about deliberate deception?**



## 4) Enforcement

# Enforcement and Hardware are Tied Together

Most granular,  
most secure,  
most powerful

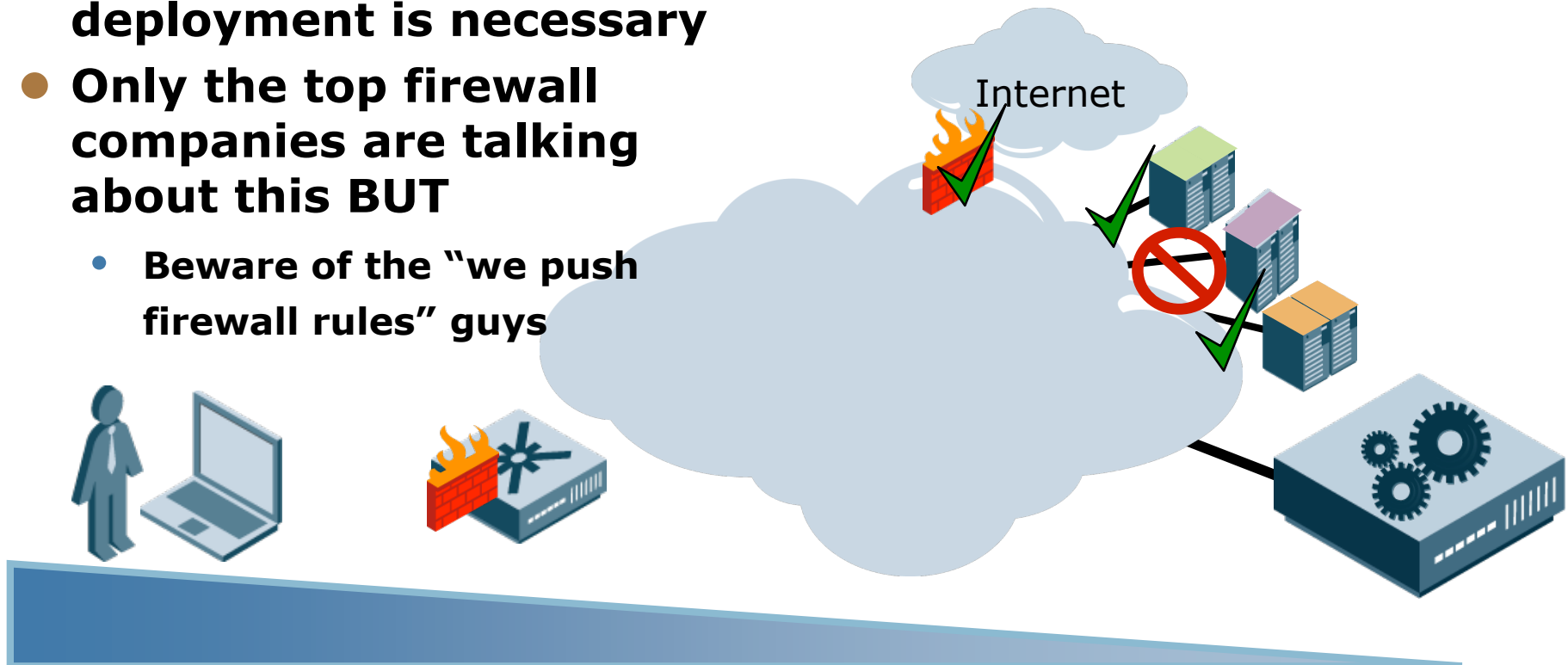




## 4) Enforcement

# Full True Firewalling is NAC Nirvana

- **You're on the cutting edge of technology here**
- **A v-e-r-y slow deployment is necessary**
- **Only the top firewall companies are talking about this BUT**
  - Beware of the "we push firewall rules" guys



**Stateful Full  
Firewall**

Basic Packet  
Filters

VLAN  
Assignment

Go/No-Go  
Decision

## 4) Enforcement

# Basic Packet Filters Might Be As Good for Your Needs

- **Some devices require pre-generated ACLs**
  - Dynamic multi-group membership may not be possible
- **Some devices only have limited ACL capacity**

You can use packet filters and VLANs at the same time for higher security



```
set policy profile 1 name "Quarantine"  
set policy rule 1 udpdestport 53 mask 16 forward  
set policy rule 1 udpdestport 67 mask 16 forward  
set policy rule 1 tcpdestport 80 mask 16 forward  
set policy rule 1 tcpdestport 443 mask 16 forward  
set policy rule 1 tcpdestport 1723 mask 16 forward  
set policy rule 1 ipproto 1 mask 8 drop  
set policy rule 1 ipproto 6 mask 8 drop  
set policy rule 1 ipproto 17 mask 8 drop
```

Stateful Full  
Firewall

**Basic Packet  
Filters**

VLAN  
Assignment

Go/No-Go  
Decision

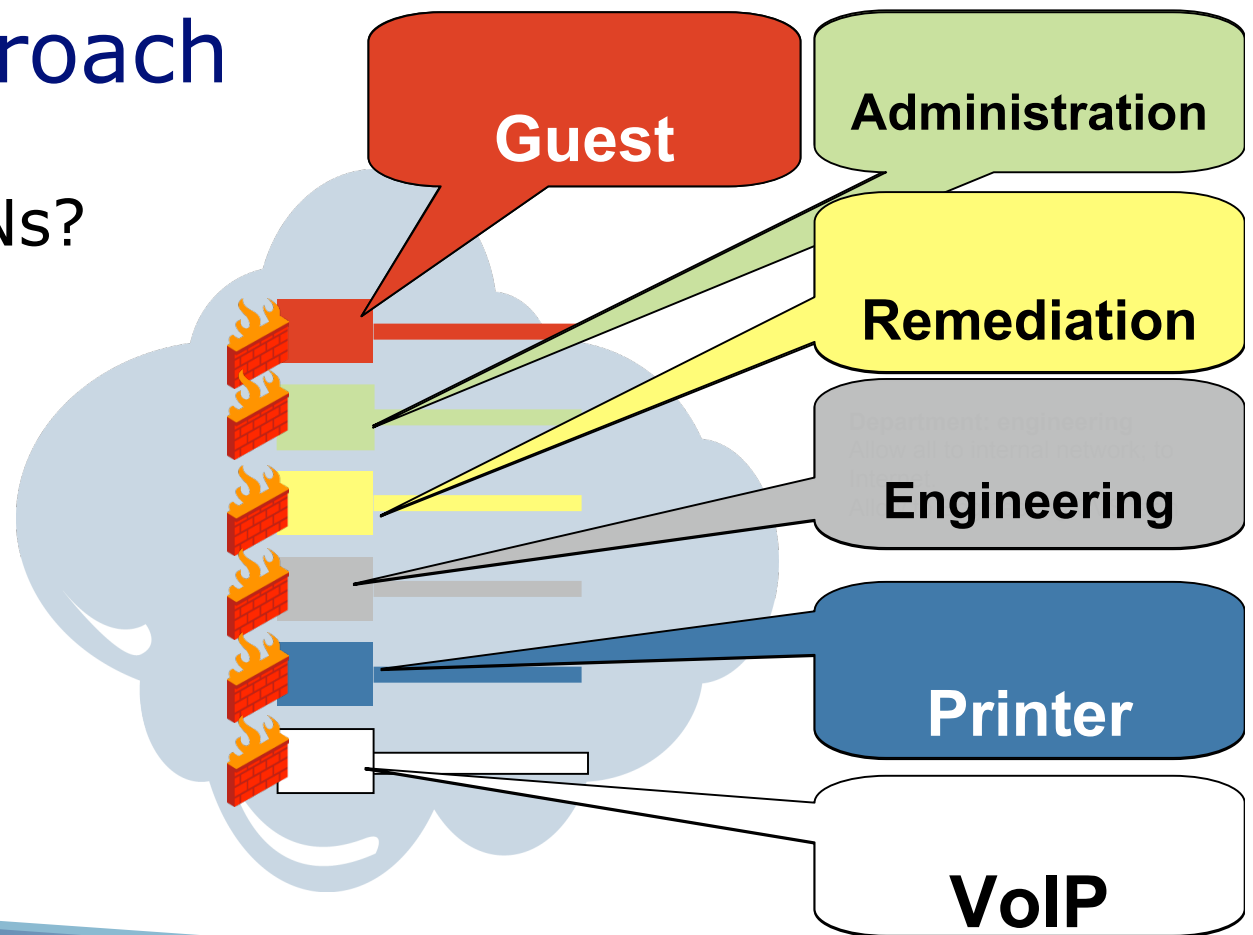
## 4) Enforcement

# VLAN-based NAC is Probably the Most Common Approach

Q: How many VLANs?

A: A manageable number!

Firewalls must enforce policy between VLANs



Stateful Full  
Firewall

Basic Packet  
Filters

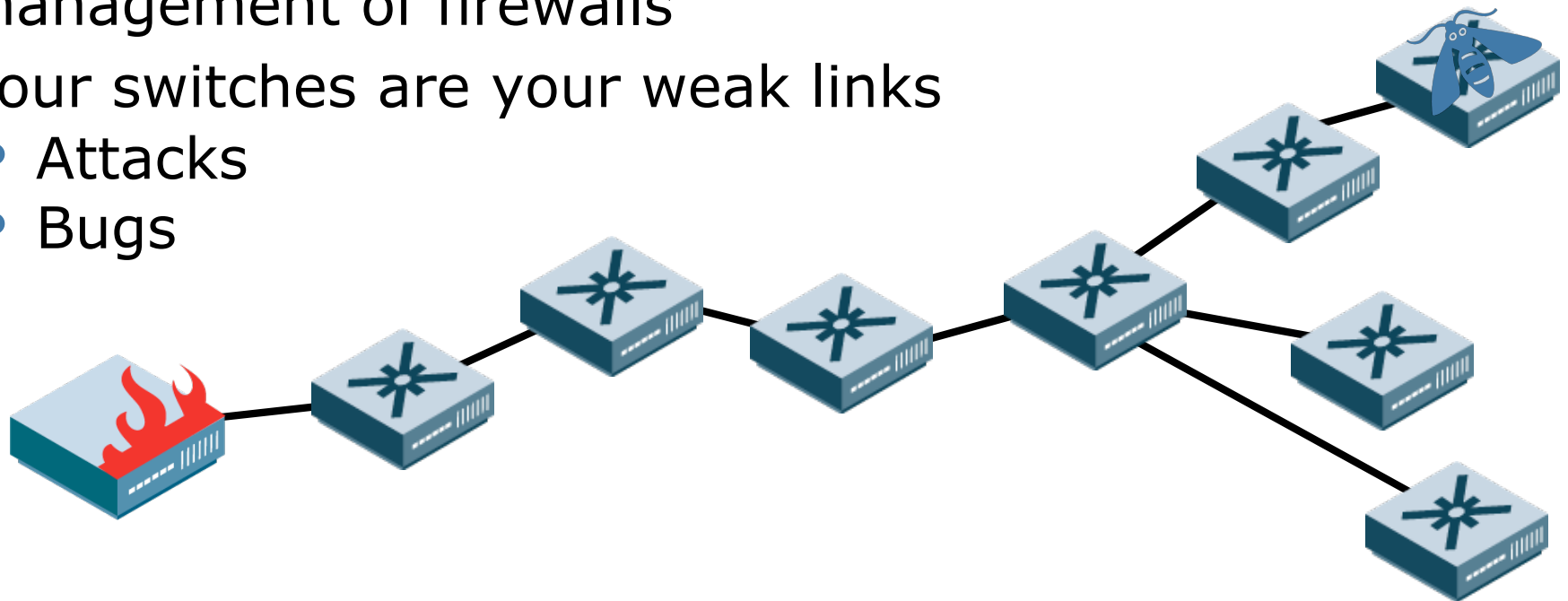
**VLAN  
Assignment**

Go/No-Go  
Decision

## 4) Enforcement

### Using VLANs for security has risks

- If packets jump from one VLAN to the other... the game is over
- Management of switching infrastructure is now as important as management of firewalls
- Your switches are your weak links
  - Attacks
  - Bugs



## 4) Enforcement

Switches need some minimum requirements for good NAC

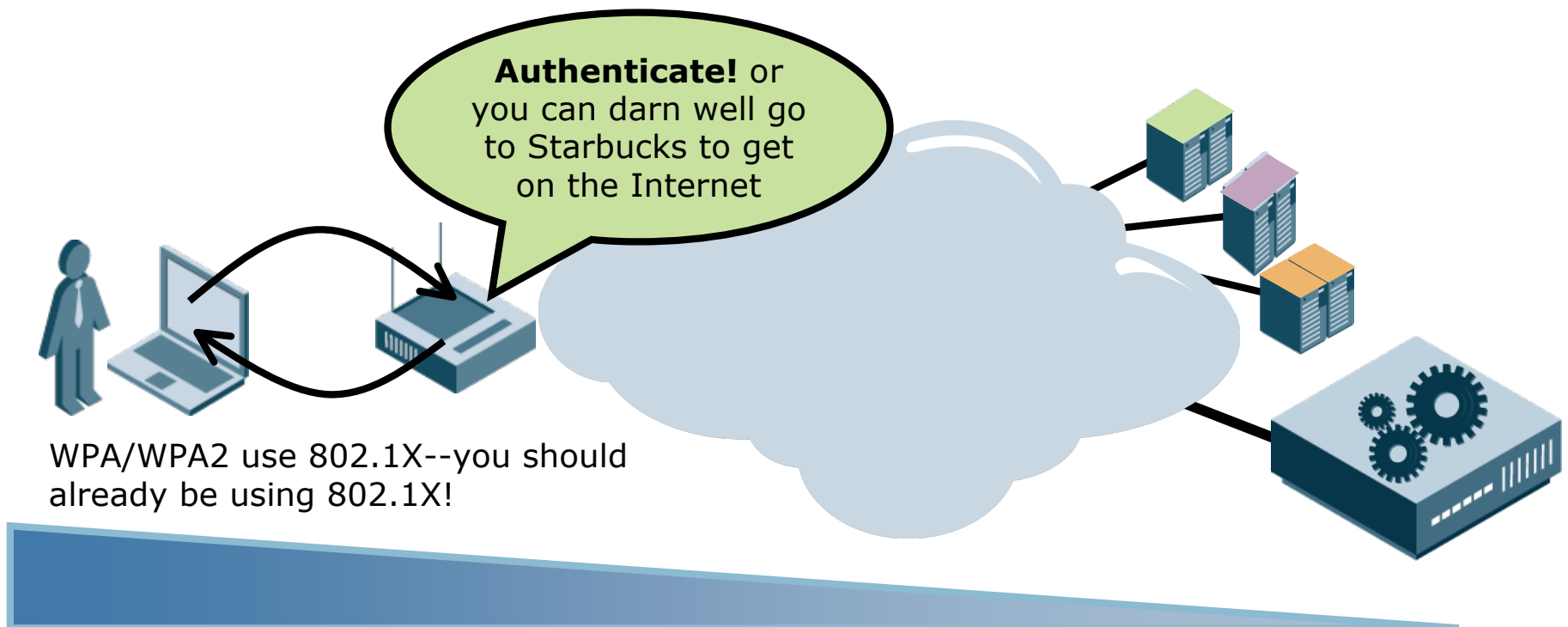
Feature	Notes
<b>Default VLAN</b>	<b>Users who have no 802.1X client need to get put into captive portal-land (perhaps also have captive portal built into switch?)</b>
<b>MAC Auth. Bypass</b>	<b>Switch should try and authenticate user with MAC address for devices like printers</b>
<b>Multi-Authentication</b>	<b>Switch should deal with multiple MAC addresses on a port (even if it's not in the 802.1X standard to do so...)</b>
<b>RFC 3580 VLAN Assignment</b>	<b>Switch must accept VLANs in RADIUS attributes per RFC 3580</b>
<b>"beyond VLAN" assignment</b>	<b>Switch should have a way of receiving enforcement beyond VLANs, such as Filter-ID, (if the switch has enforcement capabilities)</b>

## 4) Enforcement

# Go/No-Go Sounds Simple

- **It is, but...**

- **It's a good way to get your feet wet with underlying NAC technologies and concepts**



Stateful Full  
Firewall

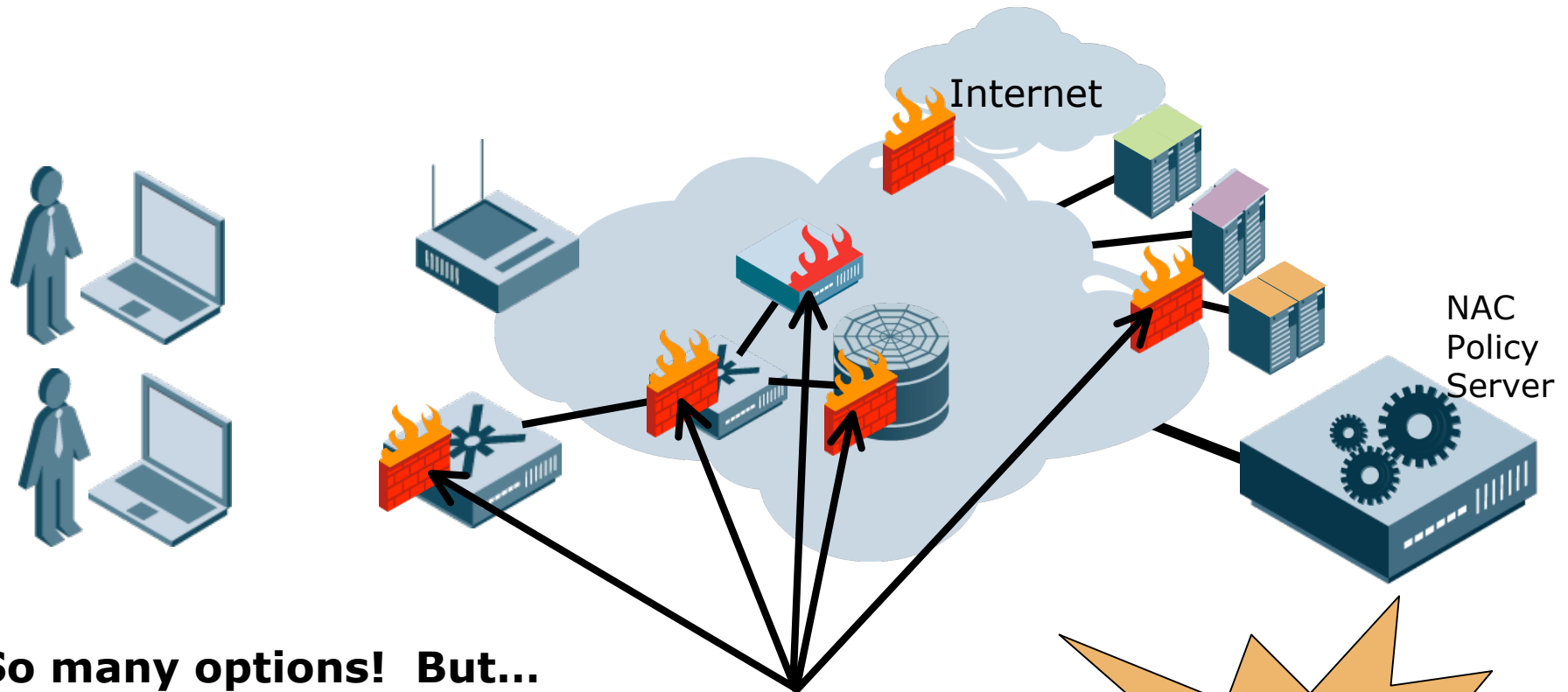
Basic Packet  
Filters

VLAN  
Assignment

**Go/No-Go  
Decision**

## 4) Enforcement

### One Last Question: Where Is The Best Place for Enforcement?



**So many options! But...**

- the closer to the user, the more secure
- you will probably choose something that works with your existing hardware and not replace everything

Whole  
session on  
this later

## 5) Integration

# Integration requires Multiple Teams

### Network

Touch all hardware?  
Upgrade? New  
Firmware? Is your  
technology supported?  
Where will this go and  
not go? Wireless?  
Wired? Branches?  
HQ? And...?



### Windows

Integrate client into  
desktop? Understand  
EPS implications?  
Work with remediation  
systems? And?

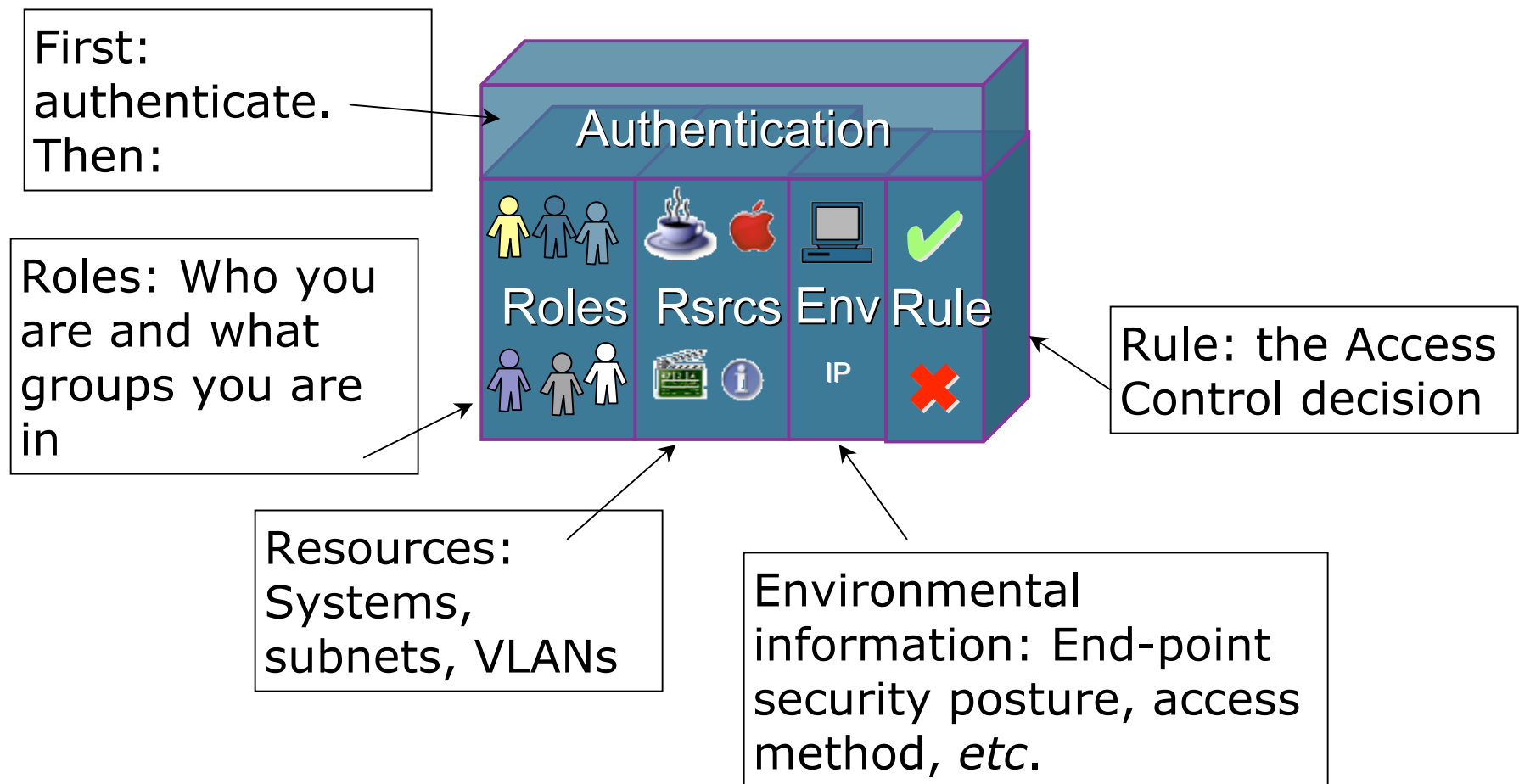
### Security

Policy definition and  
maintenance? Integrate with  
authentication databases?  
Work with Ipsec/SSL VPN?



## 5) Integration

NAC brings together many different networking and security disciplines



## 5) Integration

It's early to define "best practices," but here are some starting points

- **Break down your deployment into tasks and subtasks**
  - Don't NAC all access methods at once
  - Don't use all options at once
- **Maximize your investment by extending NAC as far as you can**
- **Pay attention to edge cases and corner cases**
  - PDAs
  - WiFi VoIP phones, printers
  - Staff-owned laptops/desktops
  - VPN access
- **As with any technology, understand the failure points and build for availability**



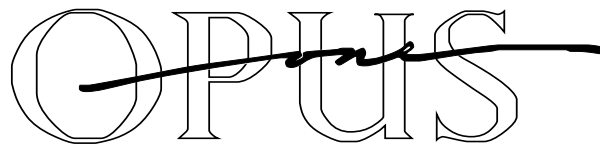
# The Devil's Advocate View of NAC

- **EPS checks work best when you need them least**
- **Generals---and NAC---always prepare to fight the last war**
- **ROI on NAC is a big unknown**
- **Too much information is just ... too much information**
- **You can only control what you can see**

I'm not saying "don't do it."  
I'm saying "go in with your eyes open."

**Thanks!**

**Joel M Snyder  
Senior Partner  
Opus One  
jms@opus1.com**



# Network Access Control

## Part 3: Enforcement Approaches

**Joel M Snyder**  
**Senior Partner**  
**Opus One**  
**[jms@opus1.com](mailto:jms@opus1.com)**





# Agenda

- **What are the NAC enforcement approaches?**
- **How do these approaches compare?**

# Access Control Enforcement Has Two Main Attributes to Understand

## Control Granularity

- On/Off the network
- VLAN-level assignment
- Packet filters
- Stateful firewall

**This hour**



## Control Location

- On the client itself
- At the edge of the network ("Edge Enforcement")
- A barrier between user and network ("Inline Enforcement")
- A hybrid of inline and edge
- Within the network protocols themselves
- At the server itself

# Three Enforcement Locations Give Four Enforcement Strategies

## Control Location

- On the client itself
- At the edge of the network ("Edge Enforcement")
- A barrier between user and network ("Inline Enforcement")
- A hybrid of inline and edge
- Within the network protocols themselves
- At the server itself

① Edge enforcement

② In-line enforcement

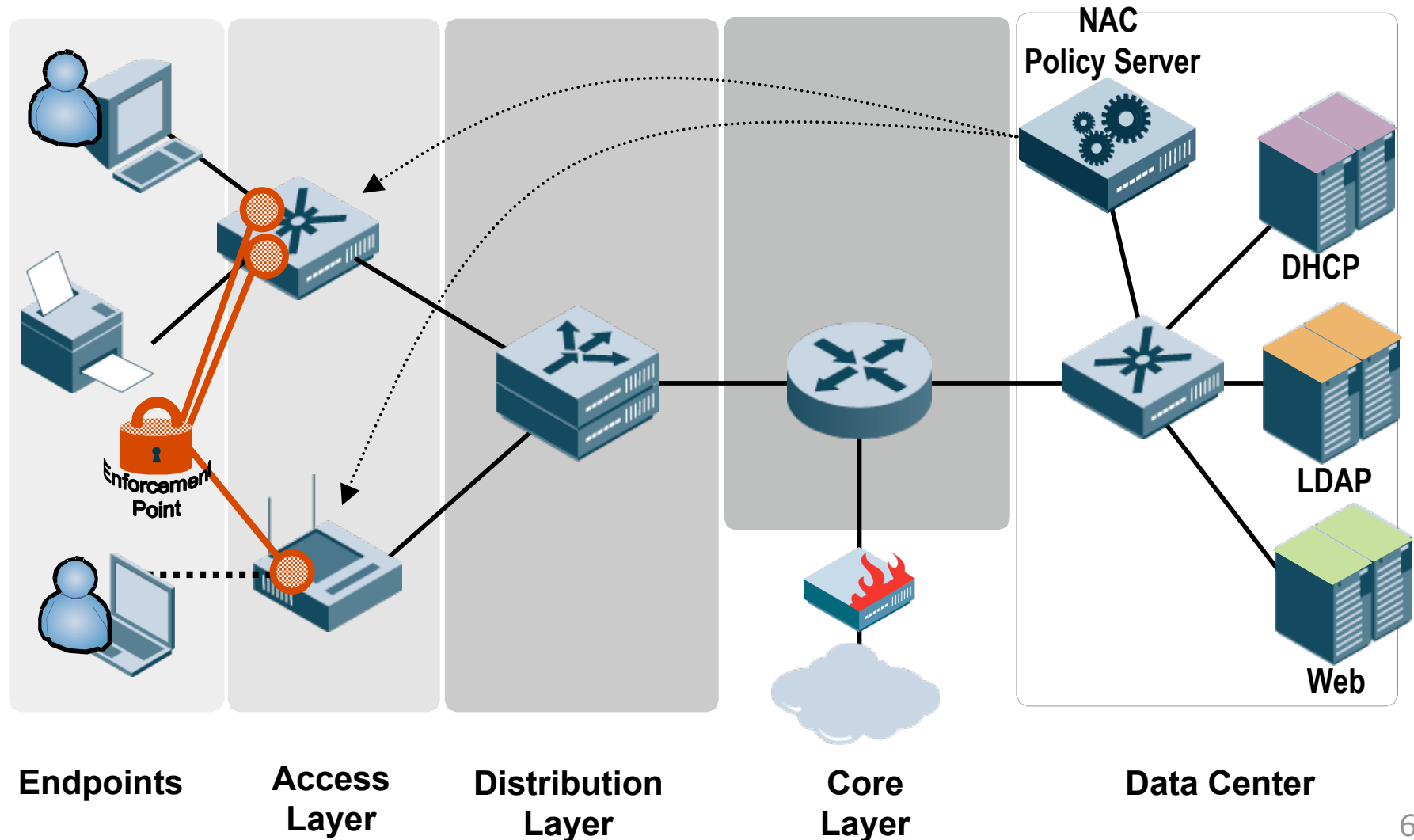
③ Hybrid enforcement, mixing in-line and edge

④ Protocol-based enforcement

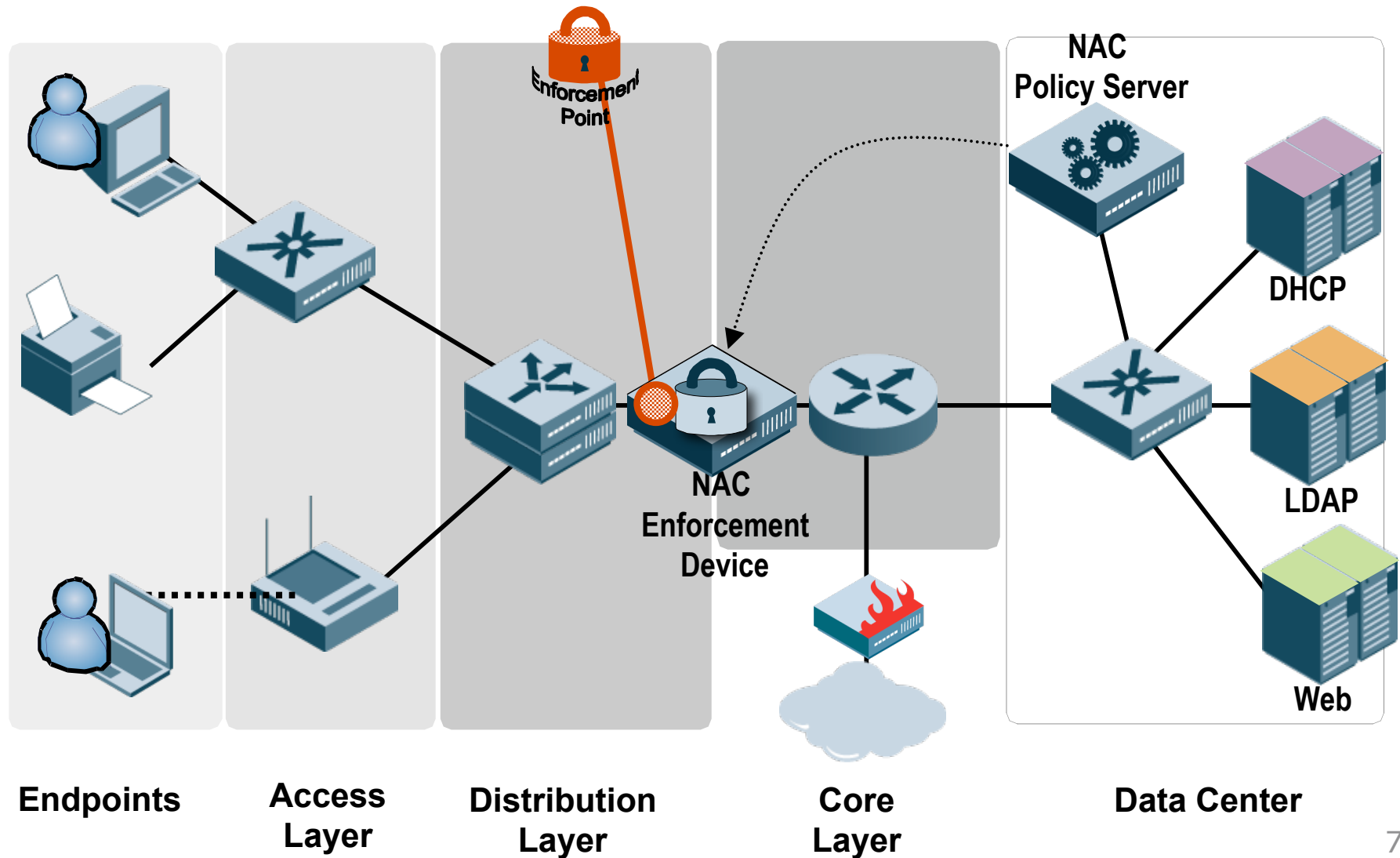
Not NAC, these are HAC (host-based access control)



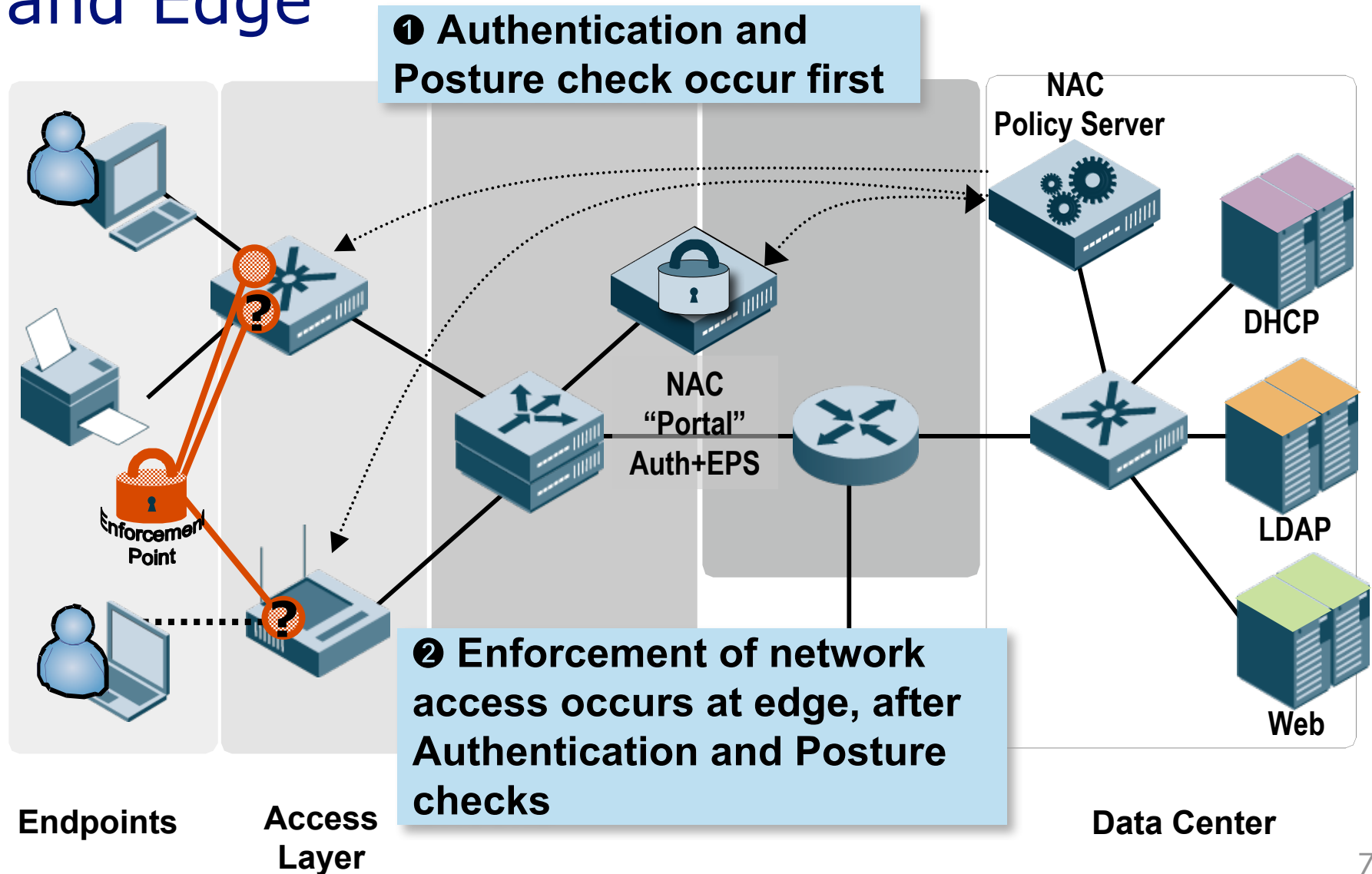
# Edge Enforcement Occurs at the Point of Access to the Network



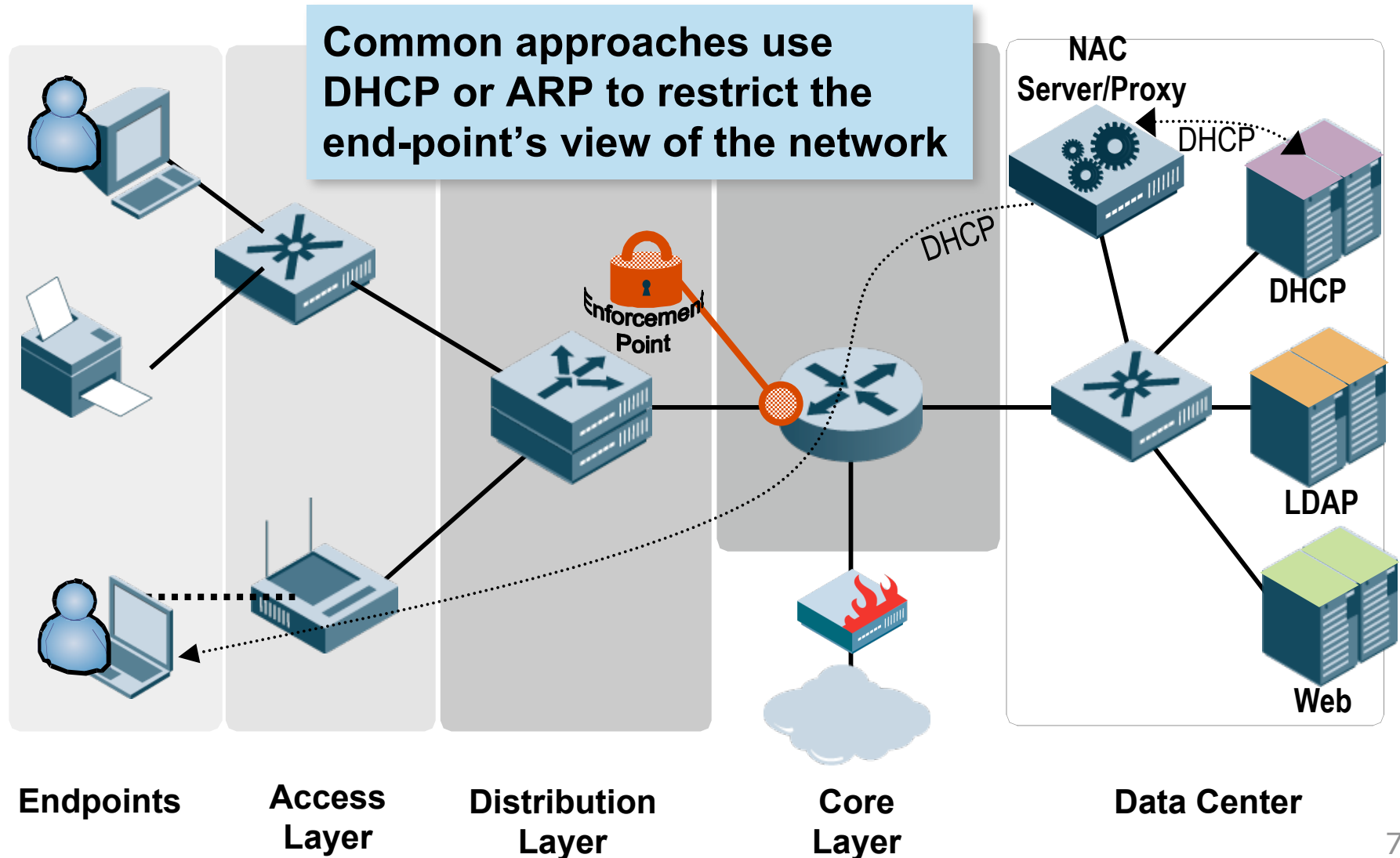
# In-line Enforcement Occurs Deeper in the Network



# Hybrid Enforcement combines In-Line and Edge



# Protocol-based Enforcement Occurs at Layer Three



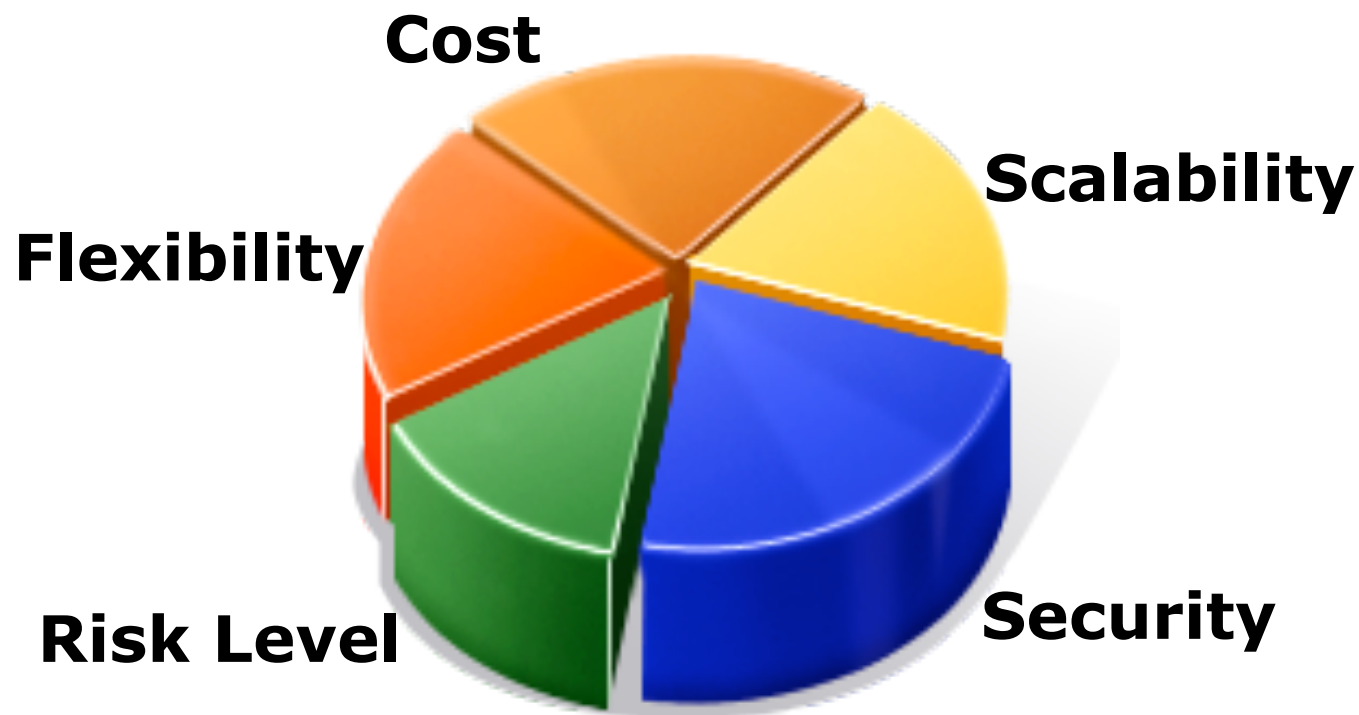
# All Current NAC Products Use One Of These Four Enforcement Methods

- **So... Which Is Best?**

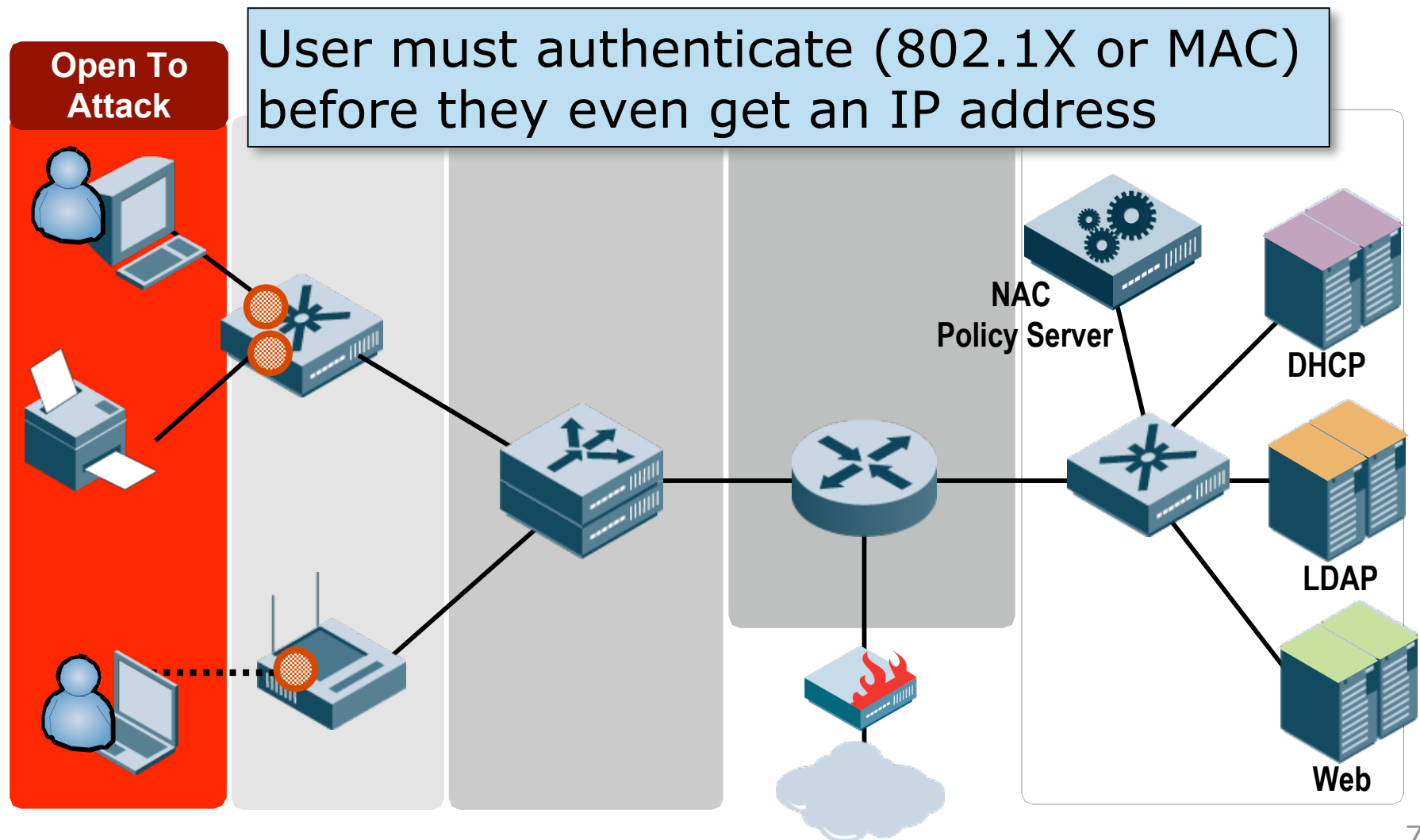
**It Depends!**

**(That's Security Geek Code for "I Don't Know"... but there are significant differences which mean that one is probably "right" for you)**

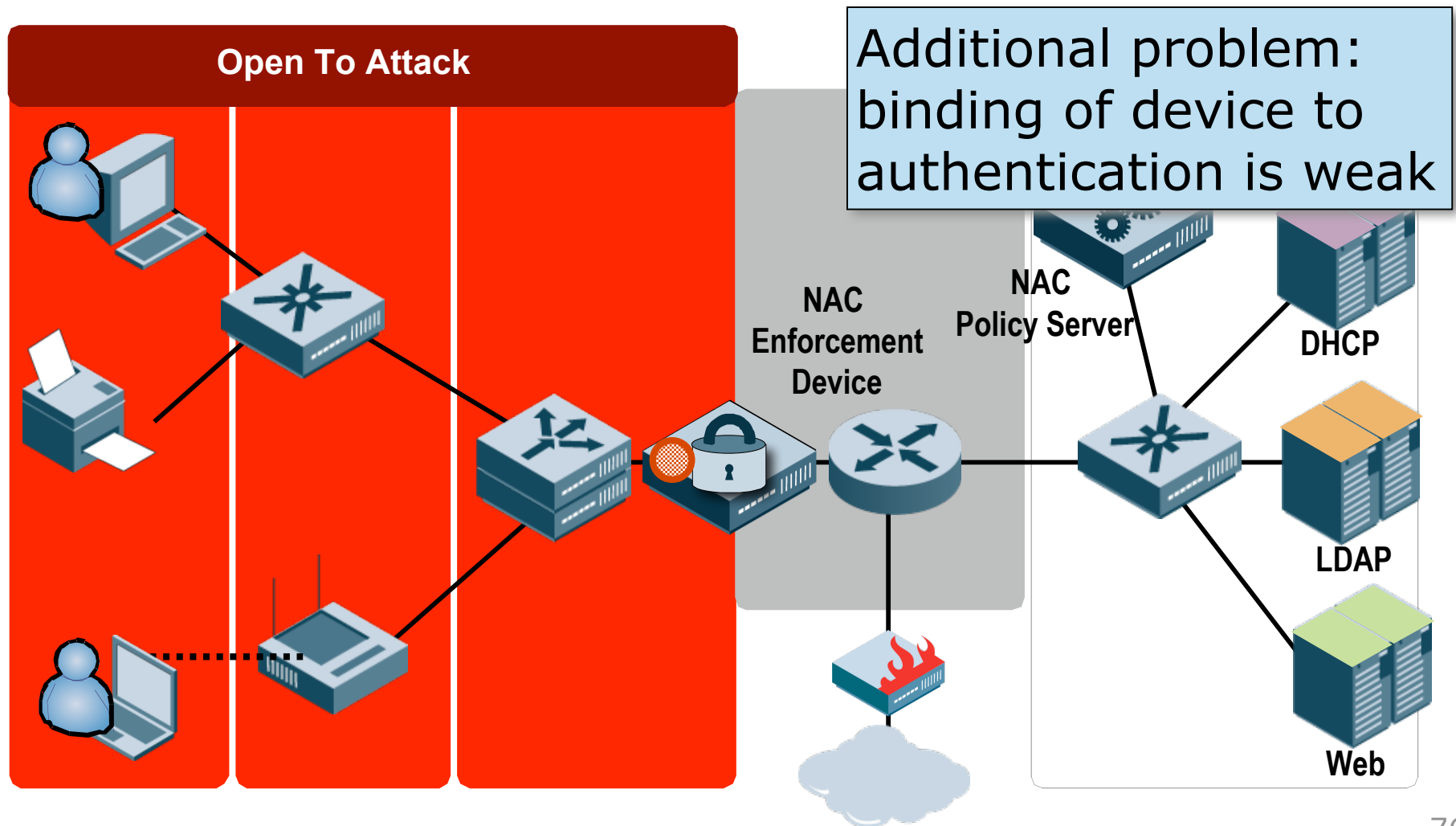
# Five Criteria Can Help To Pick Right Enforcement Option For You



# Edge Enforcement Reduces Attack Opportunities

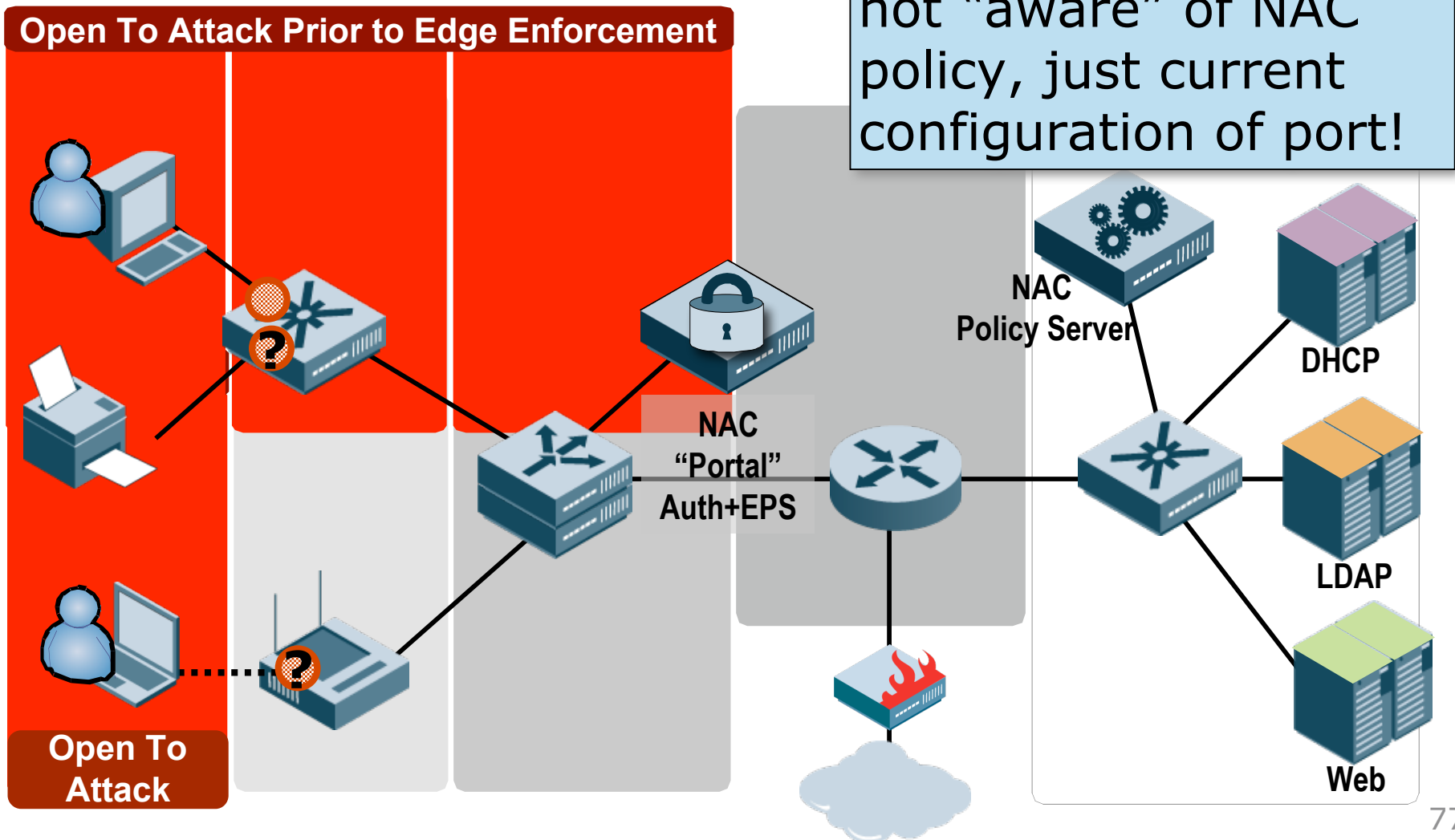


## In-line Enforcement Allows Much Greater Monitoring and Attacking



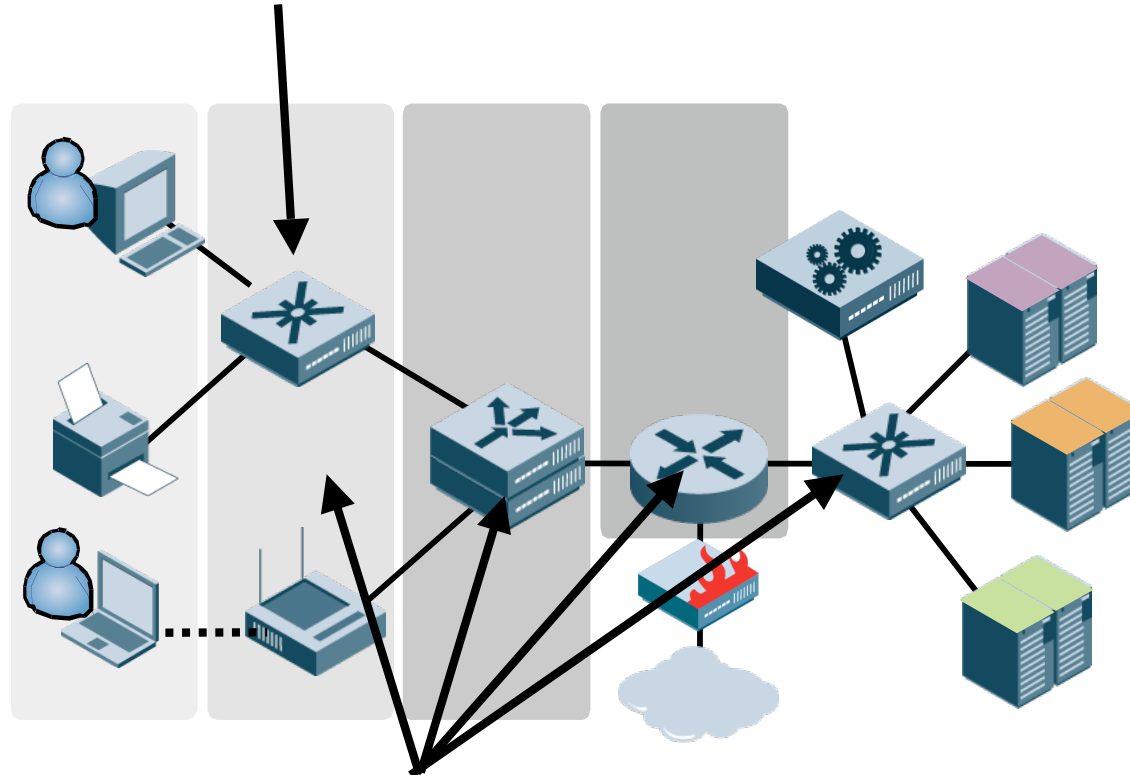


# Hybrid Enforcement Starts Weak, but Strengthens



# Flexibility can be measured in several ways

**How many** different kinds of enforcement can I use here?



**Where** can I put the enforcement?

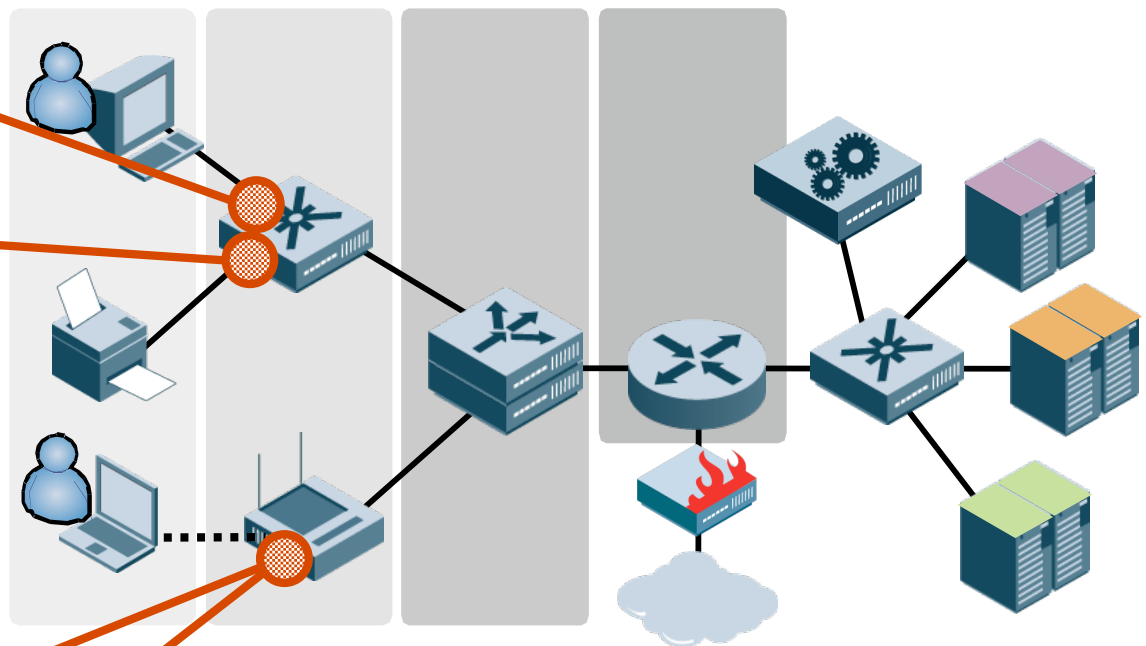
# Different Kinds of Enforcement Solve Different Kinds of Problems

**Go/No-Go** You're either on, or you're not

**VLAN** Broad strokes access control: guest, employee, printer, etc.

**Stateless Packet Filter** Fine-grained controls solve complex policy problems (or when VLANs won't work)

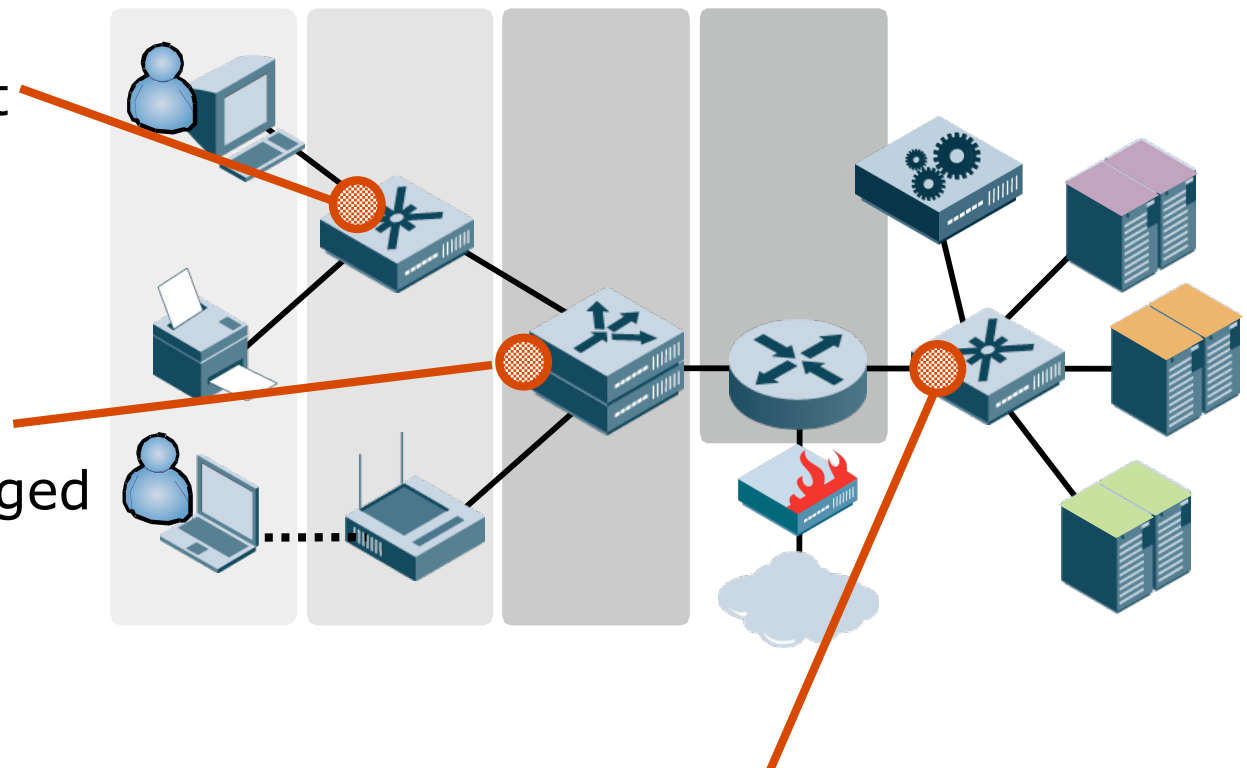
**Firewall** Very high level of security controls; very fine-grained policy



# Different Enforcement Locations Focus Controls Where Needed





**Enforce Here** Users can't get anywhere at all unless allowed

**Enforce Here** Convenient if your switches are unmanaged or 'swampy'



**Enforce Here** Move enforcement to assets you really care about

# Summarizing Flexibility

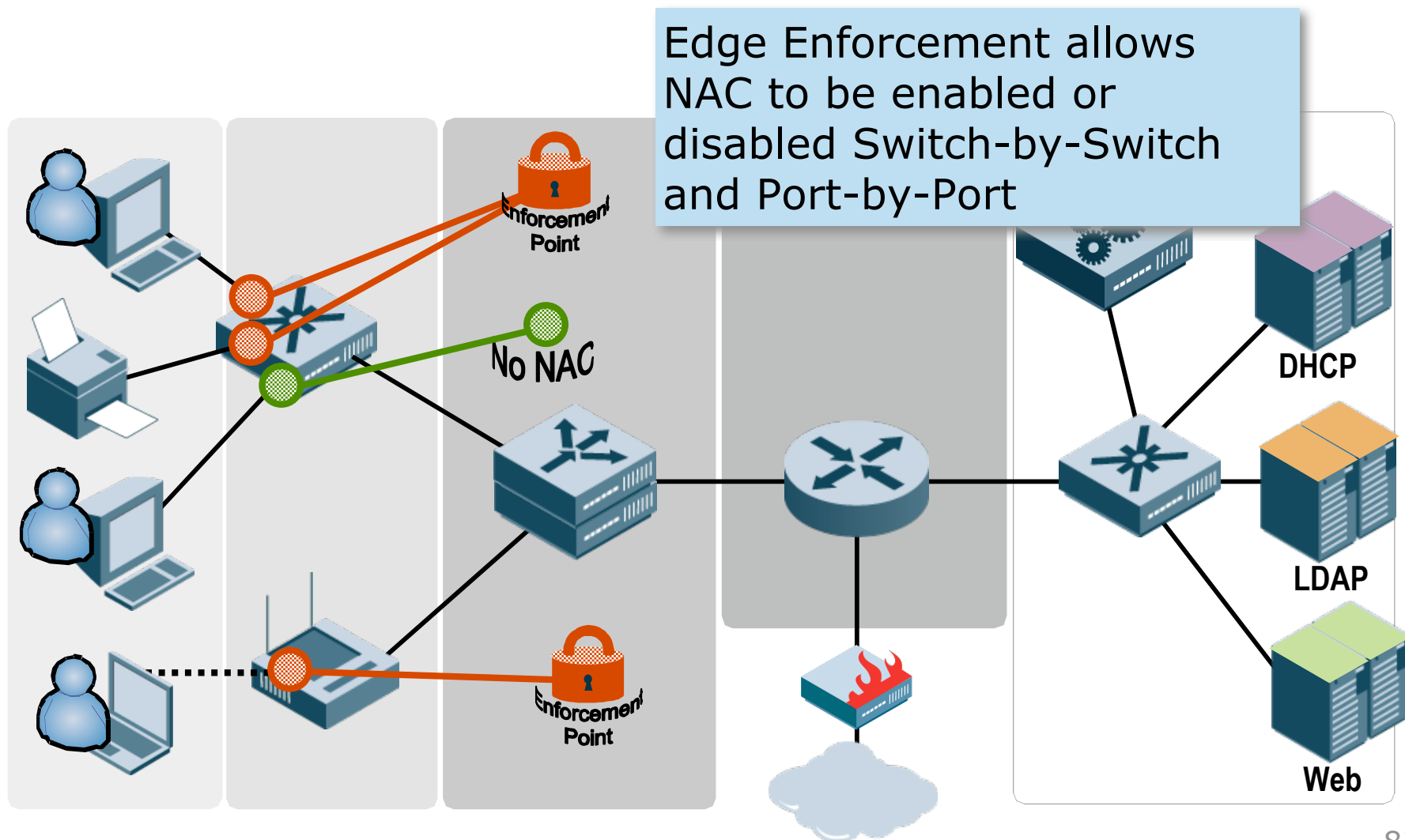
	Enforcement <b>Kind</b>	Enforcement <b>Location</b>
<b>Edge</b> Enforcement	Any, depending on equipment  	At edge
<b>In-line</b> Enforcement	ACL or FW (one type only)	At in-line server location
<b>Hybrid</b> Enforcement	Any, but most commonly VLAN 	Any point 
<b>Protocol-based</b> Enforcement	Protocol	At Layer 3 server location

# Simple Maxim: Risk is to be Avoided

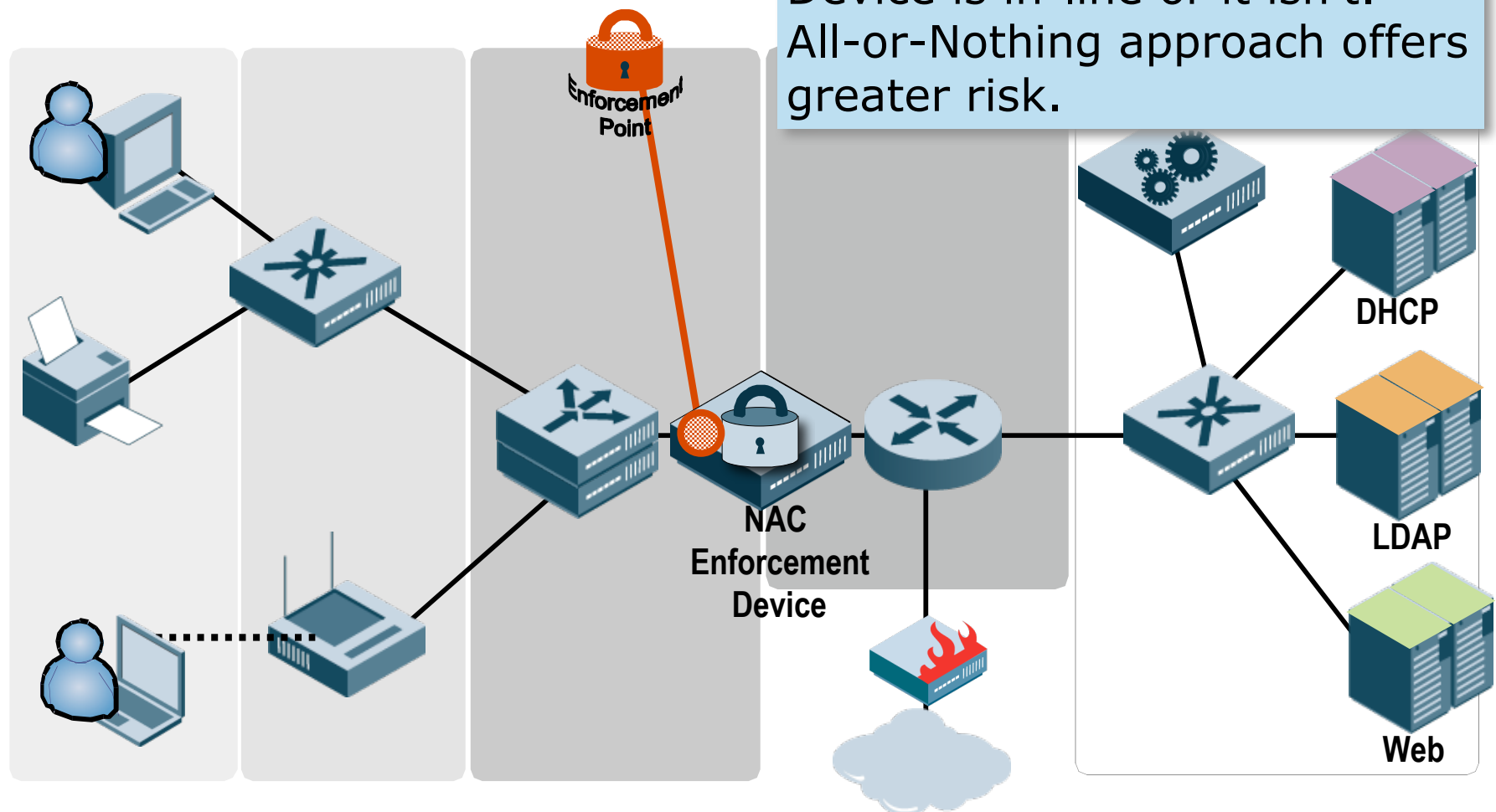
- **Rules for a successful <X> Deployment:**
  - 1. Step-by-step approach**
  - 2. Refinement based on lessons learned**
  - 3. Easy and inexpensive back-out plan**
  - 4. Increase commitment to match comfort level with technology**

X = IPS, Web Proxy, Anti-Spam, *etc.*  
And NAC!

# Edge Enforcement Reduces Risk with Port-by-Port deployment

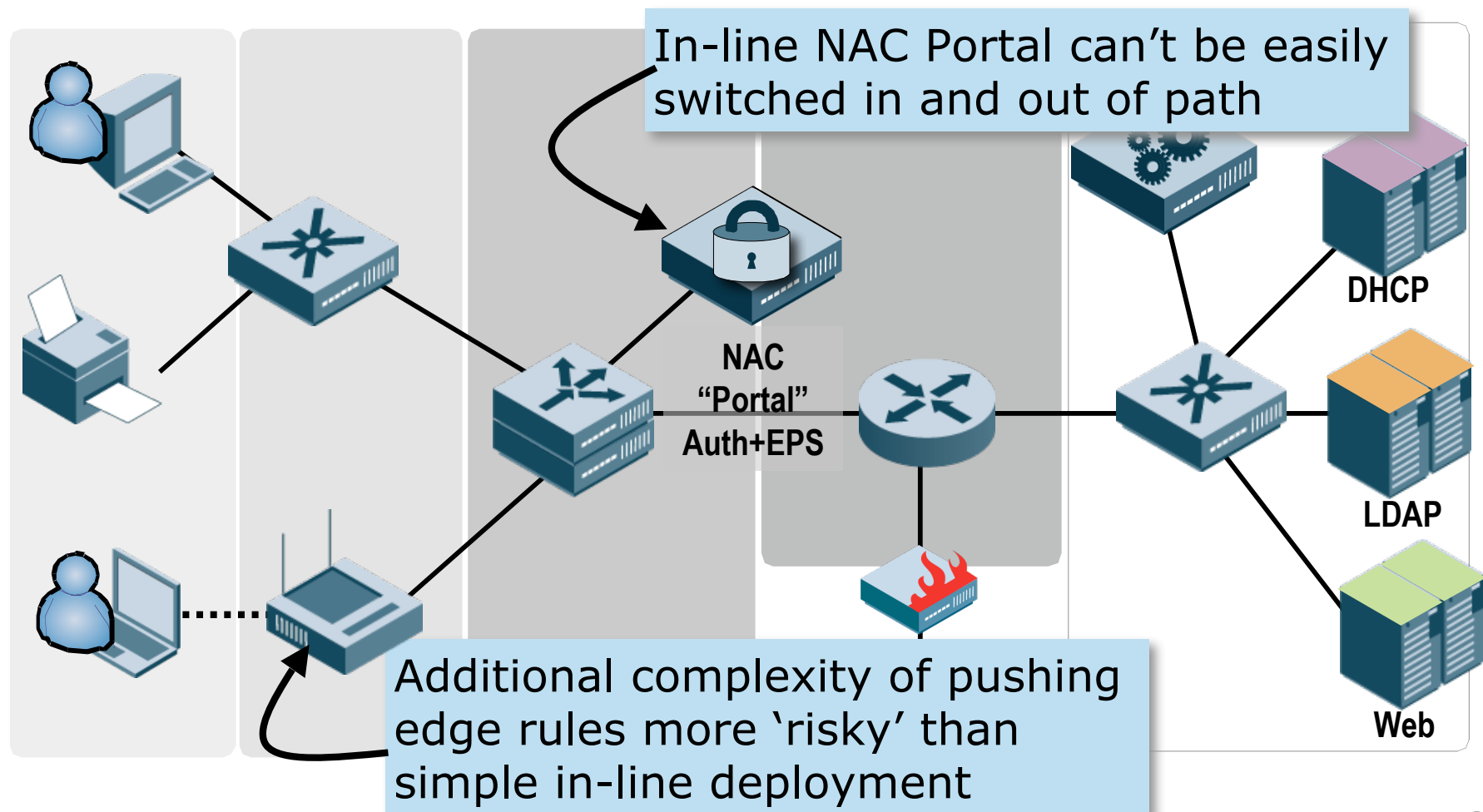


# In-line Enforcement Requires Disruptive Changes

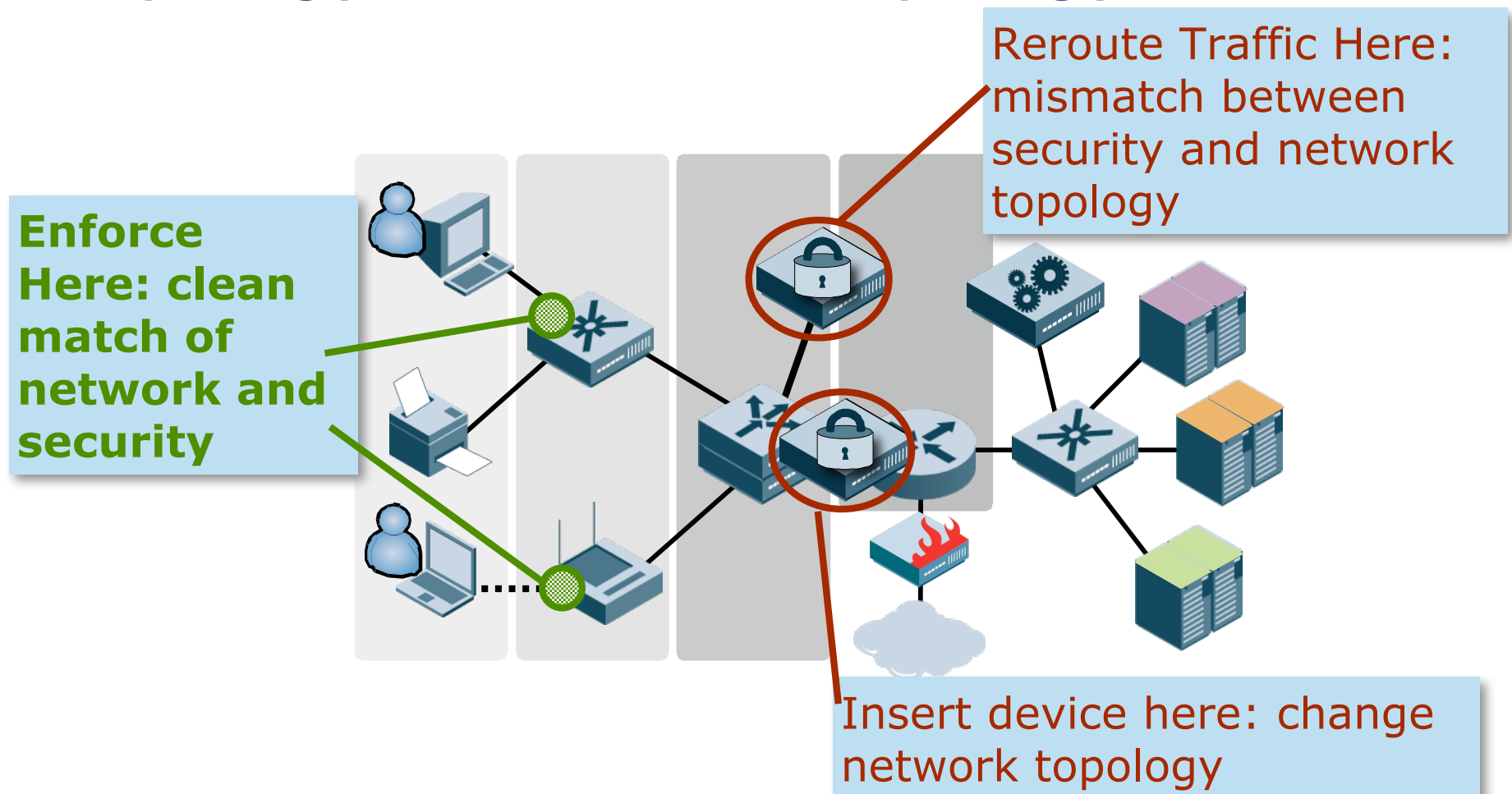




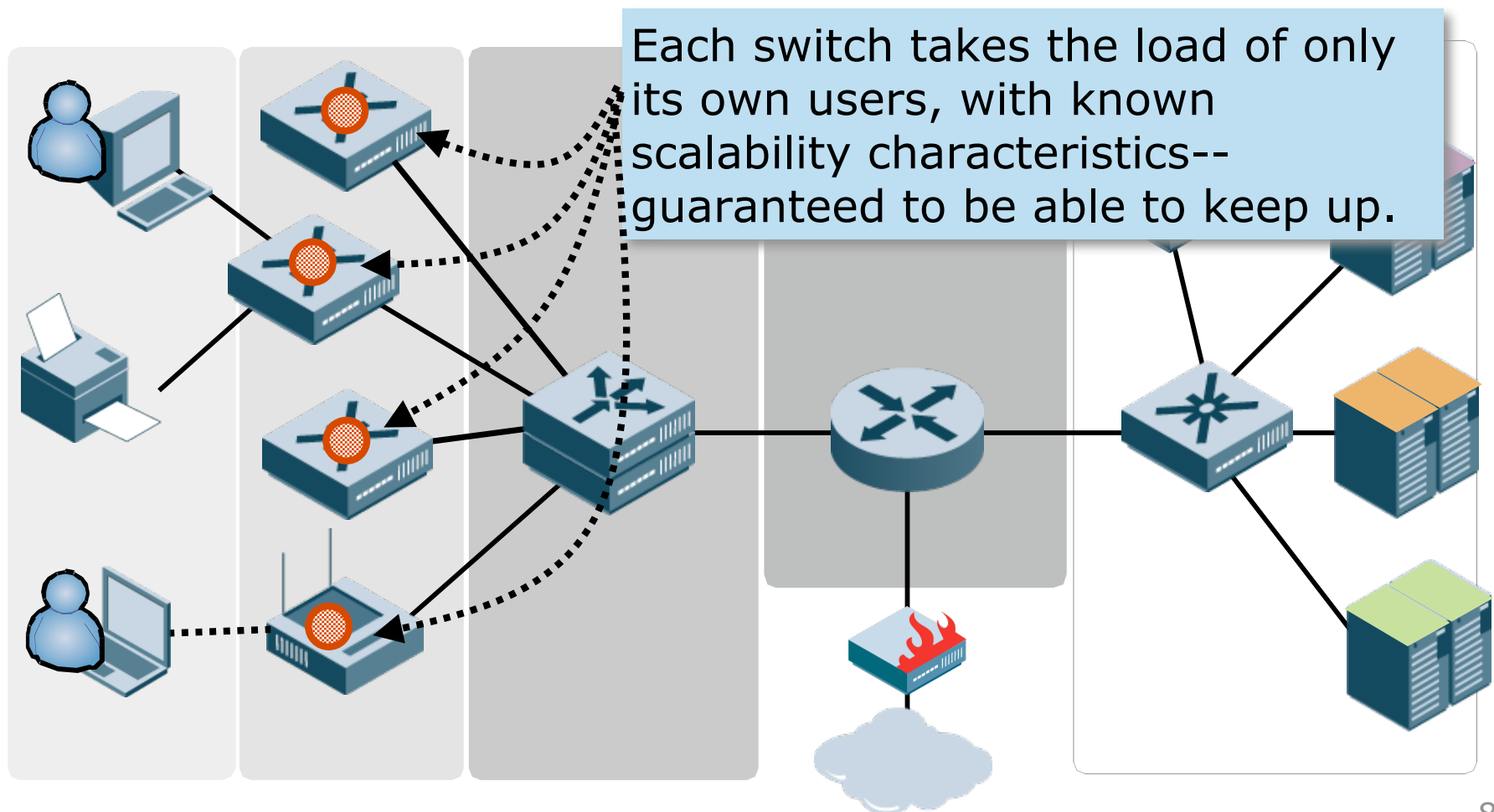
# Hybrid Enforcement Methods Combine Drawbacks of In-Line and Edge



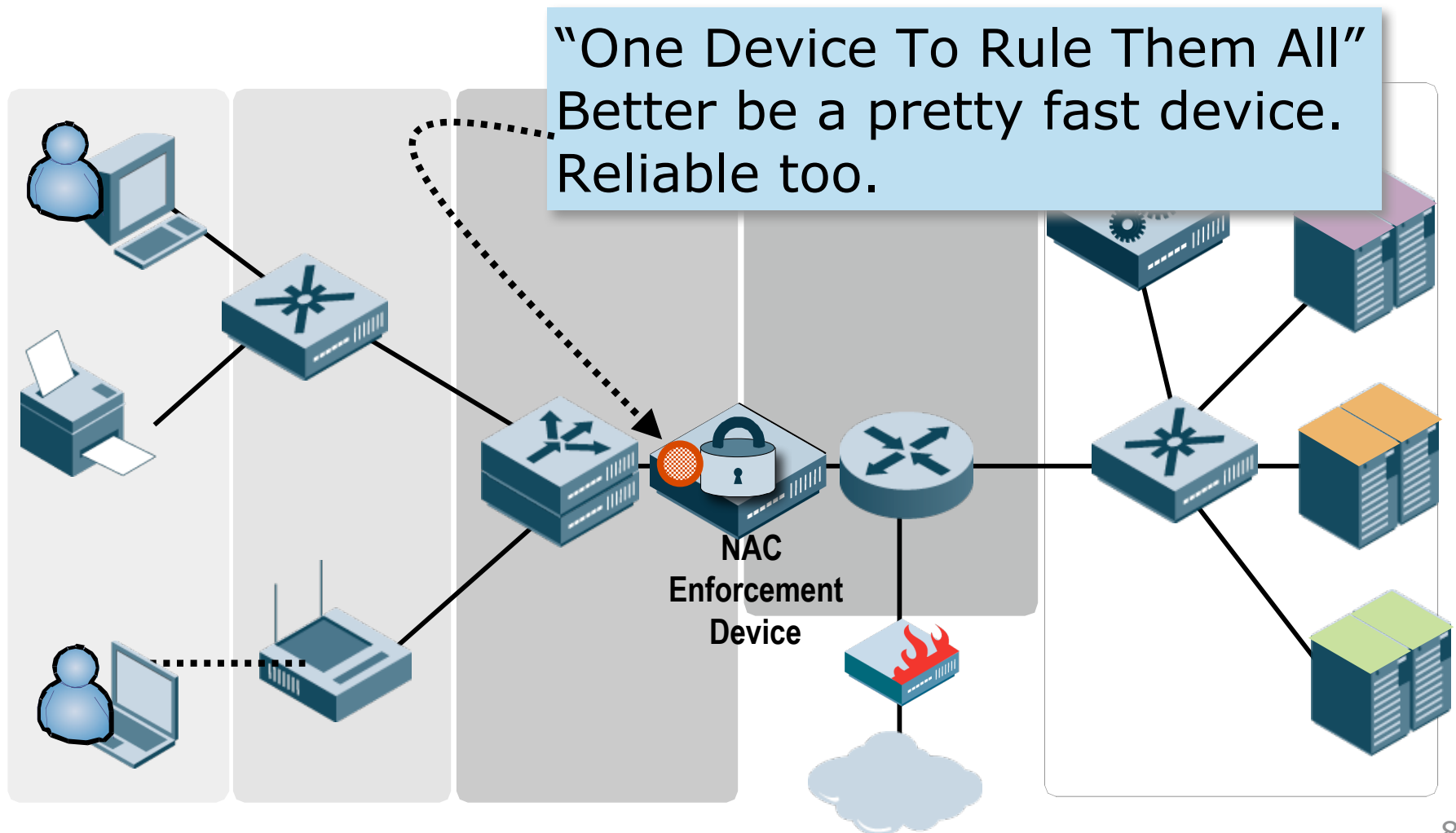
# A Pragmatic View Matches Security Topology to Network Topology



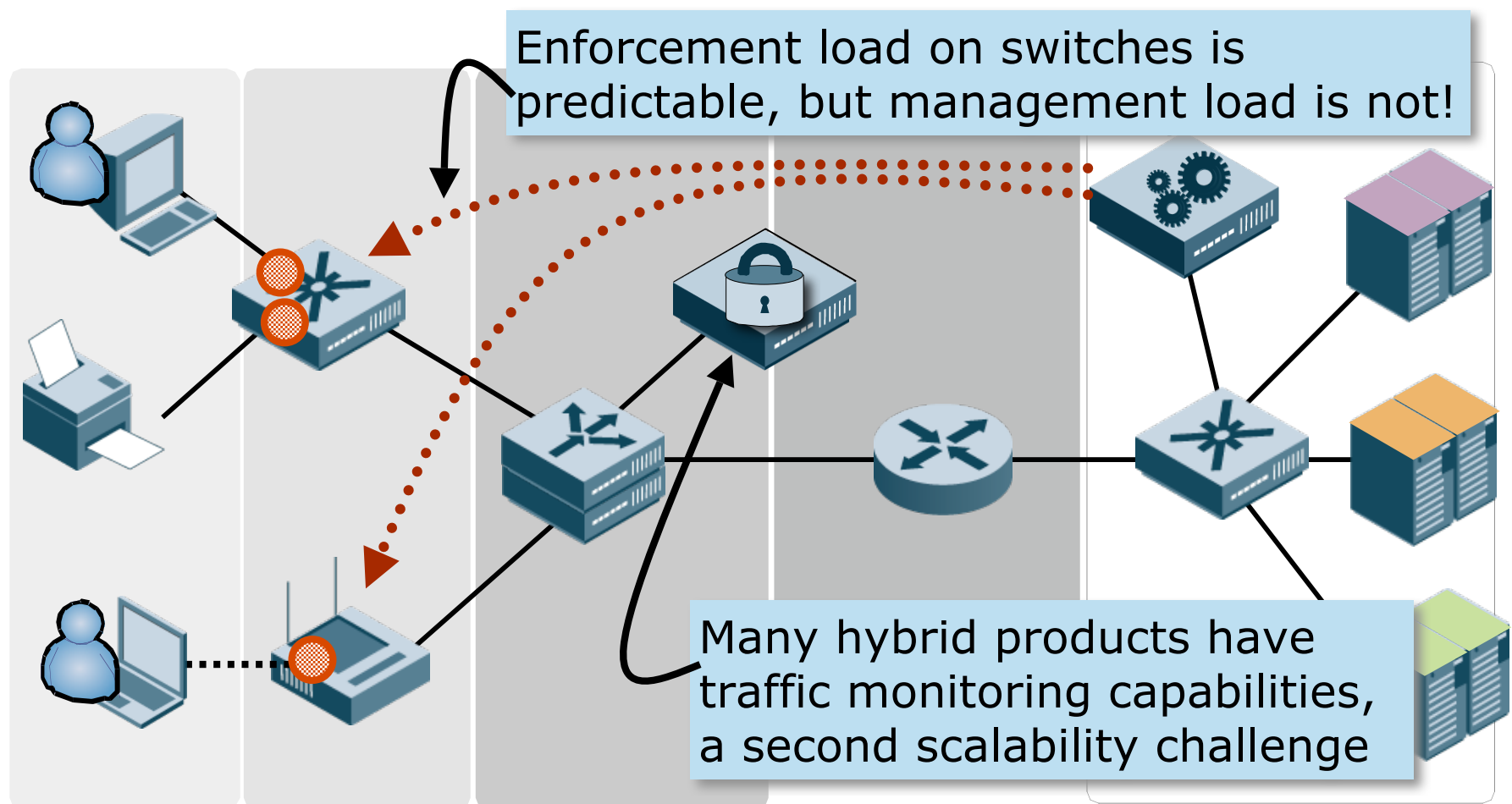
# Edge Enforcement Scales Naturally By Distributing Loads



# In-line Enforcement Has Obvious Scalability Challenges



# Hybrid Enforcement Stresses Switches and NAC Servers Much Harder



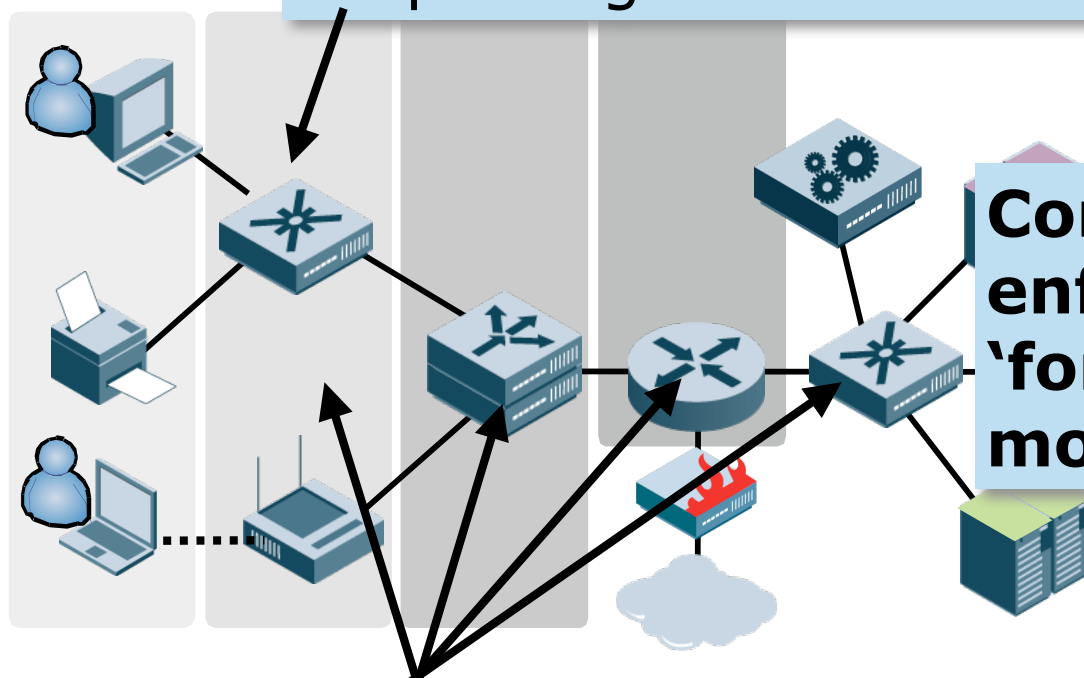
# Obvious Truism: Less Expensive is Better

**How can you build good NAC solutions that cost less?**

- ① Leverage the products you already own, paid for, and are happy with.**
- ② Let other people do the heavy lifting**

## Edge Enforcement uses existing hardware and vendor relationships

Your post-2002 managed switches already support simple edge enforcement

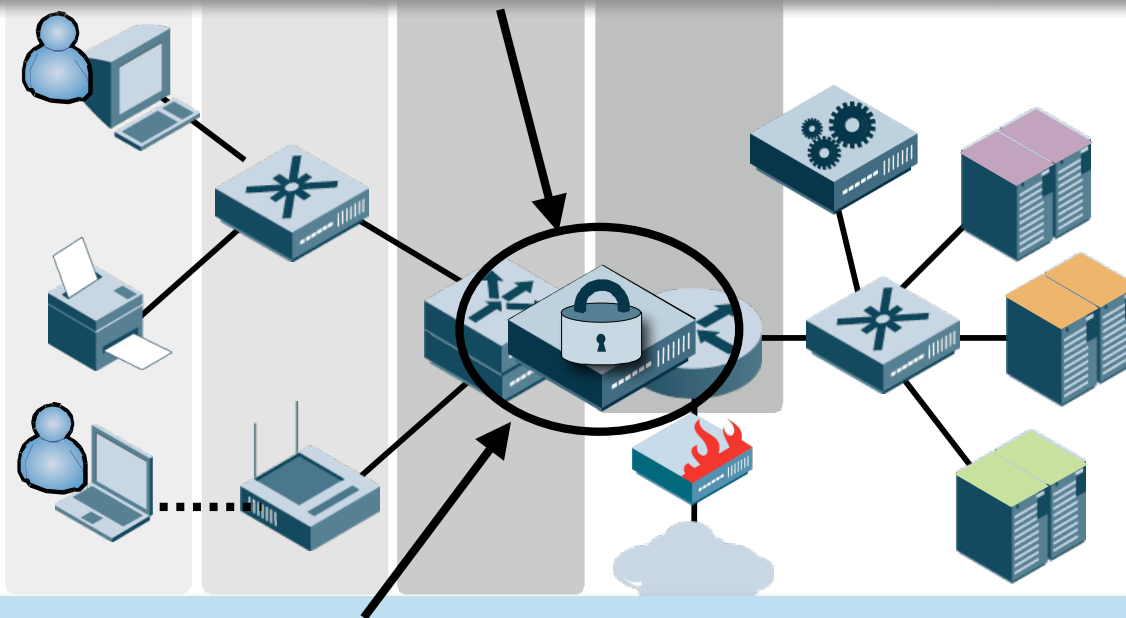


**Conclusion: Edge enforcement is not a 'forklift upgrade' for most enterprises**

Your switch vendor is improving the security capabilities of their equipment

## In-line Enforcement Has Obvious and Not-So-Obvious Costs

You have to buy this multi-gigabit, scalable and highly reliable NAC system



Operational expenses are also increased: this “bump in the wire” requires more training and increased problem resolution time



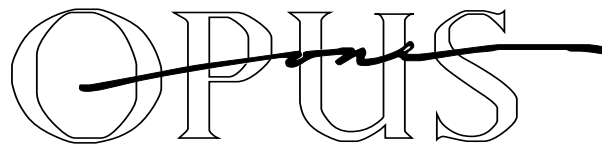
# Consider Five Criteria When Evaluating NAC Enforcement

- **Security** How “secure” is each option? How well do they meet your security needs?
- **Flexibility** How much flexibility does each approach offer you?
- **Risk** Which approach reduces your risk in deploying new NAC technology?
- **Scalability** What are your performance needs now and in the future?
- **Cost** What are the capital and operational expenses for each option in your network?

Enforce NAC at:	Edge	Inline	Hybrid (Edge + Inline)	Layer 3 (Protocol)
Security	Greatest level of security; enforce at point of access; tied to authentication	Progressively less security; enforcement occurs deeper in the network with inline/protocol; authentication “far” from device; leaves more areas vulnerable/uncontrolled.		
Flexibility	Greatest flexibility; protocol independent	Progressively less flexible enforcement method; dependent on behavior of a single protocol (e.g., DHCP or IPv4 only)		
Risk	Least intrusive; granular deployment lowers risk of network disruption	Changes to network topology and/or protocols are more risky and intrusive with limited back-out capability (usually “all or nothing”) which increases potential for network disruption or failure		
Scalability	Most scalable; load of enforcement is spread across network fabric for highest performance	Inline nature of enforcement reduces scalability and has significant impact on cost of equipment and performance bottlenecks	“Dual subnet” complexity reduces scalability by requiring full overlay network	
Cost	Very cost-effective; leverages security functions of existing infrastructure to reduce capital and operational expenses	Inline enforcement has highest capital cost by requiring high-end custom hardware; operational costs higher because of troubleshooting issues	Capital cost low, but potential for higher operational expenses for debugging and troubleshooting; fails to leverage existing infrastructure	

# Thanks!

**Joel Snyder**  
**Senior Partner**  
**Opus One**  
**[jms@opus1.com](mailto:jms@opus1.com)**





# Network Access Control

## Part 4: Extremely Real World NAC

**Joel M Snyder**  
**Senior Partner**  
**Opus One**  
**jms@opus1.com**



## Our Embattled NAC Veterans Are...

- **Brendan O'Connell (Cisco)**
- **Chester Wisniewski (Sophos)**
- **Denzil Wessels (Juniper)**
- **Manlio Vecchiet (Microsoft)**
- **Steve Hanna (TCG)**



# Thanks!

**Joel Snyder**  
**Senior Partner**  
**Opus One**  
**[jms@opus1.com](mailto:jms@opus1.com)**





# Network Access Control

## Part 5: Standards-based NAC

**Joel M Snyder**  
**Senior Partner**  
**Opus One**  
**jms@opus1.com**



For more information on CNAC & TNC Testing done by Opus One

The screenshot shows the Network World website interface. At the top is the 'NETWORKWORLD' logo and a search bar. Below the logo is a navigation menu with categories like 'GET UP TO SPEED FAST ON Network Access Control', 'HOME', and 'RESEARCH CENTERS'. The 'RESEARCH CENTERS' section lists various topics including Security, Anti-Virus, Firewalls / VPN / Intrusion, Spam / Phishing, and Wireless Security. The main content area features a large article titled 'NAC passes basic tests' with a sub-headline 'Cisco, TCG schemes work for simple deployments, but complex scenarios are another story'. The article includes a list of bullet points: 'Authentication: A snap with XP', 'End point security: Cisco TCG deliver', 'Enforcement: Tools fall short', and 'Management: Can be a headache'. Below the article is a section titled 'What can NAC do for you now?' with a sub-headline 'Test of 30 products shows benefits, limitations of existing Cisco- and standards-based NAC schemes'. The article is by Joel Snyder, dated 04/19/07. At the bottom right, there is a 'CLEAR CHOICE TEST' section with the question 'Does a good SSL VPN provide good NAC?' and other related links.

**NETWORKWORLD**

Search / DocFinder

**Security**

NAC Cram Session Anti-Virus Firewalls / VPN / Intrusion Spam / Phishing Wirel

**NAC passes basic tests**

**NETWORKWORLD CLEAR CHOICE**

Cisco, TCG schemes work for simple deployments, but complex scenarios are another story

- Authentication: A snap with XP
- End point security: Cisco TCG deliver
- Enforcement: Tools fall short
- Management: Can be a headache

**What can NAC do for you now?**

Test of 30 products shows benefits, limitations of existing Cisco- and standards-based NAC schemes

Clear Choice Tests By Joel Snyder, Network World, 04/19/07

With a virtual lock on the Ethernet switching market, any enterprise IT manager has to consider Cisco's product line as at least one network-access control option.

But how does a Cisco-controlled NAC deployment hold up against the more industry standards-based one offered up by the Trusted Network Connect (TNC) working group of the Trusted Computing Group (TCG) and backed by Cisco competitor Juniper Networks?

**Other stories on this topic**

**CLEAR CHOICE TEST**

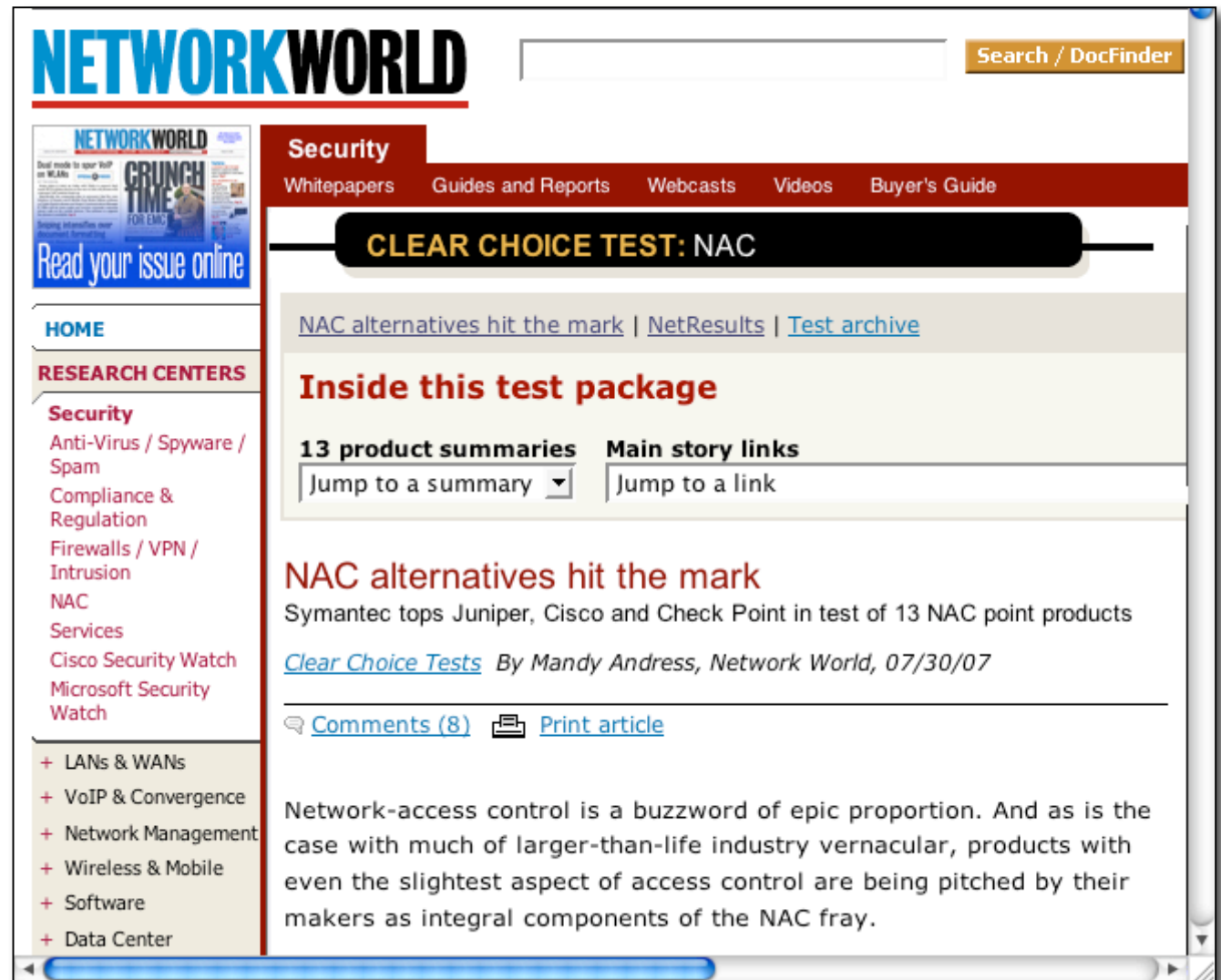
Does a good SSL VPN provide good NAC?

Why Vista is missing from NAC landscape?

NAC all-in-one test on the

<http://www.networkworld.com/reviews/2007/041907-nac-intro.html>

Same  
method of  
testing:  
different  
products



<http://www.networkworld.com/reviews/2007/073007-test-nac-main.html>

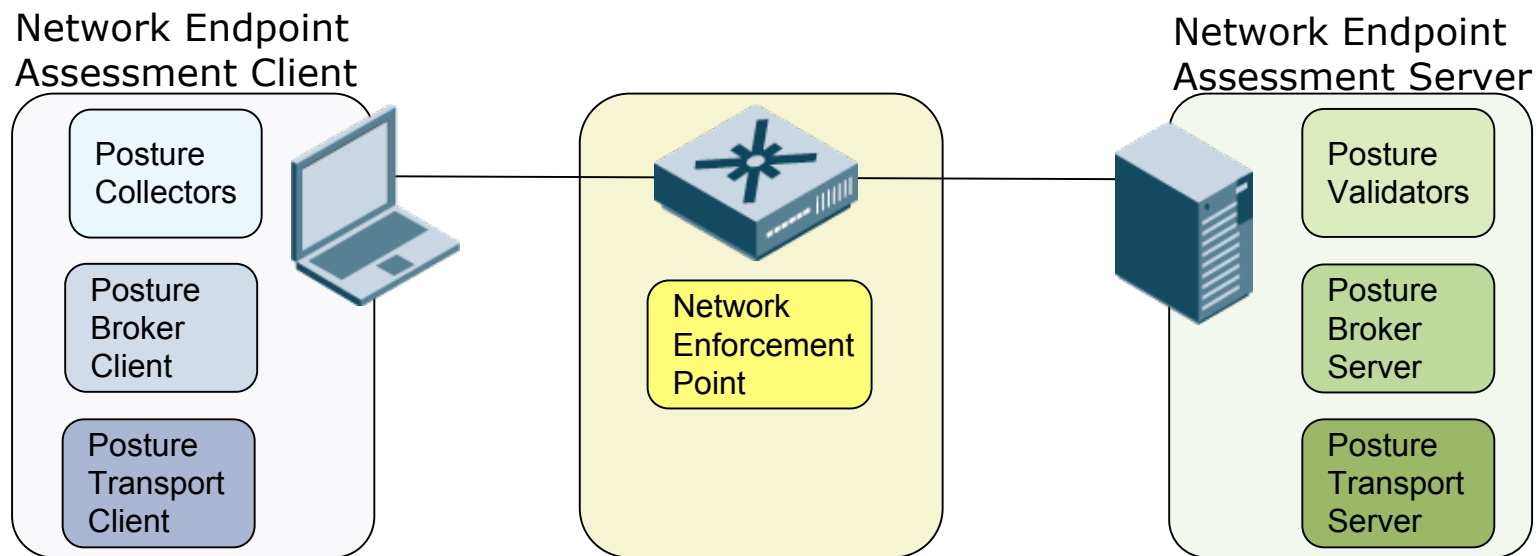
# Disclaimer!

- **I don't work for any of the companies involved, so**
  - I am solely responsible for any errors of any kind
  - None of this represents the official position of anyone
- **Slides are selected from company decks, so**
  - When value statements are made, that's the company talking, not me
- **This material is all public and released**
  - No NDA material from you to me, or from me to you

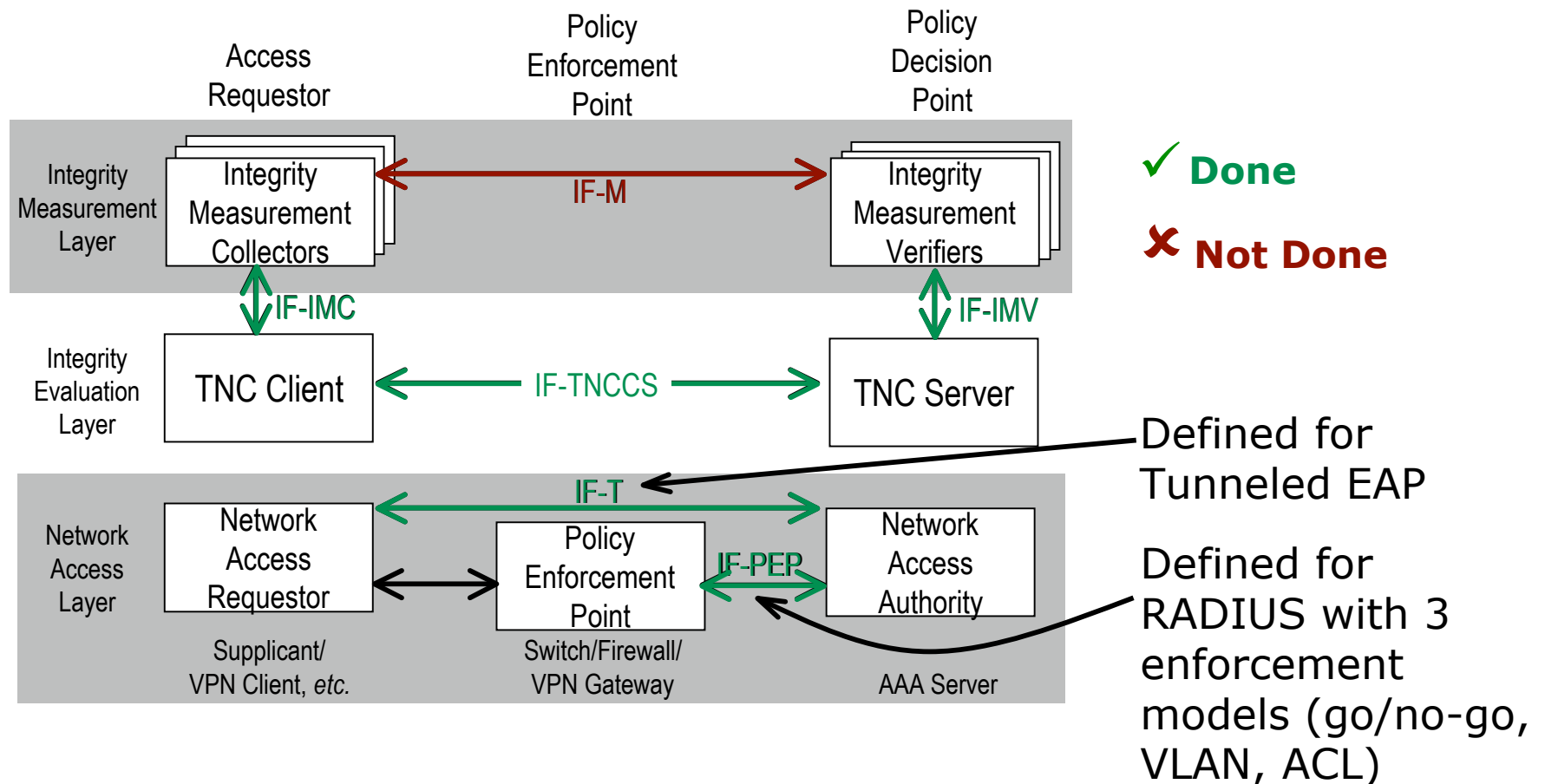
## Trusted Computing Group offers a standards-based alternative

- **The politics of it all are breathtaking**
- **Cisco's refusal to play nice with everyone else (TCG and Microsoft) is doing more harm to NAC by failure to cooperate ...**
  - **...than even the most senior Gartner analyst**

# With TNC, the question is... what do we have today?

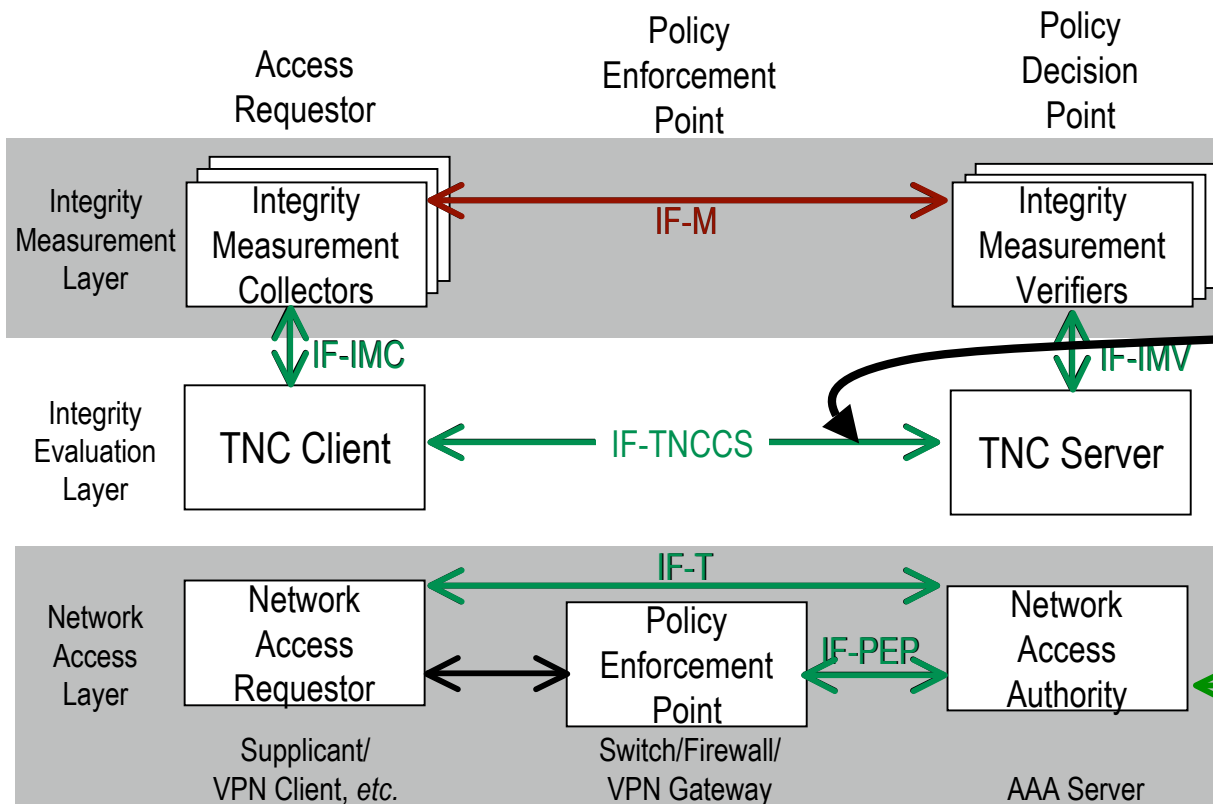


# Trusted Computing Group's Trusted Network Connect Status



# Developments in the TCG front are very interesting...

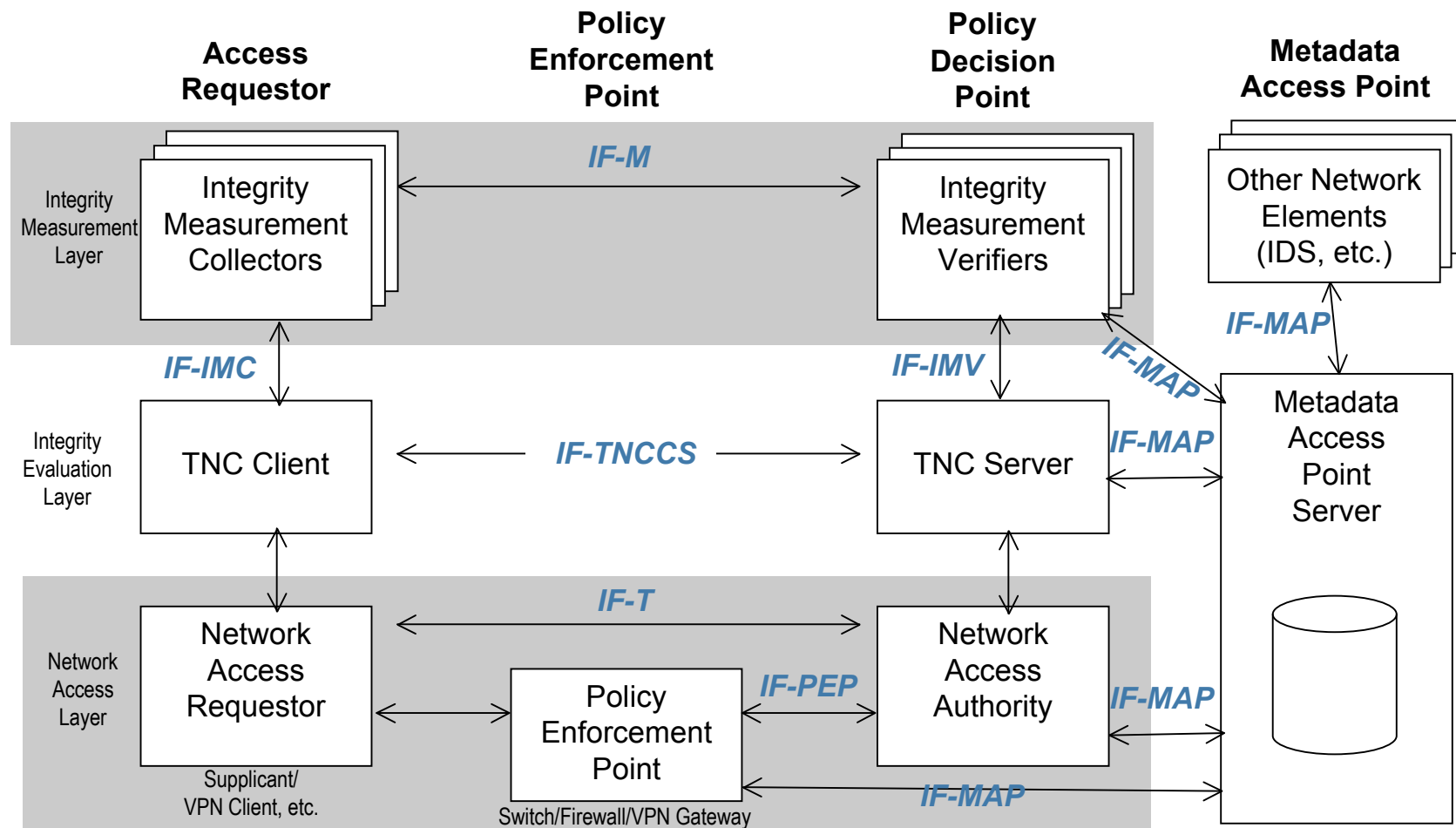
Vista's *Statement of Health* protocol is added as a TNC-allowed TNCCS protocol (which also will extend to XP)



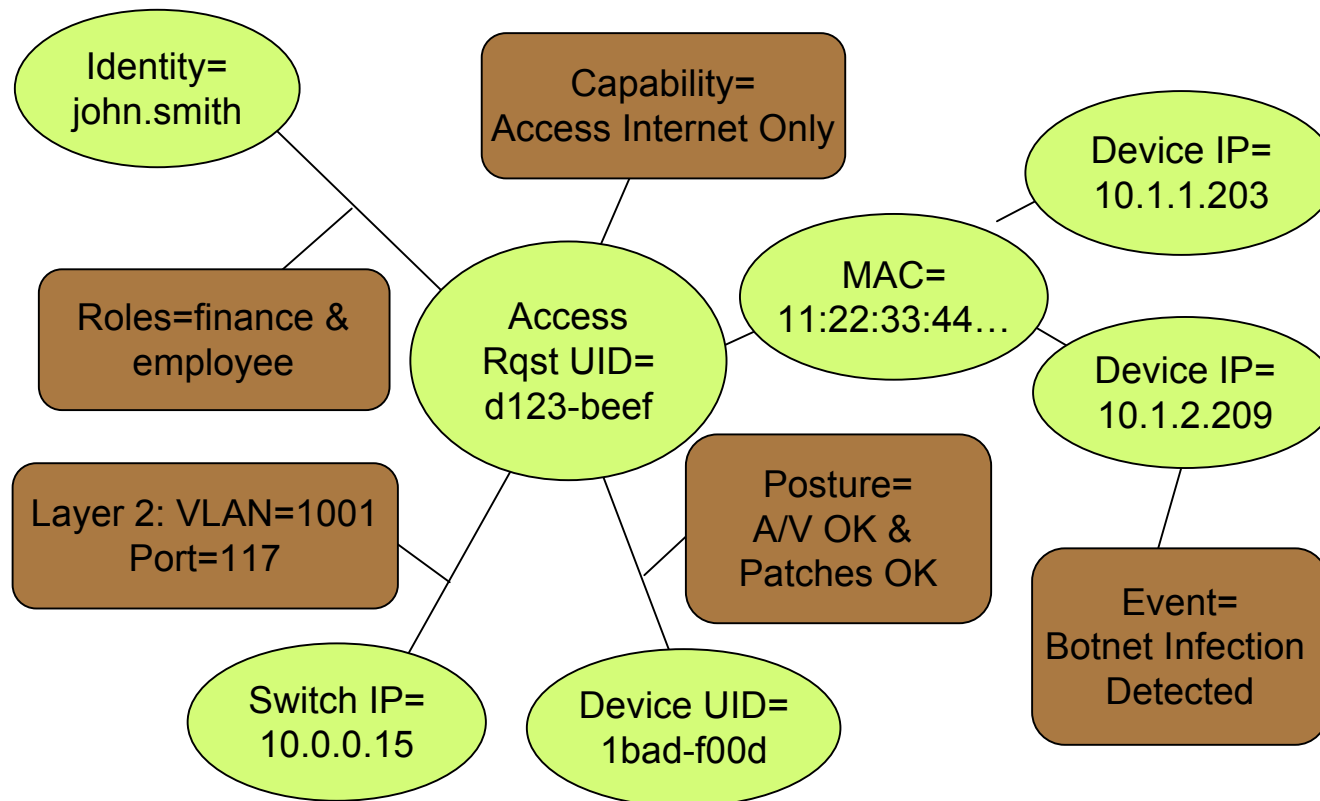
IF-MAP allows external devices (think SIM and IPS) to talk to the policy decision point



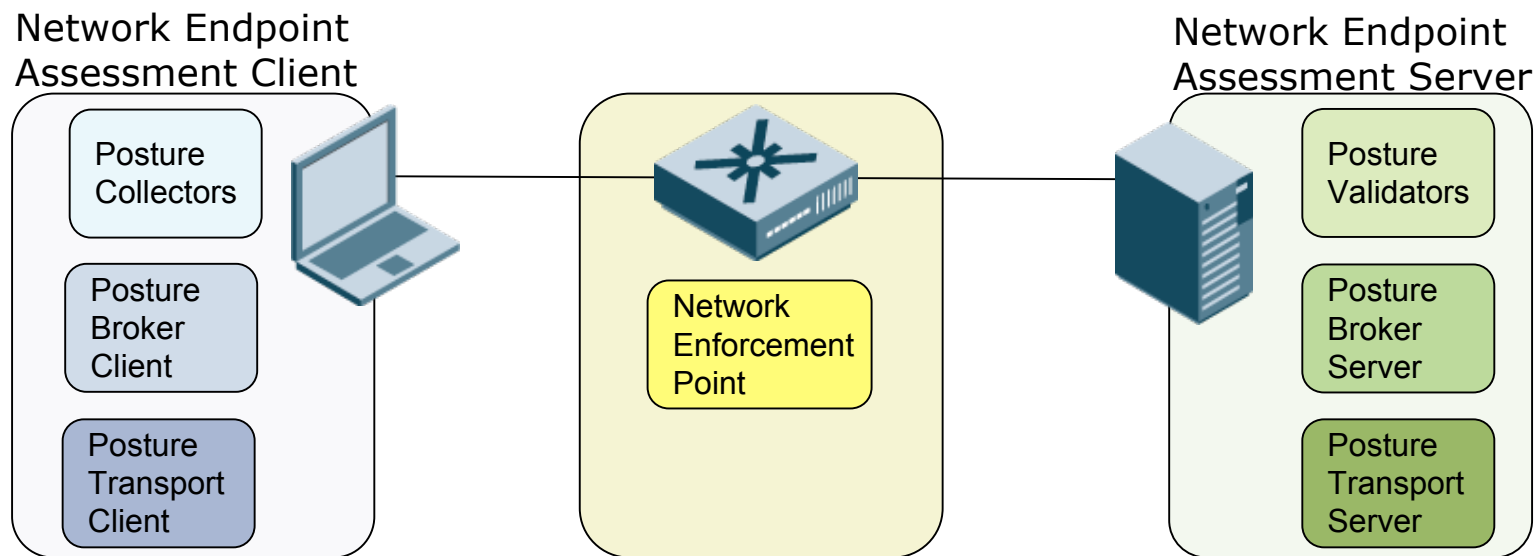
# IF-MAP is announced today!



# What Might Metadata Look Like?



# With TCG, vendor ecosystem talking about products is fragile (or is it robust?)

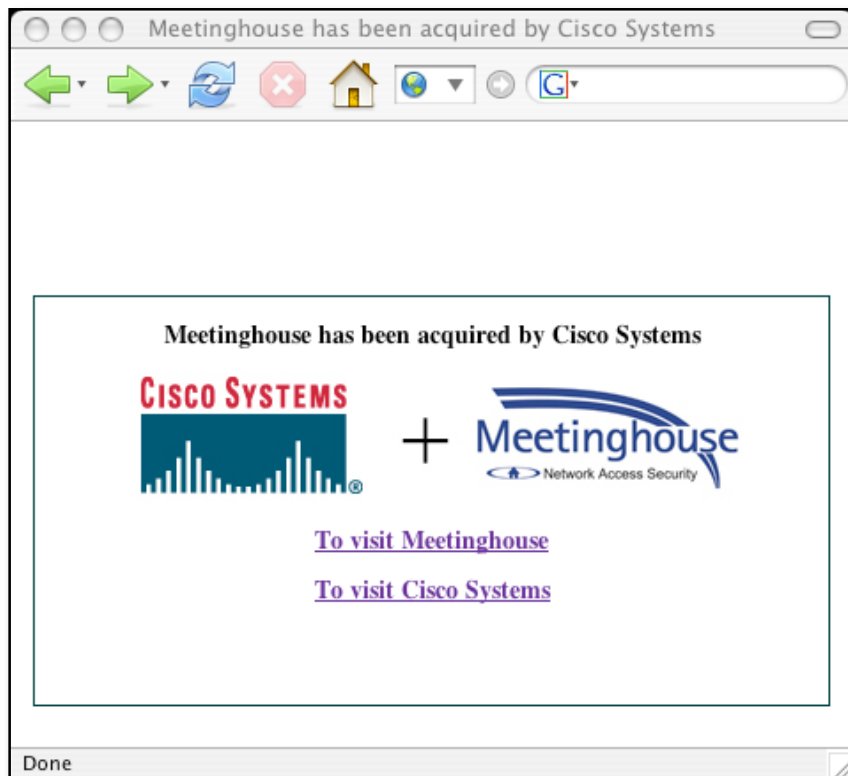


Symantec, McAfee,  
IBM, Wave, Juniper,  
Patchlink, OpenSEA,  
Microsoft, Q1 Labs,  
ID Engines, Avenda

Everybody on Earth  
(Aruba, Cisco, Extreme,  
Enterasys, HP, Consentry,  
Nevis, Nortel, Trapeze,  
etc.)

Juniper, OSC Radiator,  
Microsoft, ID Engines,  
Avenda

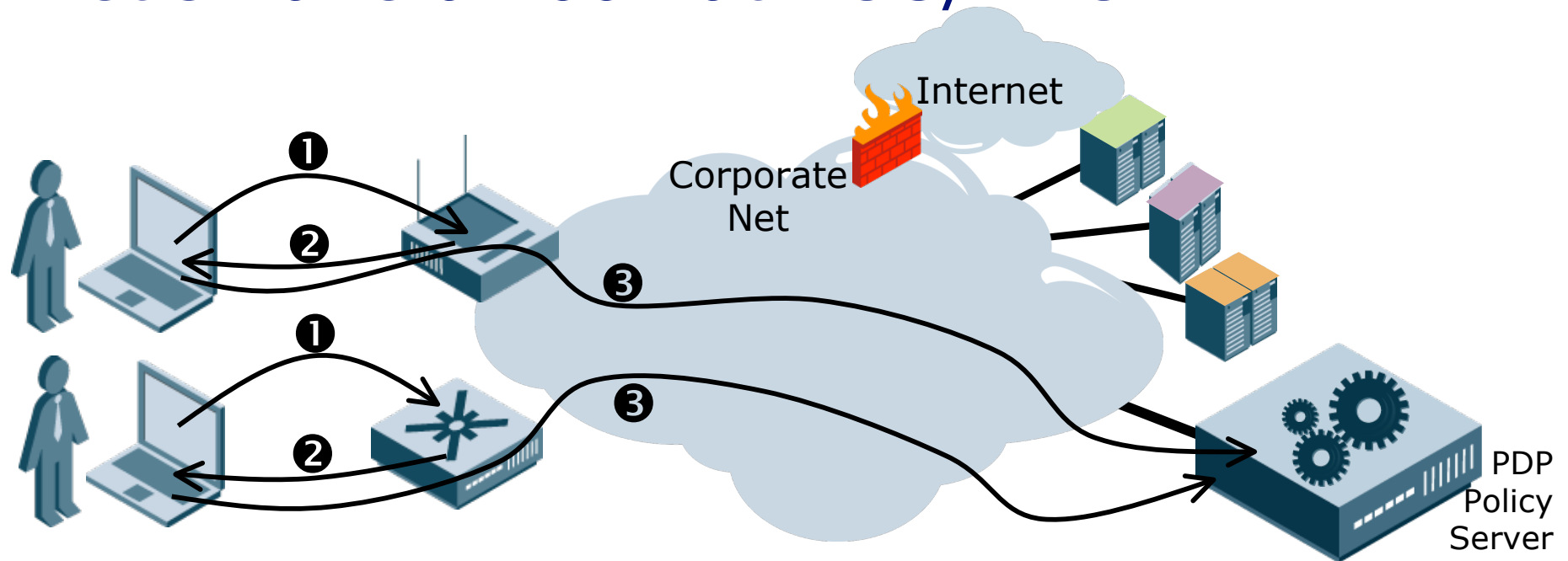
# Wait... Didn't Meetinghouse Data Communications get bought?



- Q. Will the Cisco Secure Services Client become a part of the Trusted Computing Group (TCG) Trusted Network Connect (TNC) working group?
- A. Cisco continues to have no plans to join the TCG, which is a requirement to participate in the TNC working group. However, relative to "industry initiatives," Cisco remains focused on addressing customer requirements. Cisco monitors closely the activities of industry groups and actively participates in those groups that will bring the greatest benefits to customers.

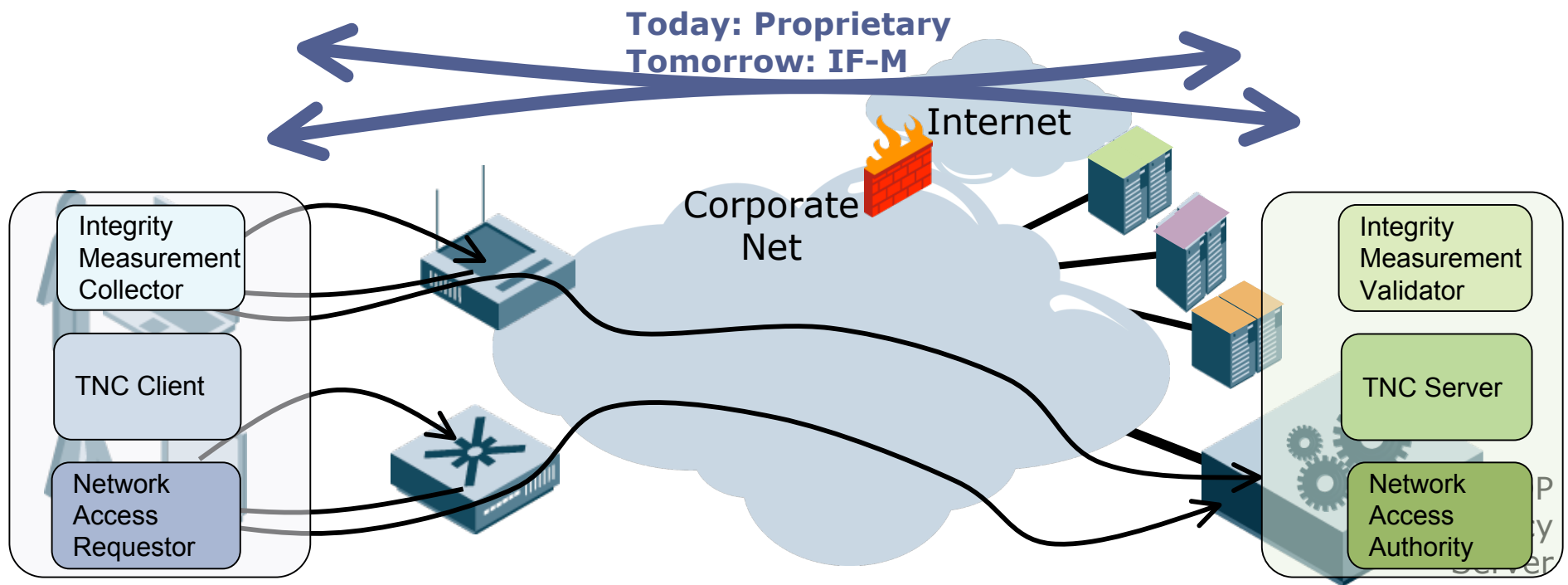


# Let's Take a Look at TCG/TNC



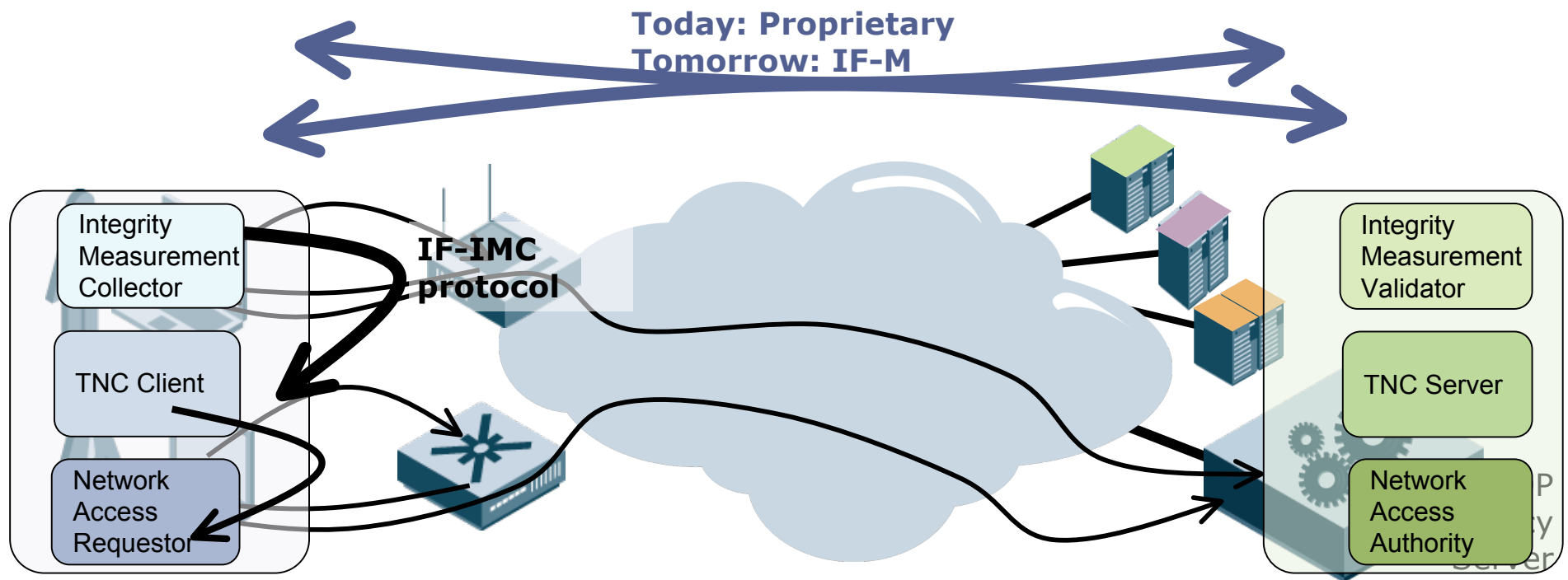
- ❶ User brings up link (or associates with AP)
- ❷ AP/Switch starts 802.1X (EAP) for authentication
- ❸ Network Access Requestor (802.1X) client "connects" over 802.1X/EAP tunnel to PDP





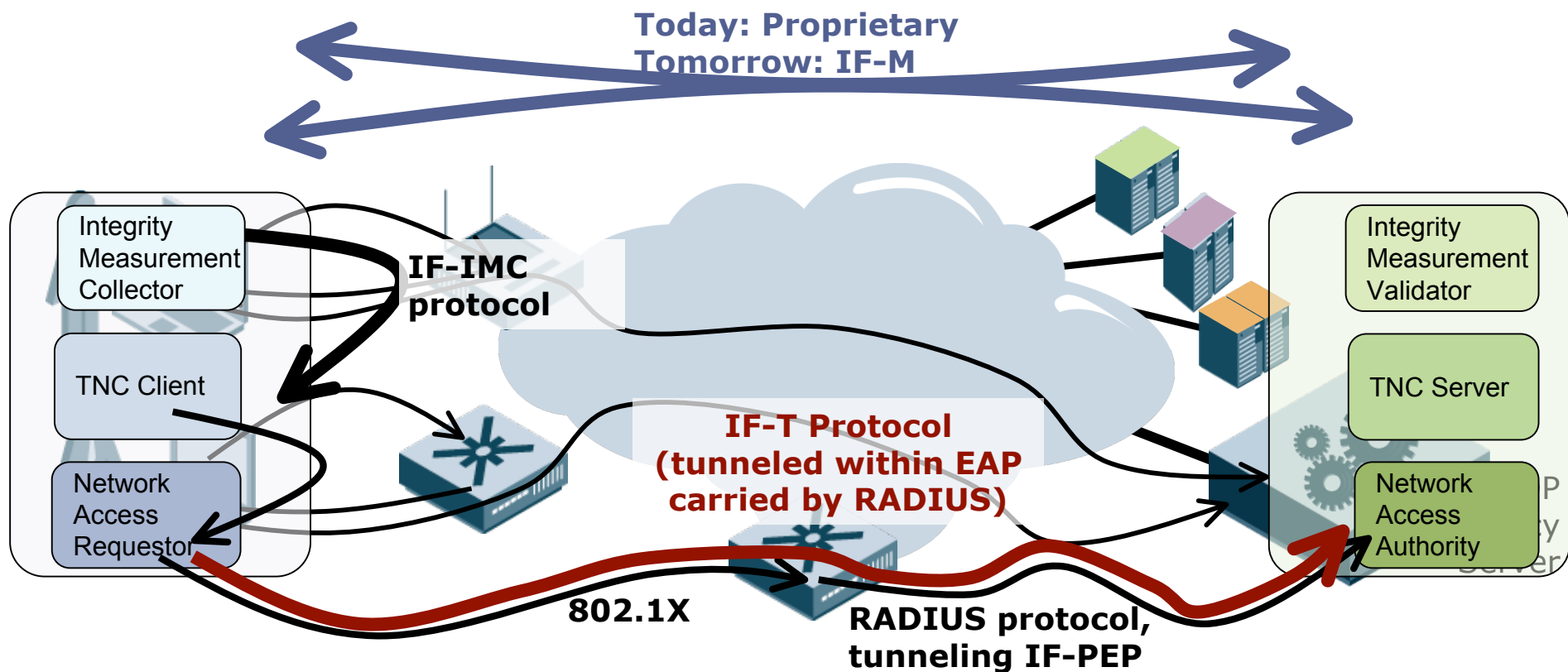
- Integrity Measurement Collectors are on the client; Integrity Measurement Verifiers are within (virtually) the Policy Decision Point.
- IMVs talk to IMCs using a proprietary protocol... but they don't talk to each other directly.





- TNC clients ("brokers" is a better word) collect IMC data using IF-IMC API
- TNC Clients generally have their own 802.1X "NAR" included, although this is not required



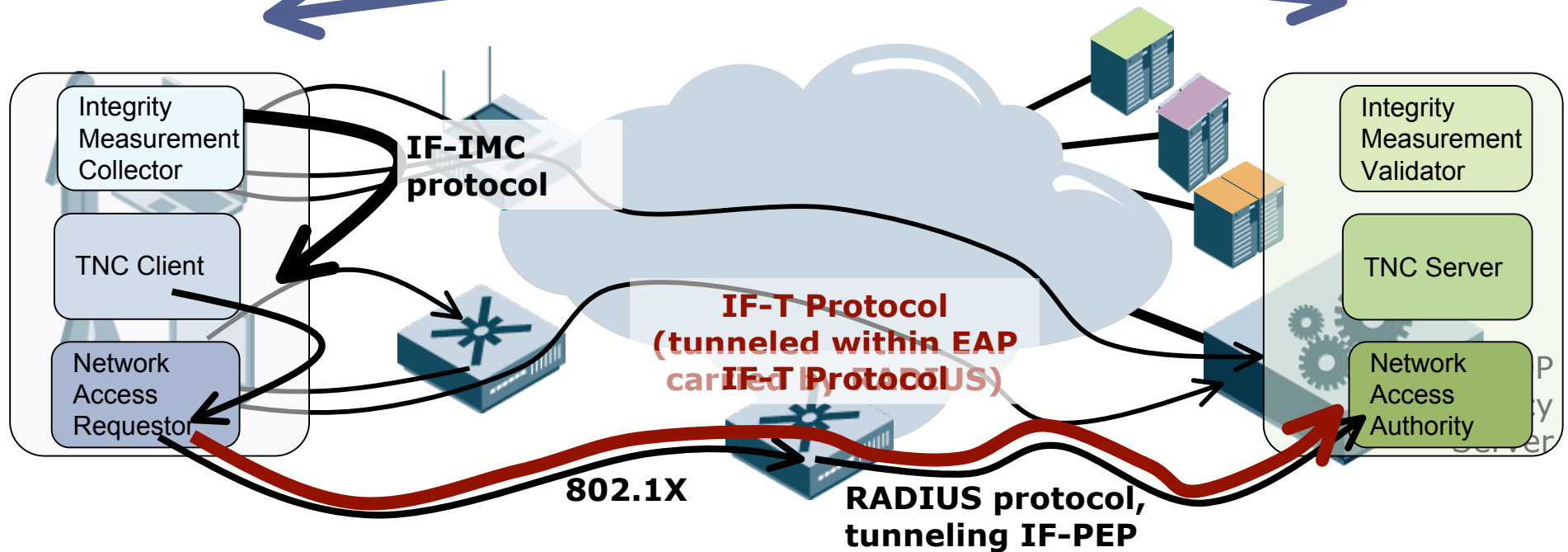


- 802.1X (or IPSec IKEv2) from client to edge
- RADIUS from edge to Policy Decision Point
- IF-T from end-to-end tunneled and secured by EAP, carried by RADIUS, gets the IMC talking to the IMV

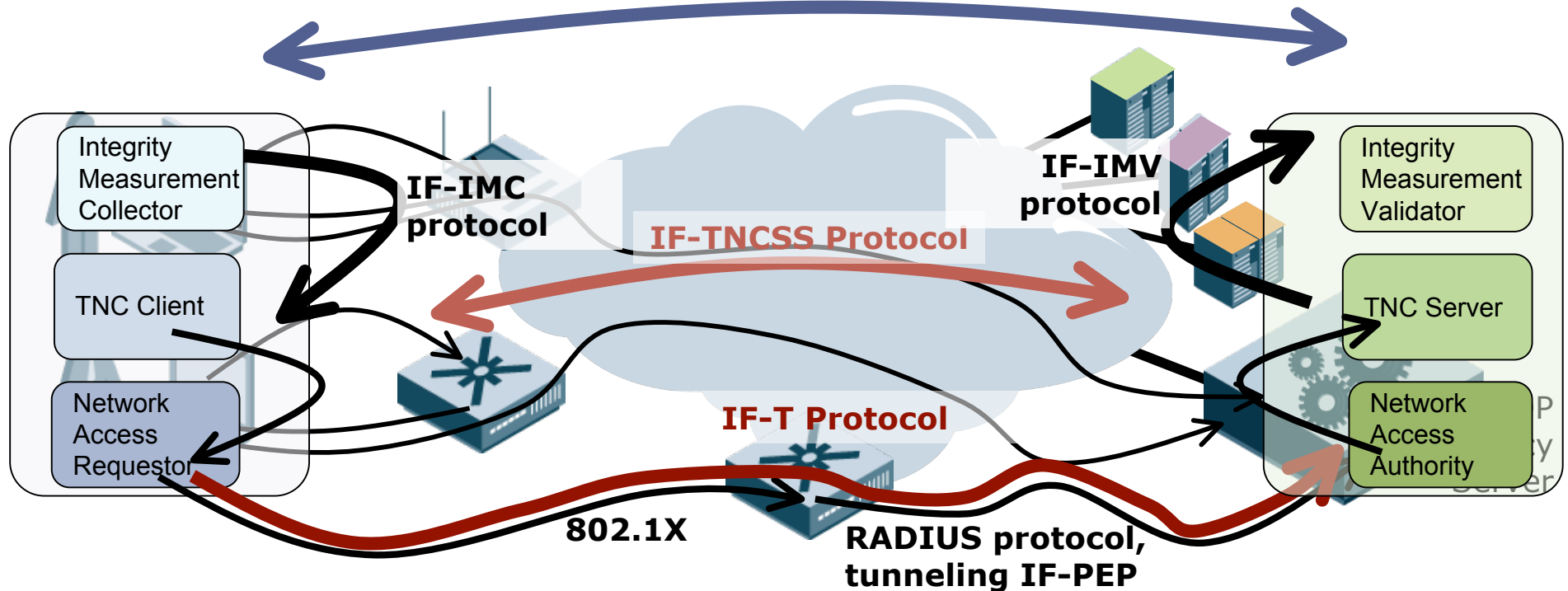




Today: Proprietary  
Tomorrow: IF-M



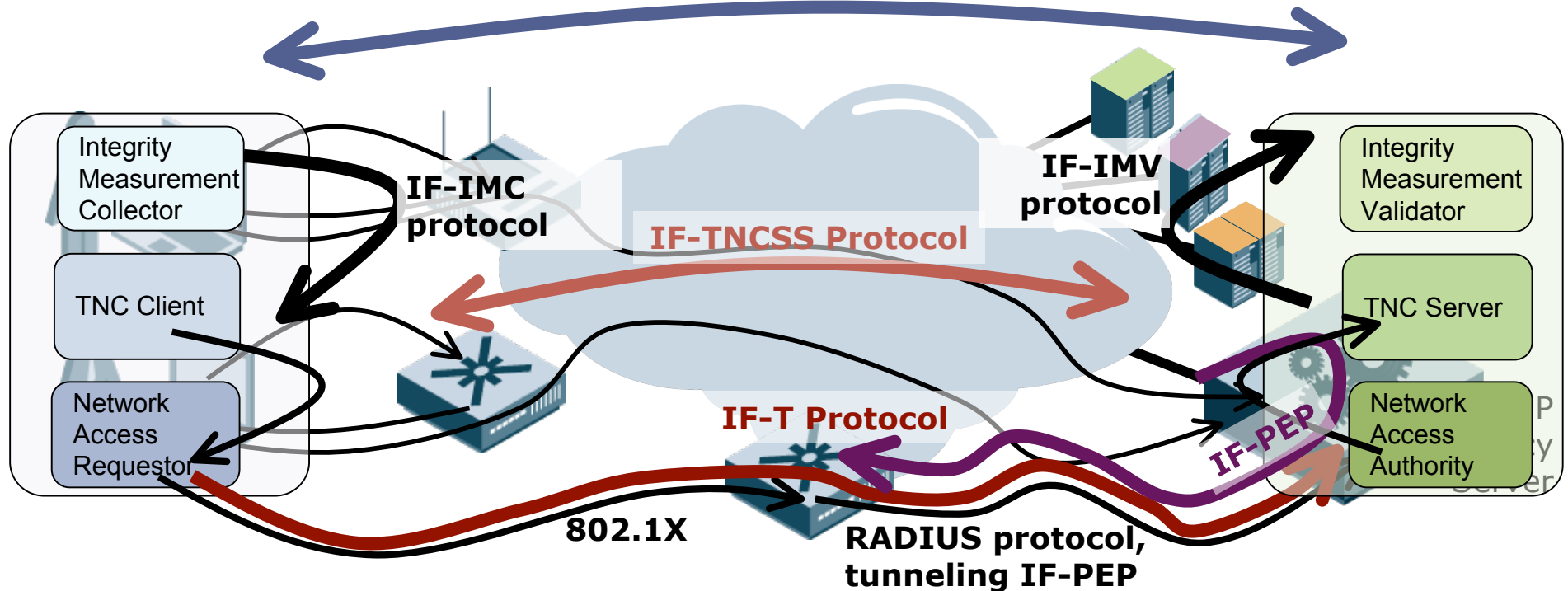
Today: Proprietary  
Tomorrow: IF-M



- RADIUS servers include TNC Server (broker) in PDP
- The TNC brokers use IF-TNCSS (tunneled in EAP) to tunnel IMV to IMC communications
- IF-IMV completes the chain from IMC to IMV via ...

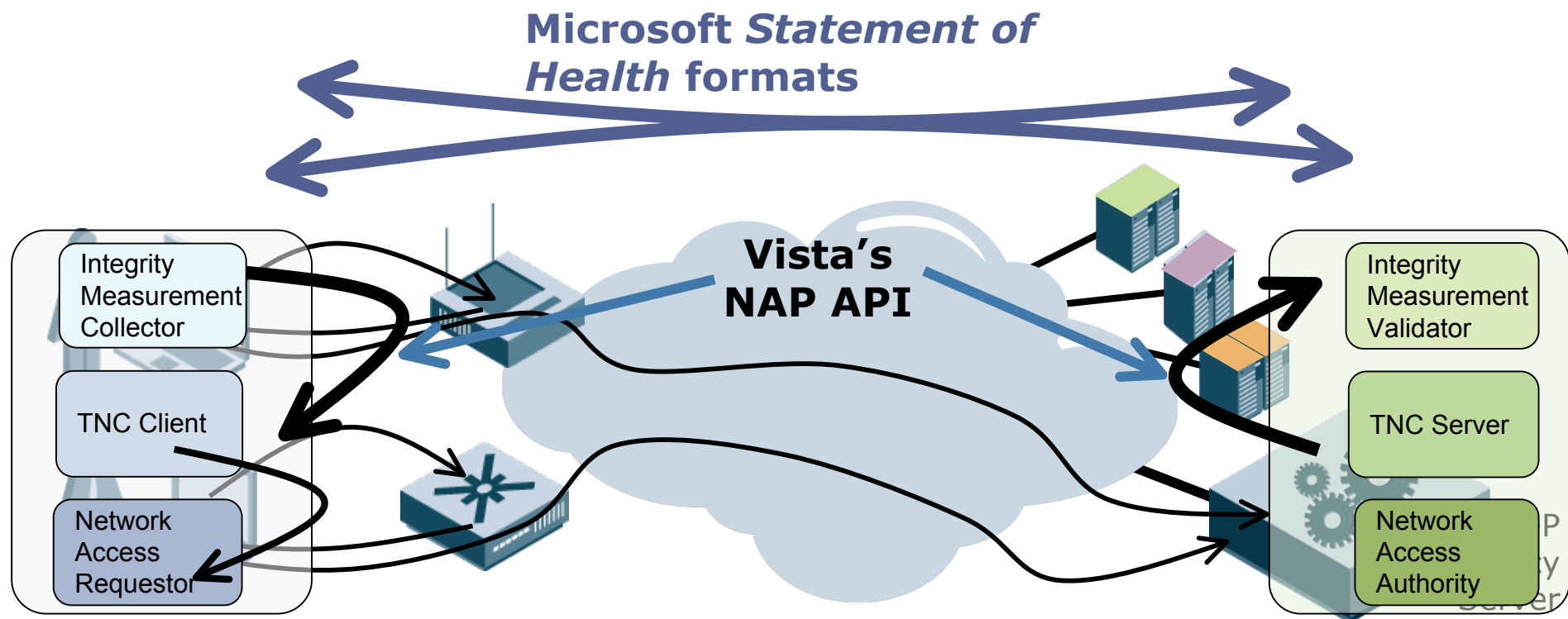


Today: Proprietary  
Tomorrow: IF-M



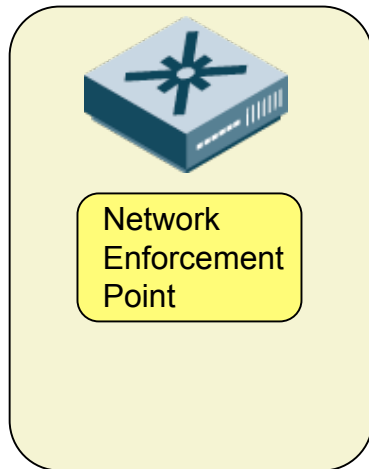
- When the policy decision is made, the RADIUS server (NAA) communicates policy to enforcement point





- With Vista/XPsp3 and built-in NAP, the Microsoft protocols will run above the NAR/NAA (an alternative IF-TNCCS and the basis of future protocol work in TNC).
- Vista has its own 802.1X wired/wireless supplicant, so the NAR is included (using PEAPv0 for encapsulation)

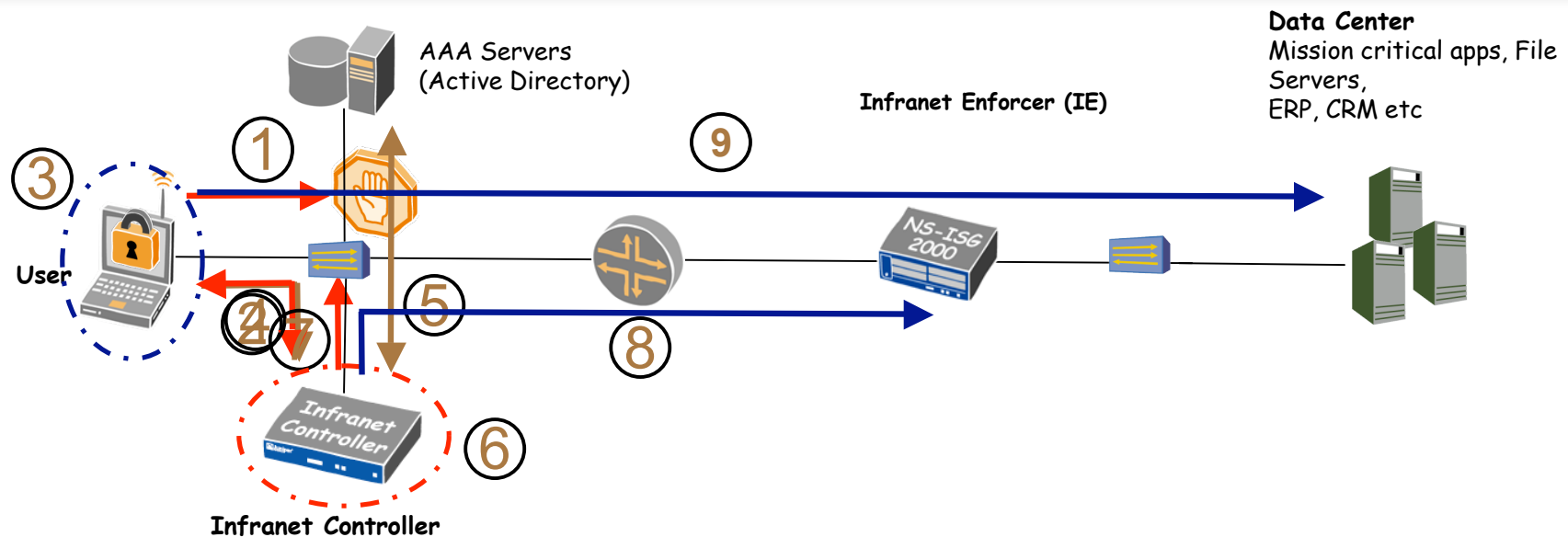
# So, what kind of policy are we talking about?



- **TNC suggests Go/No-Go, VLANs, and ACLs**
- **This is great, because now (almost) every 802.1X switch (even Cisco switches!) is part of a standards-based NAC solution**
- **Assuming you wanted VLANs**

# TCG/TNC vendors can still differentiate

Juniper Slide



# Thanks!

**Joel Snyder**  
**Senior Partner**  
**Opus One**  
**[jms@opus1.com](mailto:jms@opus1.com)**







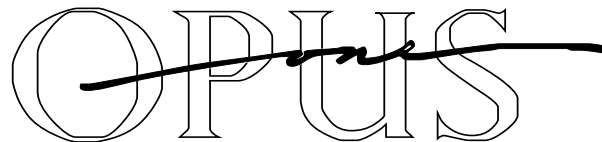




# Network Access Control


## Part 6: Hard Questions

**Joel M Snyder**  
**Senior Partner**  
**Opus One**  
**jms@opus1.com**



# Agenda: Hard Questions about NAC

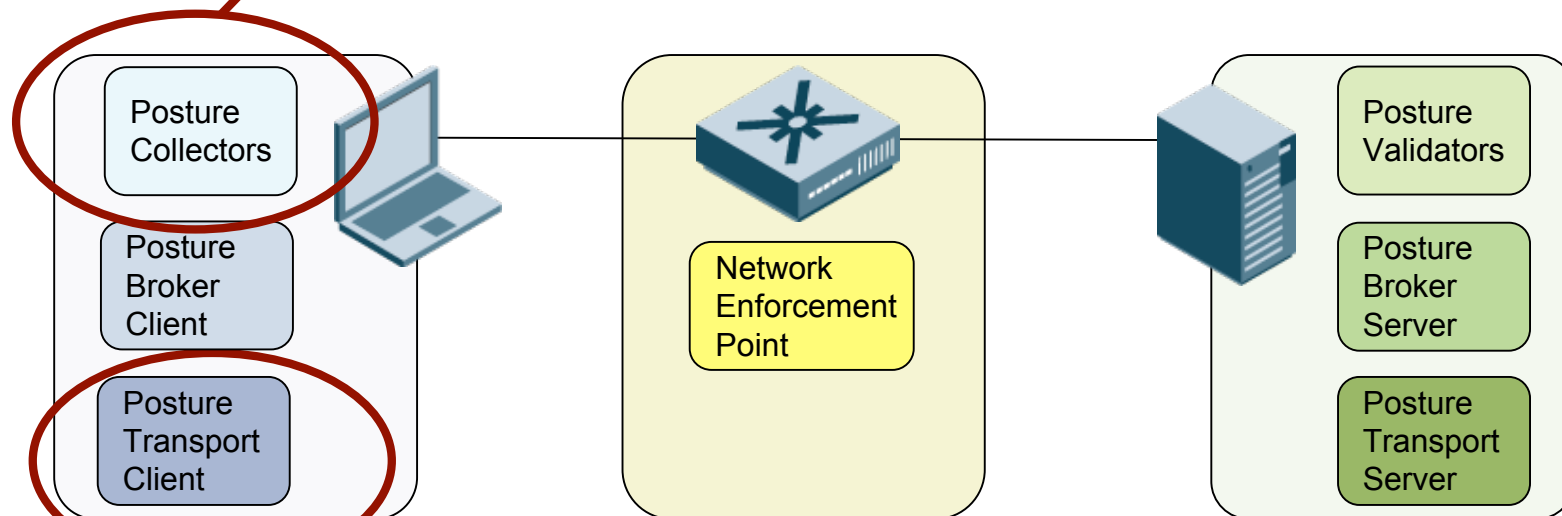
- **Questions you need to be able to answer about NAC regarding...**
  - **Lying clients**
  - **Denial of Service, MITM, and Eavesdropping Attacks**
  - **VPN, Branch, Remote Access, and Wireless**
  - **Interdependencies**
  - **Integrating NAC with other tools**
  - **Value of NAC to the organization**



1.

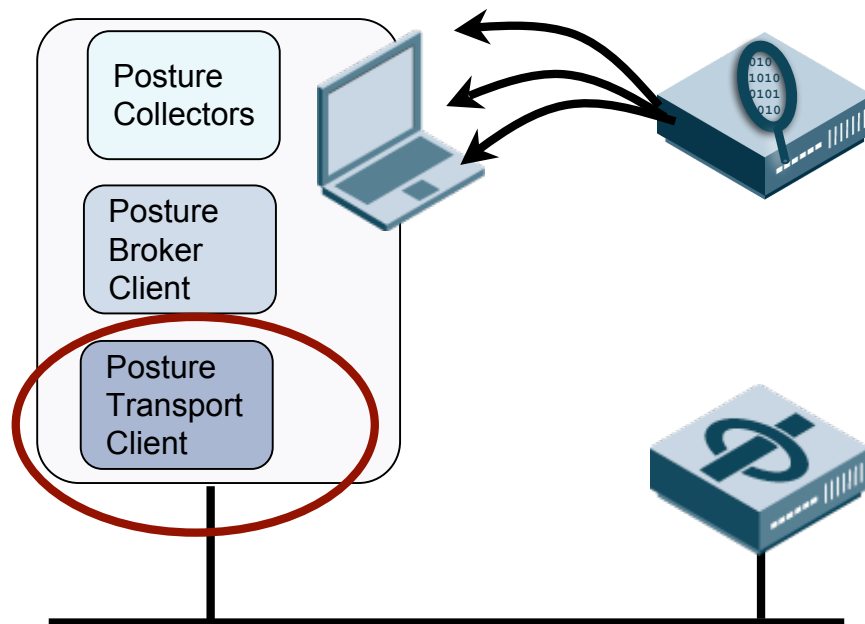
# How will NAC deal with lying clients?

The NAC policy server  
gets its information from  
software running on the client



The Enforcement Point gets  
address information from  
software running on the client

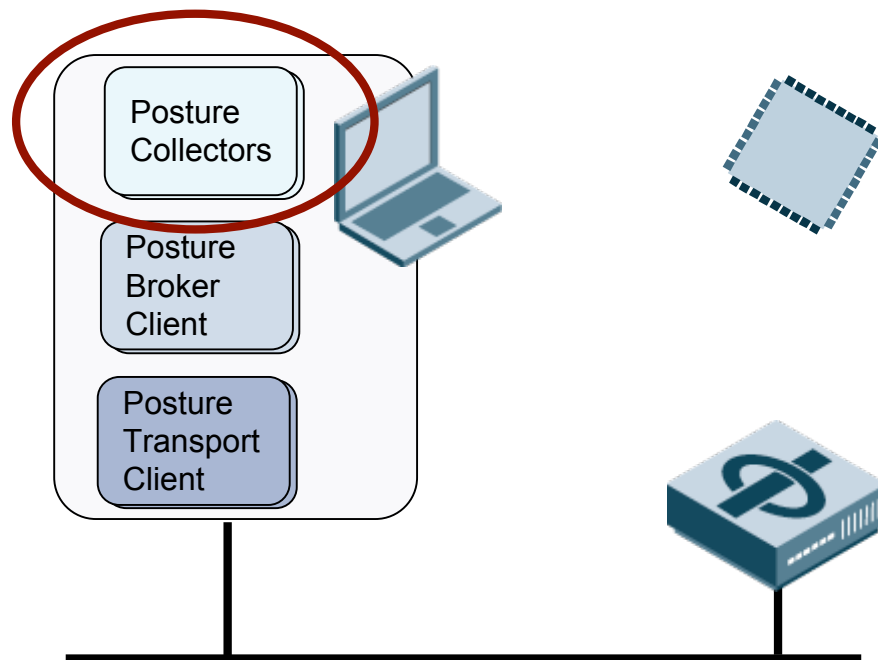
# Most NAC deployments will have to use MAC authentication for some devices



You can use scanning of the end point to help confirm the type of device

You can use behavior analysis to detect when the device is behaving "uncharacteristically"

# Posture assessment relies on the client to report the results



TCG/TNC has the TPM strategy to maximize "software trust"

Behavioral analysis also works here



## A sub-question: do you care about compliance, or infection?



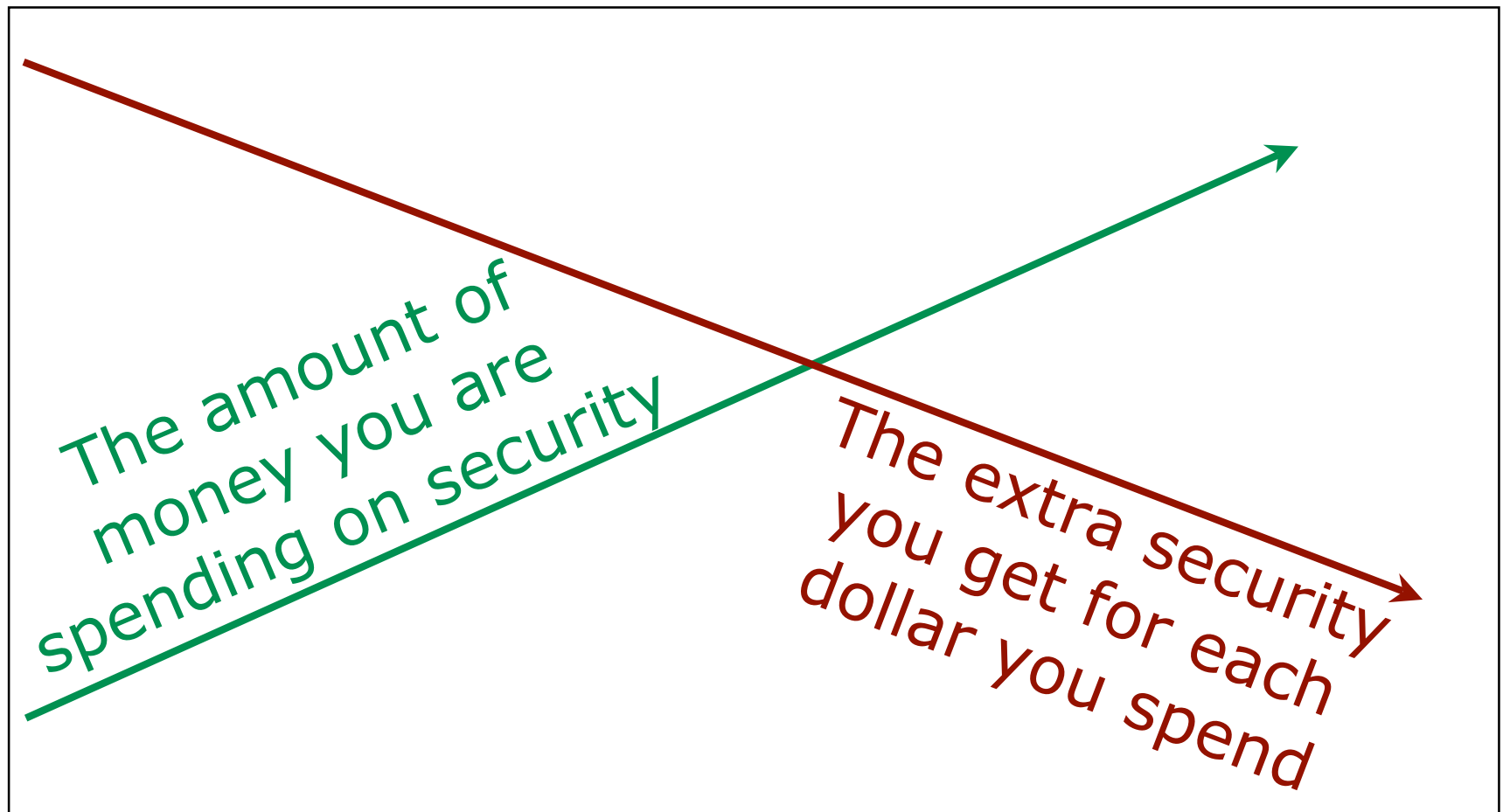
Software on the PC can tell you whether the system complies with policy, but says nothing about whether the system is infected



External sensors can't tell you about policy compliance, but they are very good at detecting infections

**(more about this later)**

Beware trying to have perfect security unless you have infinite budget



## Action Items: Lying Clients

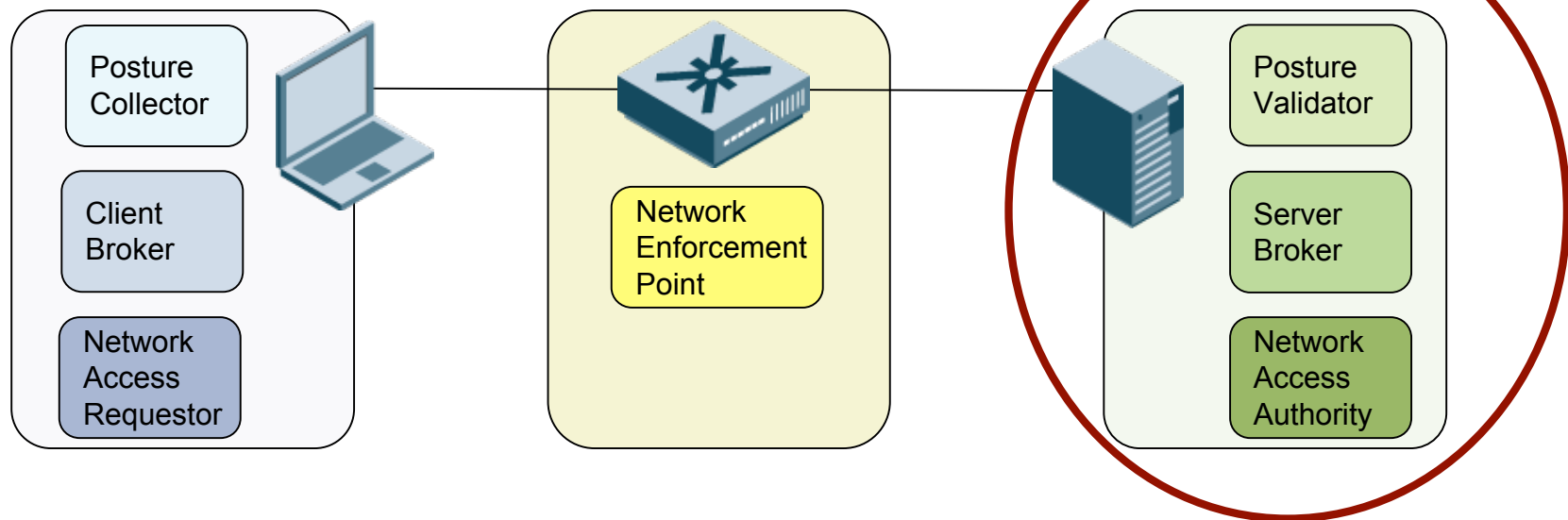
- **Seek out NAC solutions that can incorporate external scanning solutions and IDS/IPS data**
- **Identify holes in network security caused by MAC authentication, and document how you are plugging them**
- **Balance the cost of end-point security assessment with the benefits that it brings to the network**



2.

Are you ready to  
add another “P1”  
critical service?

This Policy Decision Point is now critical to anyone connecting to the network



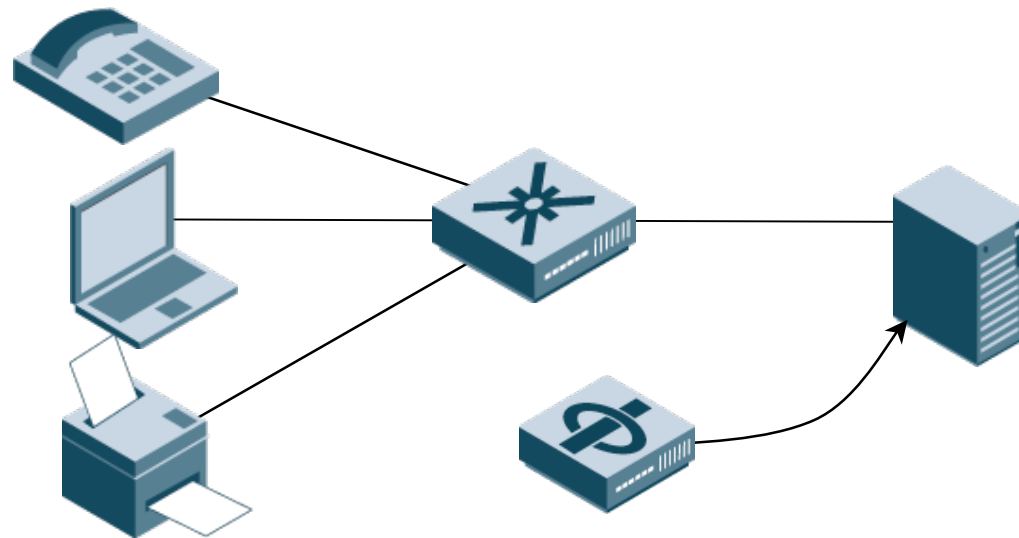
# Policy servers need to be scalable

User thinks that they log in once per day

1000 users = .03 decision/second

MAC devices are re-authenticated every minute

1000 users = 30 decision/second



End-point security checks in every 15 minutes

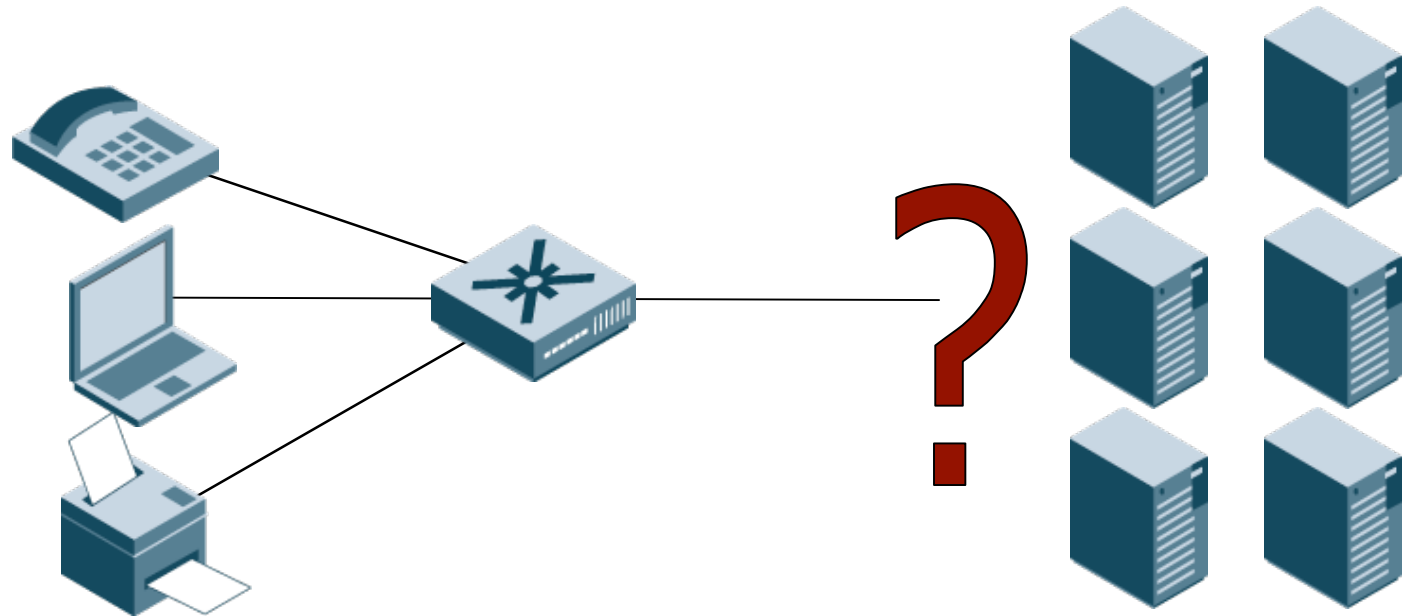
1000 users = 1 decision/second

IDS+SIM+scanner generate 10 events a second

events = 10 decision/second



## Policy servers need high availability

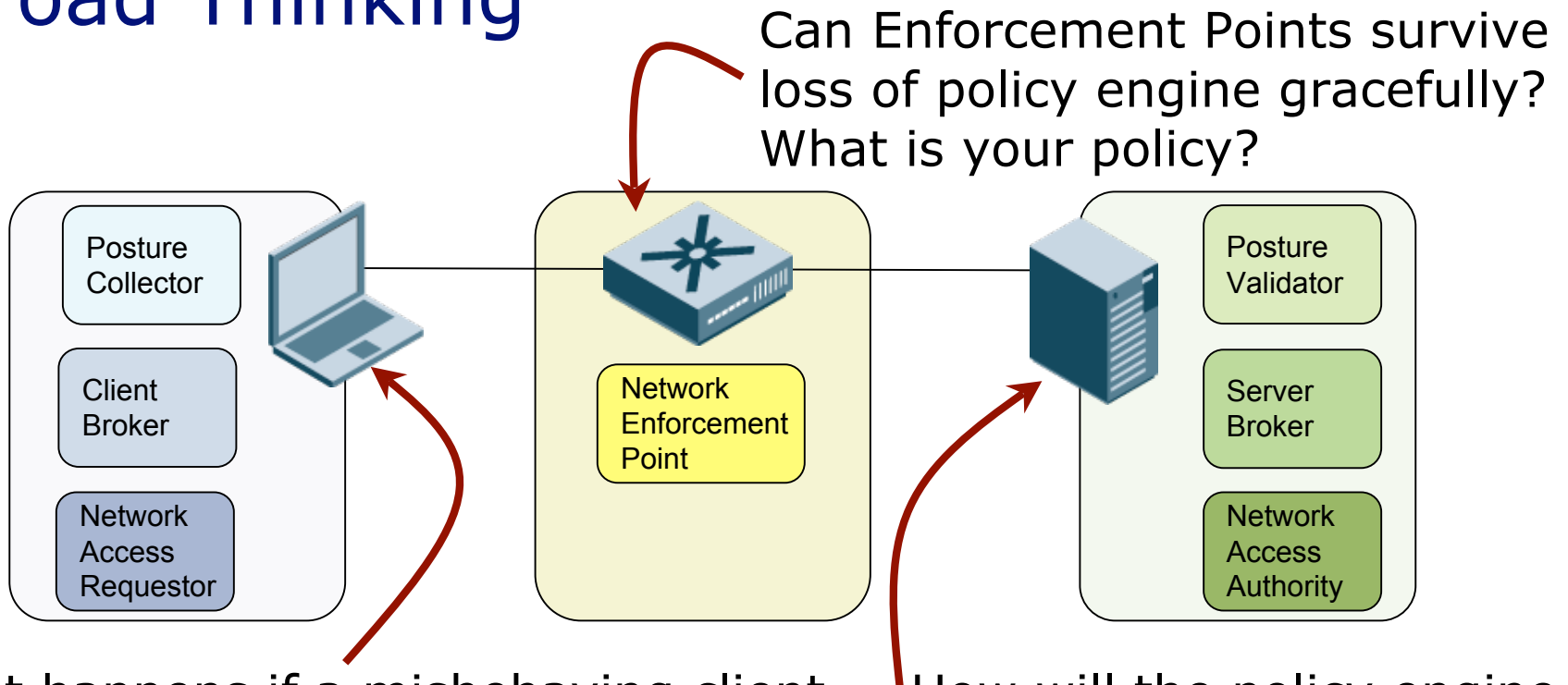


Can you build an active/active cluster?

Are your decision points able to handle multiple locations?

Is the link to the backend database, such as Active Directory or LDAP, properly provisioned for HA?

# Challenges to Reliability Require Broad Thinking



What happens if a misbehaving client thrashes the network with hundreds or thousands of authentications a second? Or spins its MAC address many times a second?

How will the policy engine behave while under a DoS attack?



## Action Items: Critical Services

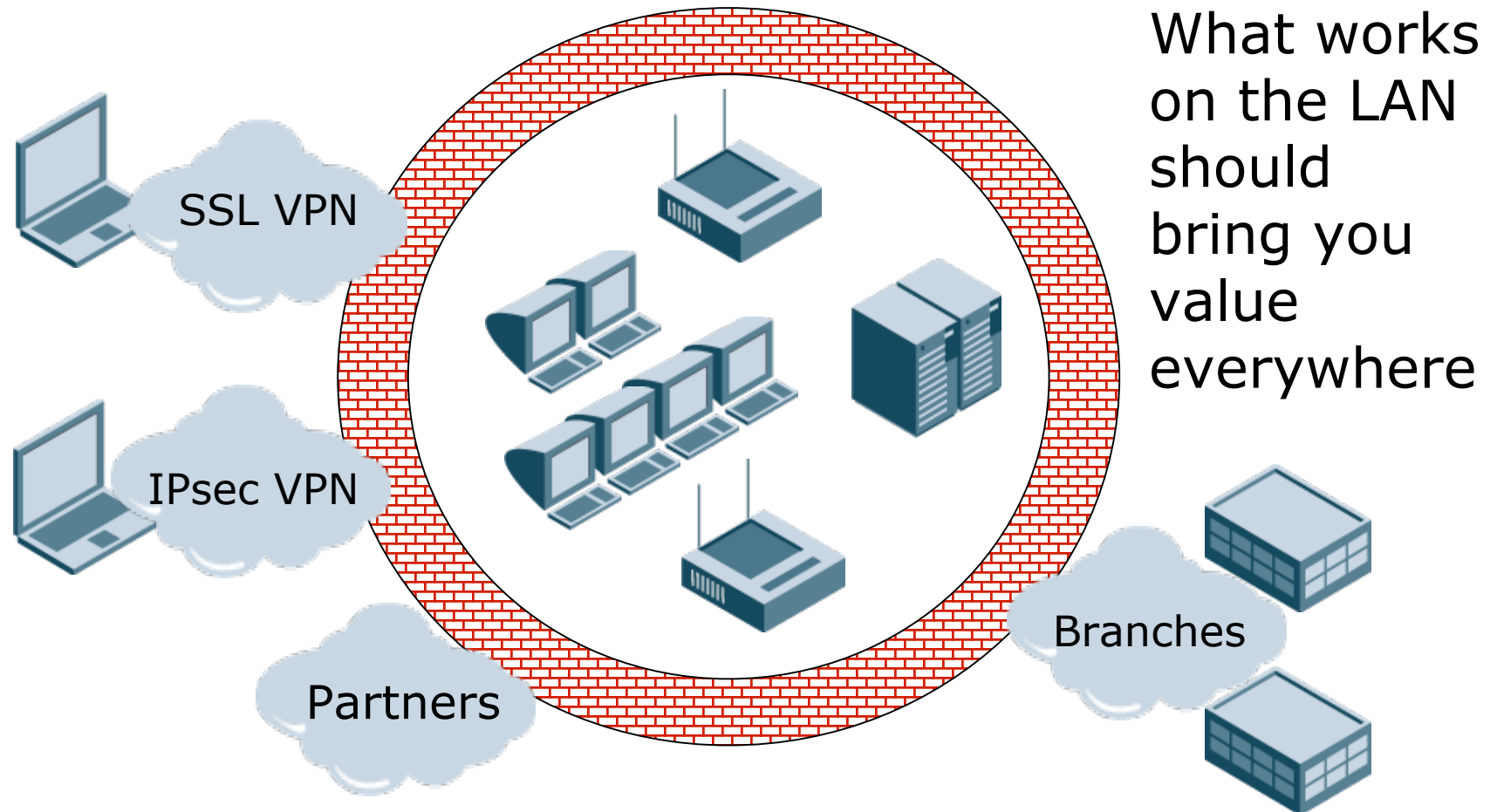
- **Select NAC policy engine solutions that have:**
  - Scalability, because you can't predict how many decisions/second you need
  - High availability, because the network can't stop working
- **Review policy on enforcement points when contact is lost with the policy decision point**
- **Ensure that the link between enforcement point, policy decision point, and backend authentication database, cleanly survives failures and "scale up" events**



3.

How will NAC  
extend to remote  
access, branch,  
and wireless

# NAC defines access controls based on identity and end-point posture



## SSL VPNs did NAC before NAC was even a buzzword



- **SSL VPN vendors are ideally situated to be part of your NAC solution**
- **No SSL VPN vendor has yet integrated their policy engine with the NAC engine**
- **Obviously, you want to have fewer engines and fewer bits of software floating around**

## IPsec VPNs will either have proprietary or IKE v2-based solutions



Proprietary is easy if your NAC vendor is your IPsec vendor...

... and of course you can use L3 enforcement

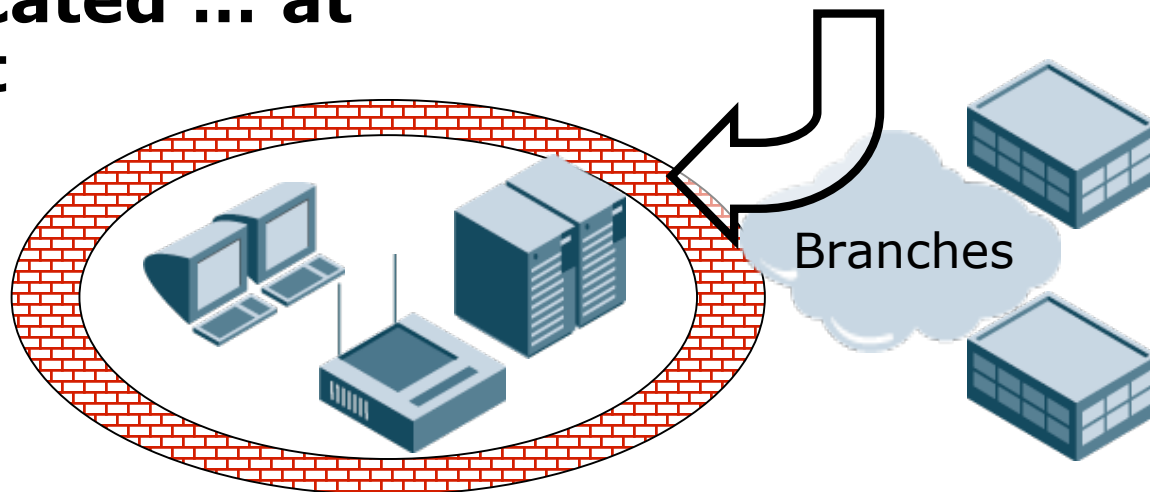


The most interesting future solutions build on EAP being used in 802.1X (most current NAC solutions) and in IPsec when IKE v2 is finally available

## Branch Offices need NAC even more than HQ, but have challenges

- **VLANs can't easily be propagated to branches, and may have different meanings**
- **Remediation services and policy engines may have to be replicated ... at higher cost**

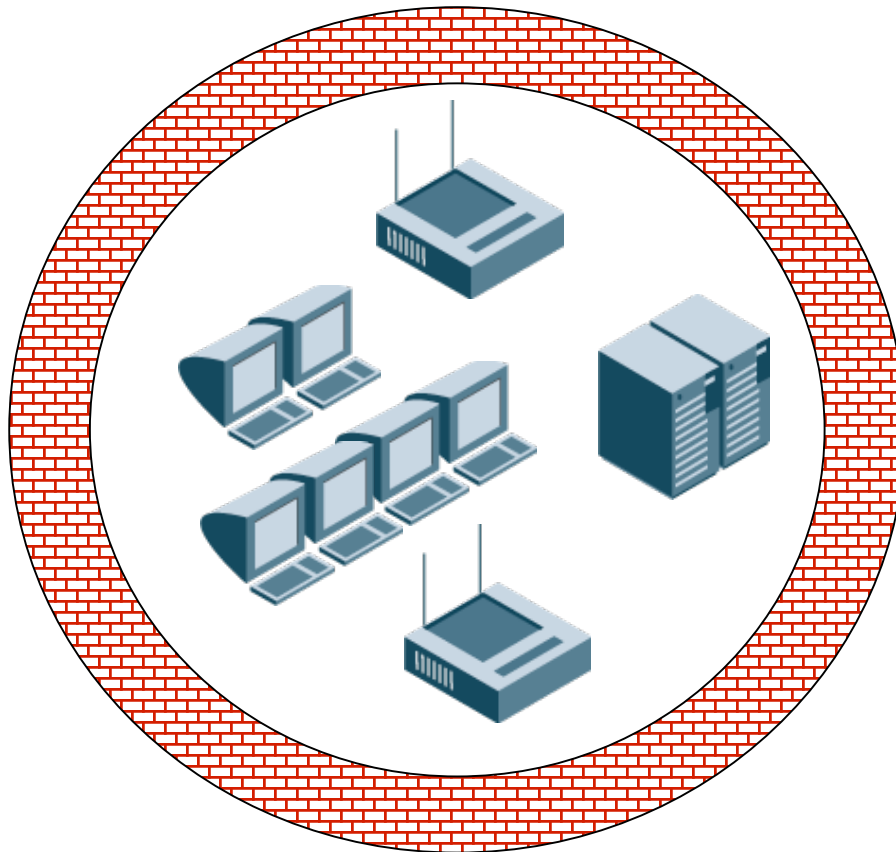
Consider pushing NAC "brains" towards HQ or using L3 enforcement



# Wireless almost always implies guest access of some sort

802.1X is a great strategy for LAN and WLAN...

but guests will want captive portal



## Action Items: Branch, VPN, Wireless

- **Aim to reduce number of policy engines and posture checkers you need to manage; look forward to extend NAC capabilities outside of the LAN and WLAN environments**
- **Consider different strategies for enforcement at branches (while preserving same policy engine)**
- **Make sure your IPsec and SSL VPN solution vendors are “on board” with your NAC strategy**



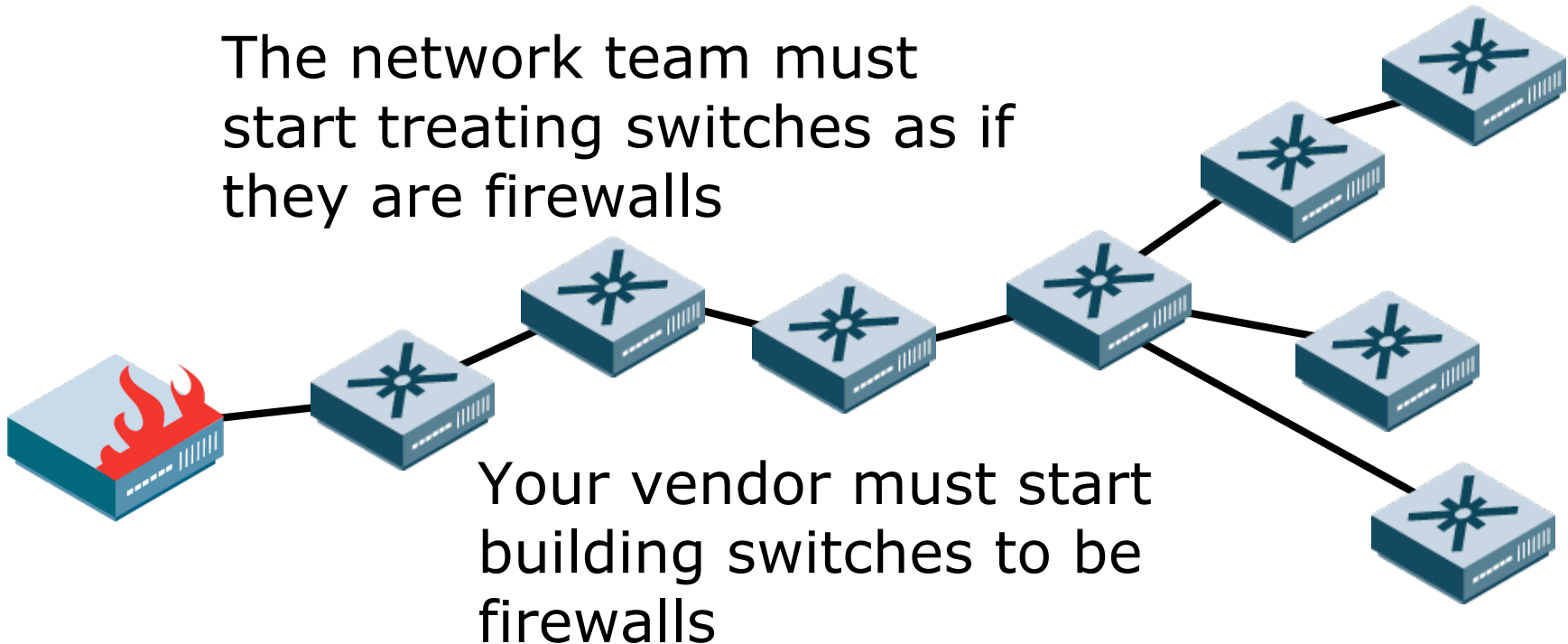


4.

How much does  
NAC depend on  
the security of  
your

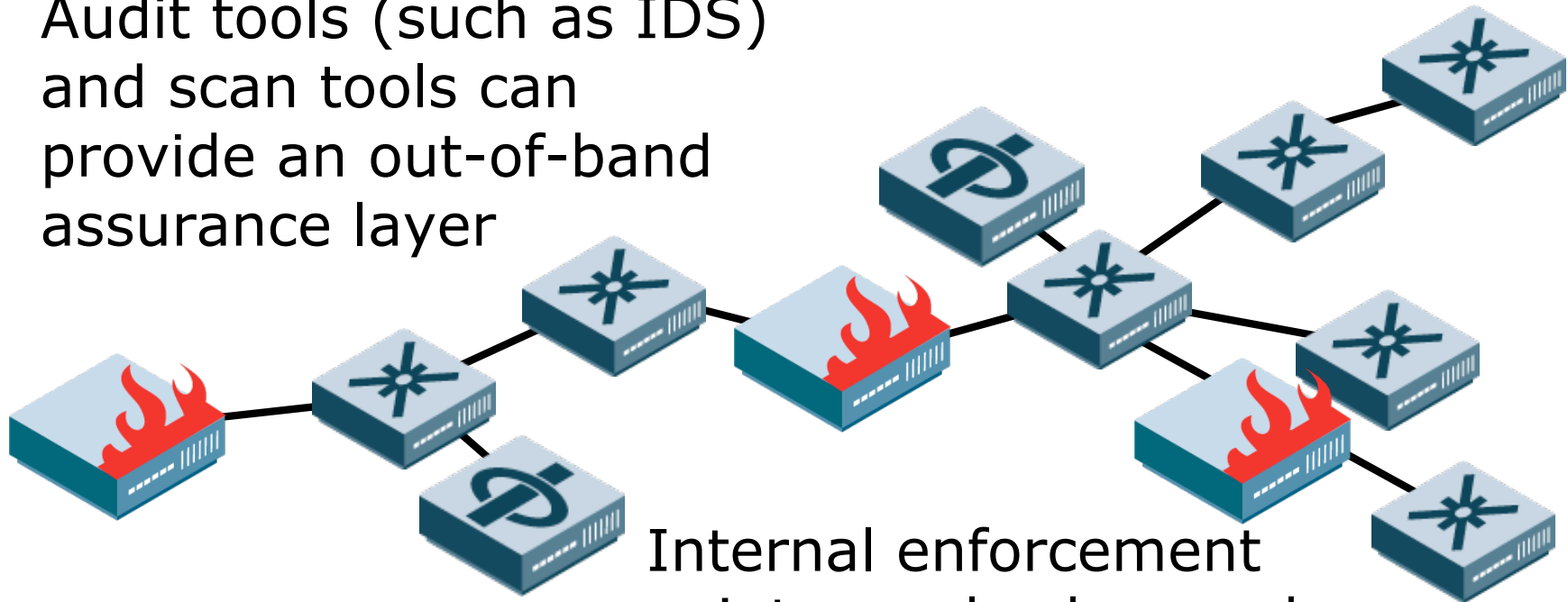
# When you push security into the network, the network must be secure

The network team must start treating switches as if they are firewalls



# Many NAC solutions can help work around infrastructure

Audit tools (such as IDS) and scan tools can provide an out-of-band assurance layer



Internal enforcement points can backup and extend switch enforcement



## Action Items: Infrastructure Security

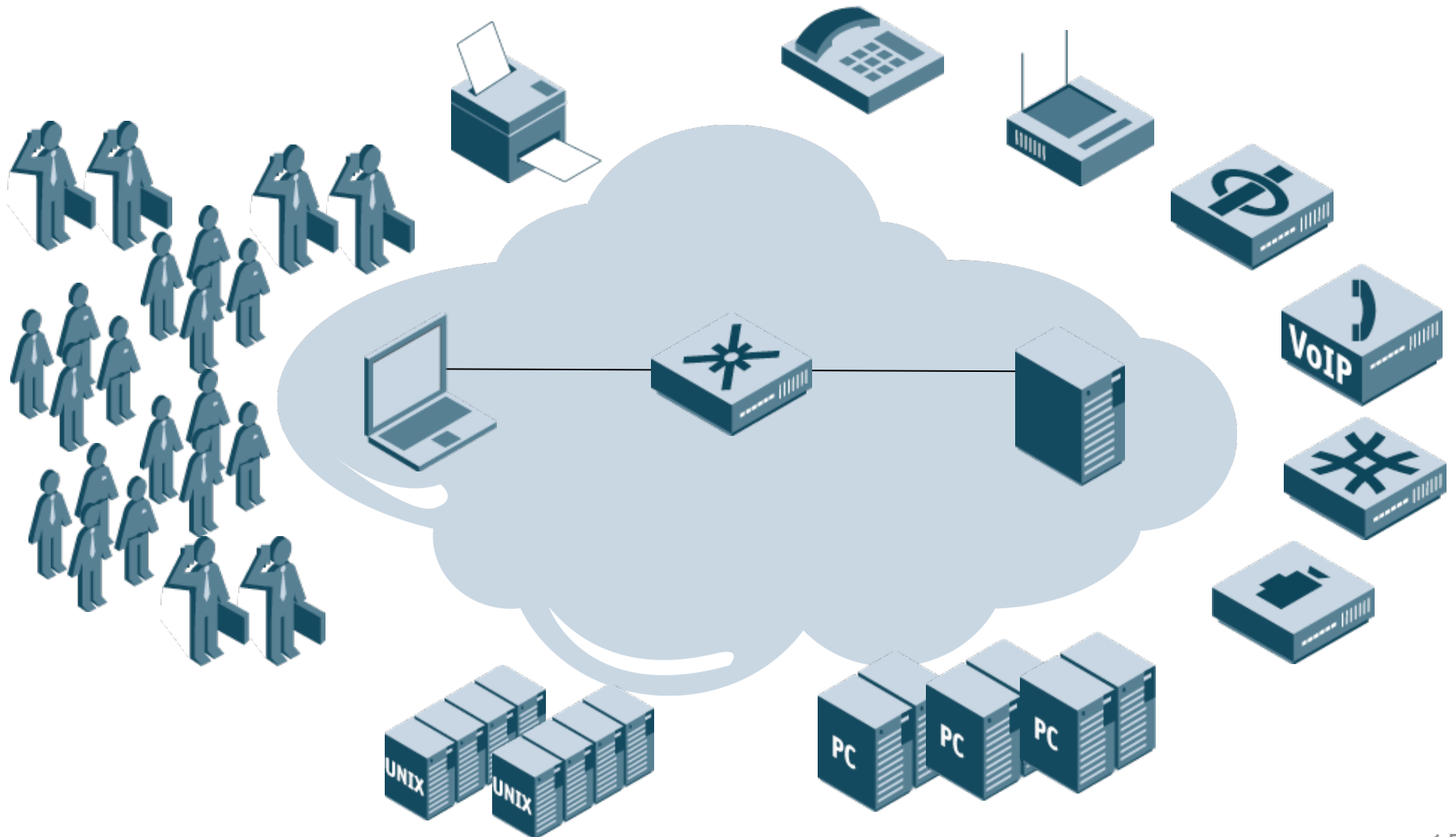
- **Bring together the network operations team and NAC teams to resolve “infrastructure” issues early**
  - Password management
  - Bug fixes and software version updating
  - Change control and access rights
- **Deliver the key message: Every switch is a firewall**
- **Evaluate whether your infrastructure is ready to transition from “connection utility” to “enforcement point”**



5.

How well does  
NAC interact with  
the world around  
it?

# "No NAC is an Island"



# You need to consider NAC's interaction with the rest of the world

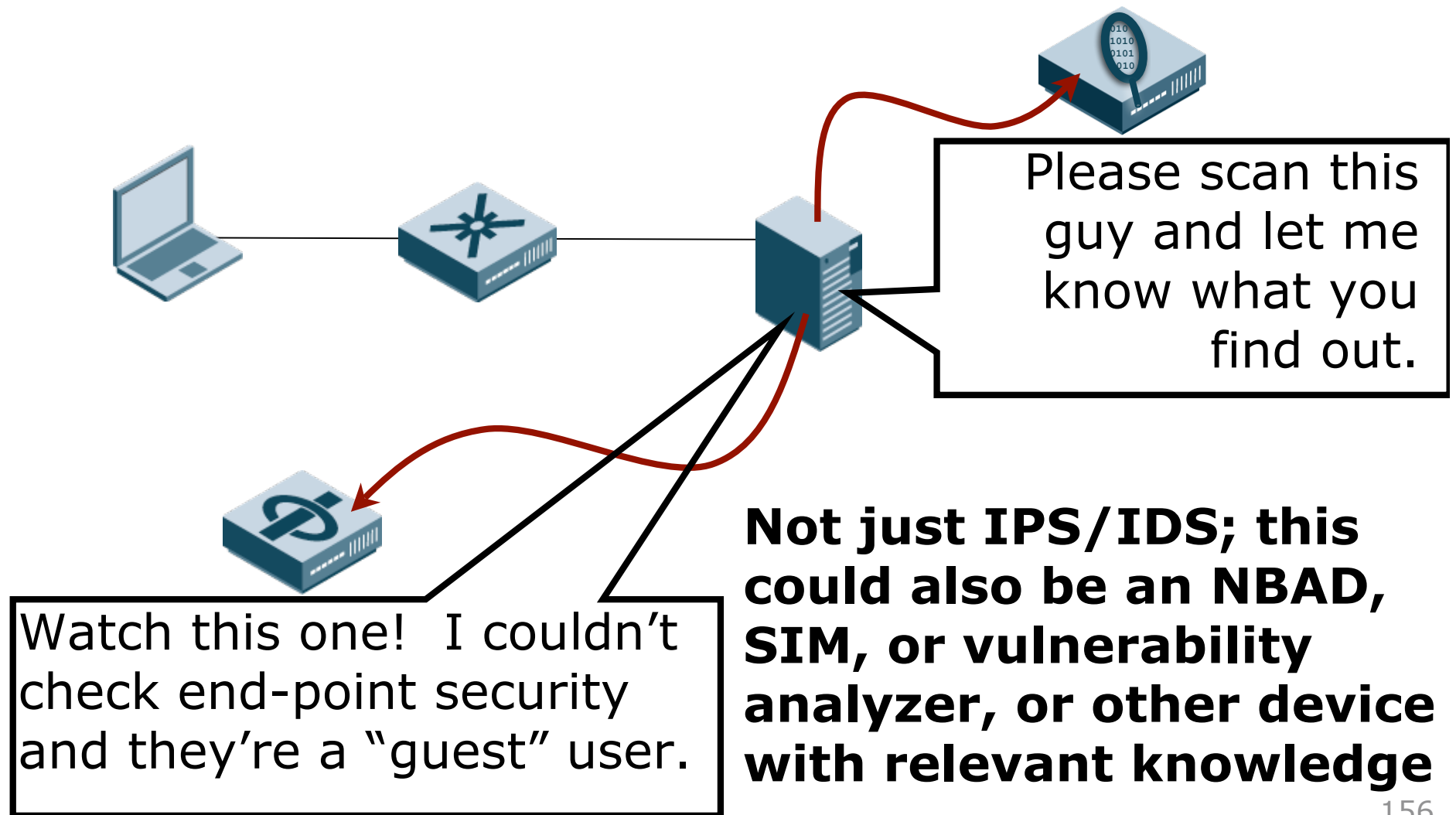
## Layers 8, 9, and 10

- The all-important religious, political, and economic layers of the OSI model
- (see next hard question)

## Layers 3 through 7

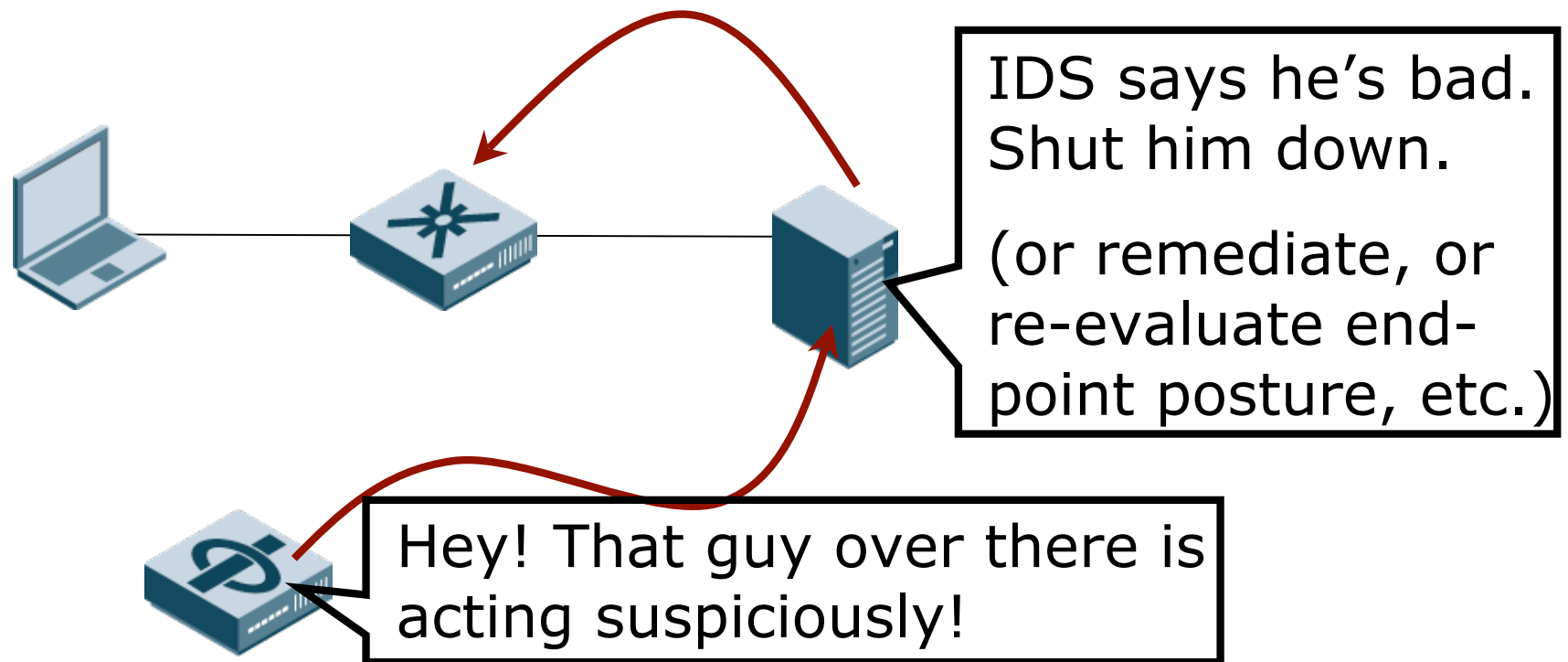
- NAC is already linked to end-point security tools
- What about data sources such as IDS and IPS events?
- What about data streams from SIMs?

## NAC can talk to IPS





## IPS (and IDS) could talk to NAC

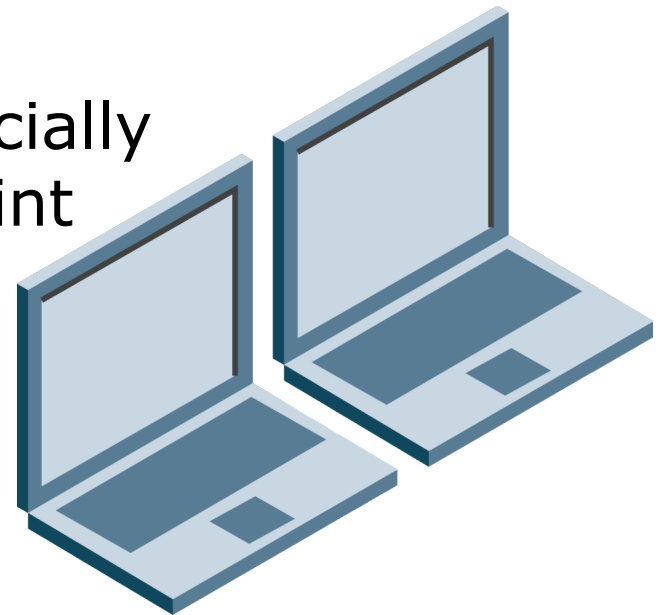


**Subtle Problem: "Change of Authorization" is not within existing products, so this is a work in progress for open frameworks**

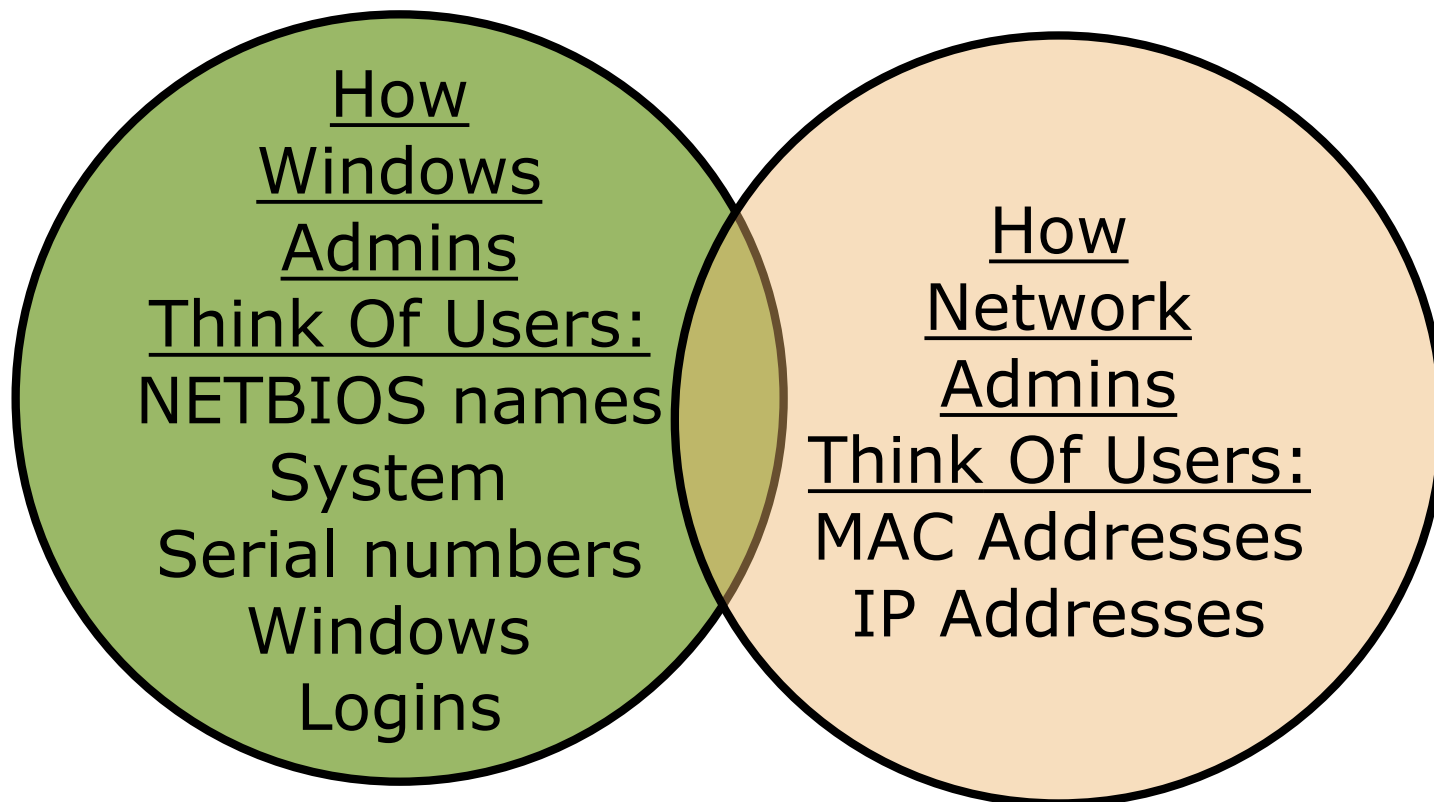
# NAC integration with external devices is an evolving story

**Howard's Observation: "NAC is the bouncer at the door. We need more bouncers inside of the bar."**

This integration is especially critical to you if end-point security is one of your driving factors for NAC.




## Other complexities will confound the process



## Action Items: NAC Communications

- **Identify your “security sensors” such as IDS, IPS, SIM, Vulnerability Analyzers, and even NetFlow data.**
  - This will probably overlap in some ways with the information provided by end-point management tools (Patchlink, BigFix, Altiris, *etc.*)
- **Determine where NAC can make use of this data and how well your vendor supports it**
- **Look at how NAC can make your network security tools “smarter” by sharing information about network users**



6.

How does NAC  
change how  
everyone thinks  
about the

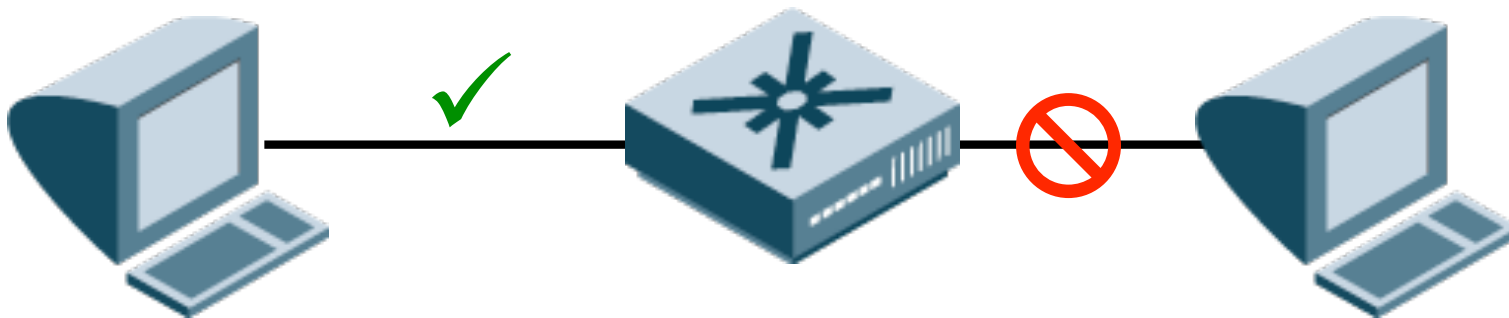
# NAC Fundamentally Changes the Way You Think About the Network

## Before: Switching Infrastructure

- You plug things in, and they work

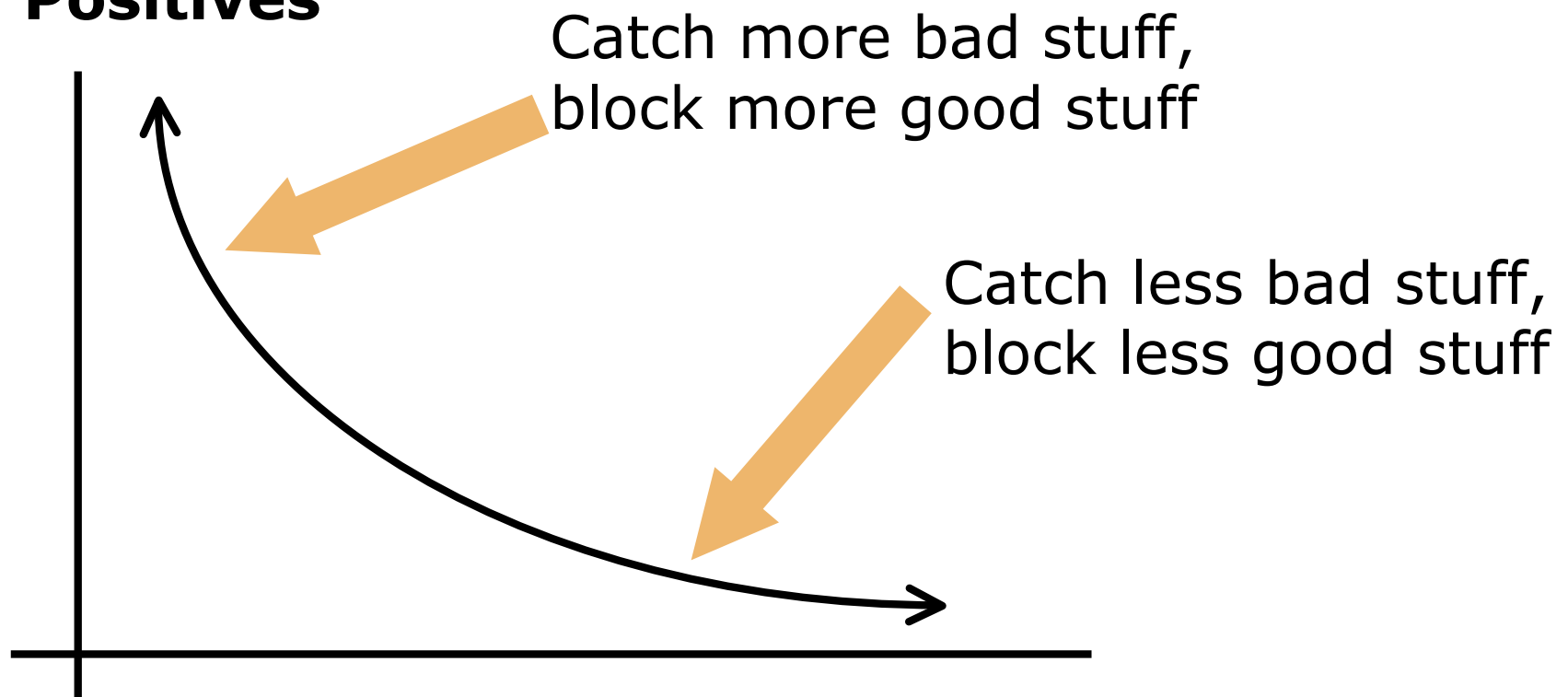
## After: Policy Enforcement Infrastructure

- You plug things in, and **maybe** they work



## Dealing with a fundamental change requires layer 8, 9, and 10 support

- **Simple Fact: All Security Creates False Positives**



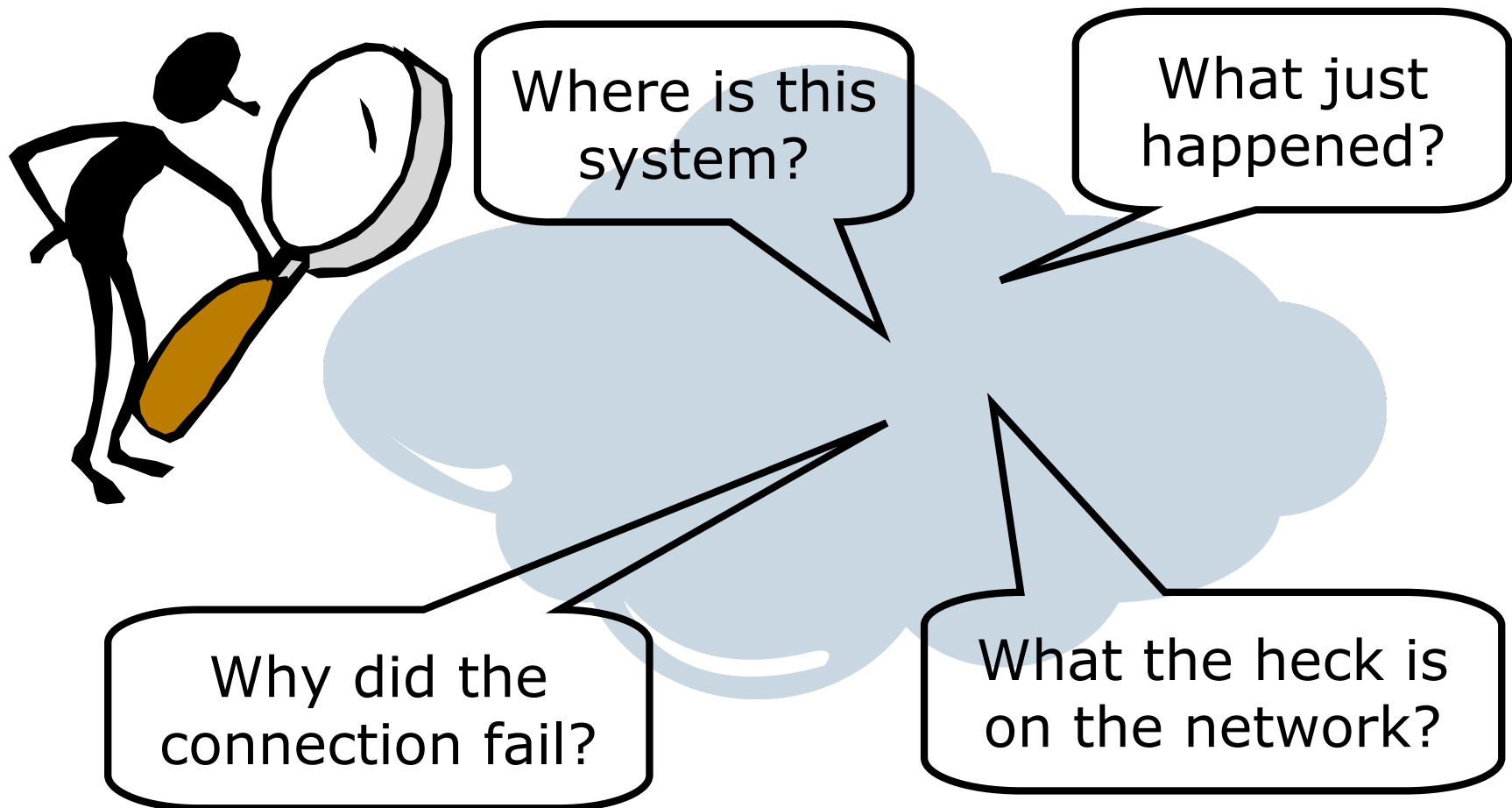
Keep In Mind The Guiding Principle of  
NAC

**The Goal of NAC Is to Allow  
Devices to Connect to the  
Network.  
(Not to Keep Devices off of the  
Network)**

J-P's Principle of NACology:  
Forewarned is Forearmed



Visibility gives you the best opportunity to avoid problems



# Gaining visibility is good network discipline anyway

**Network Management Tools with Discovery: IPMonitor, What'sUp**

**Vulnerability Scanners and Mappers: Nessus, nmap, Sourcefire RNA, Tenable PVS**

**3rd Party NAC Add-ons for Inventory: Great Bay, ID Engines**

**IDS using Signatures and NBAD techniques: Mazu, Lancope, & the usual suspects**

## Action Items: Change in Thinking

- **Socialize the changes that NAC will bring before you run into problems and before they start affecting network usage**
- **Become “forearmed” by making use of existing tools for network discovery and visibility as part of your NAC plans**
- **Where appropriate, add new visibility tools to your network to support NAC help desk as well as audit and trust-but-verify functions**

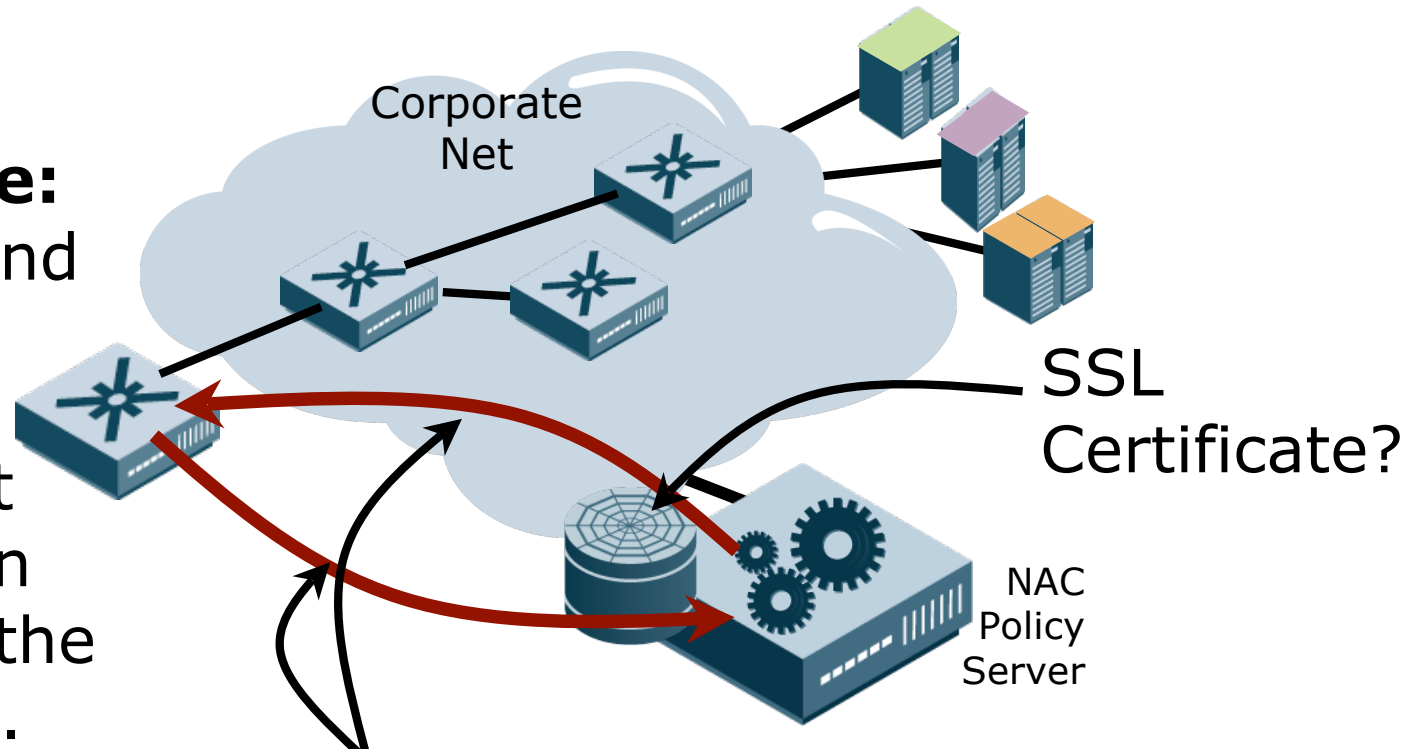


7.

How will you  
resolve NAC  
susceptibility to  
security attacks?

# All Security Systems Have Vulnerabilities You Must Understand

**For Example:**  
An out-of-band NAC solution requires management links between devices and the policy server.



How is this Secured?  
Authenticated? Validated?

# Complex and Cross-Platform Solutions Need Extra Care

<b>Areas of Concern</b>	<b>Potential Issues</b>
<b>Command-Line Management Links</b>	<b>CLI passwords; clear-text management; credential management; change control</b>
<b>SNMP Tools</b>	<b>Lack of SNMP authentication in devices; clear-text passwords; UDP lossage; change control</b>
<b>Client APIs</b>	<b>Registration and impersonation vulnerabilities</b>
<b>SSL; RADIUS</b>	<b>Certificates and Trusted Roots; Protection of private keys; Renewals</b>
<b>Data Feeds</b>	<b>Impersonation; Loss; Privacy of Information</b>

## Action Items: Security Vulnerabilities

- **Work with your vendor to identify areas of “linkage” between components where you need to be concerned**
- **Identify specific training issues for end-users related to potential vulnerabilities (such as SSL/TLS certificates)**
- **Get outside help to review security vulnerabilities and identify areas for increased vigilance**

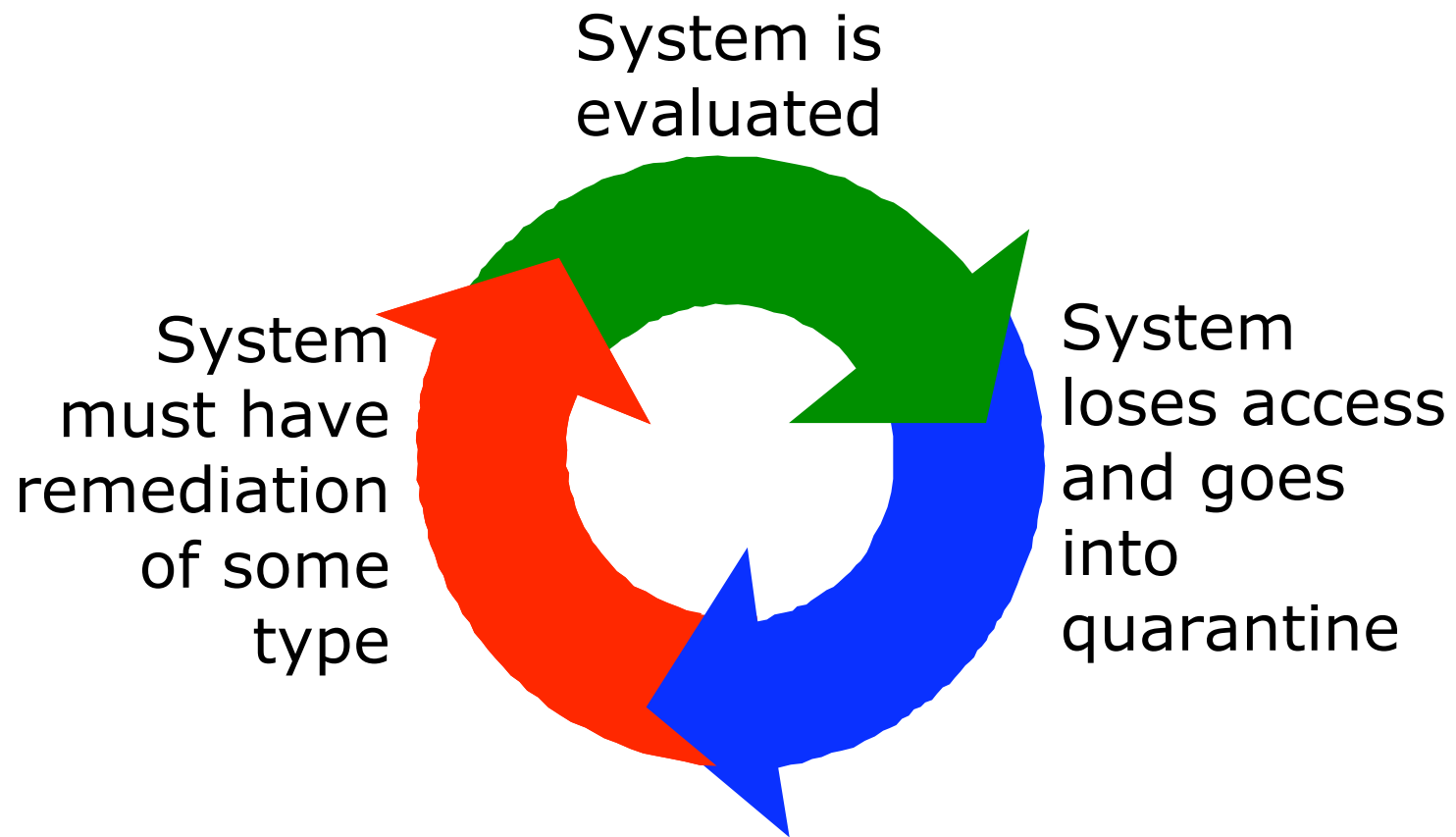


8.

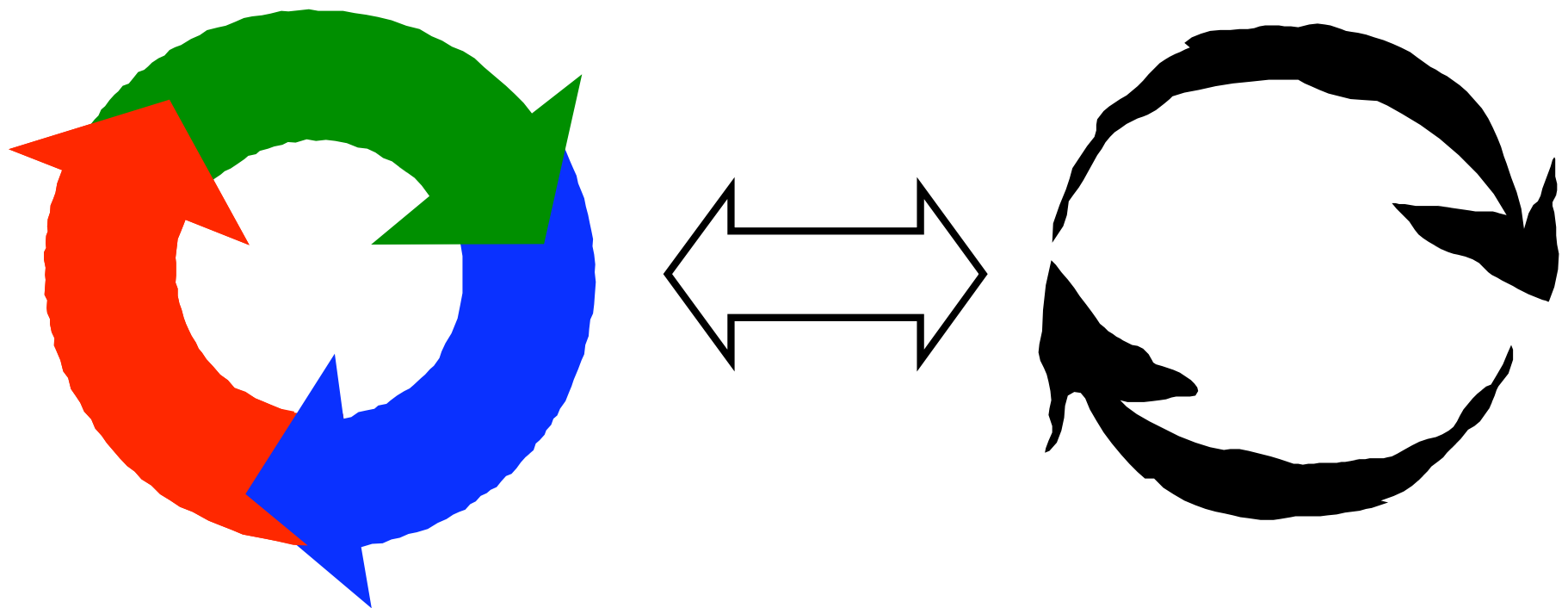
How will NAC's  
lifecycle and your  
Organization's  
lifecycles mesh?



# End-Point Security Assessment isn't a "yes/no" answer



NAC end-point strategy must match  
the organization's strategy



**. Detect . Remediate . Quarantine . Allow .**

# Key Advice: Know When To Throw the Ball to the Other Team

- **The Organization must have infrastructure in place before you can even start down the NAC path.**
- **Take a lifecycle view of end-points.**
- **Don't fixate on just one aspect of the cycle (such as evaluation)**

---

**Interaction of Network Team and Desktop Team  
is Required ... and Hard**

## Action Items: Lifecycle

- **Have your end-system lifecycle already implemented and running before you add NAC to the picture**
- **Ensure that your NAC solution will fully support the lifecycle the desktop team has endorsed**
- **Build management bridges carefully to keep desktop and network people out of each other's hair**



9.

What value does  
NAC bring to the  
Organization?

This one, you're going to have to answer for yourself

- **But here are some things people have said they used to build ROI case for NAC**
  - ➔ **Reduced help-desk calls (after initial spike)**
  - ➔ **Reduced cost of RIAA subpoena answers**
  - ➔ **Better ability to answer compliance requirements**
  - ➔ **Reduced cost on Moves/Add/Changes by making the network more dynamic**
  - ➔ **Reduced load on “high cost” staff by allowing “lower cost” staff to grant access**

# Thanks!

**Joel Snyder**  
**Senior Partner**  
**Opus One**  
**[jms@opus1.com](mailto:jms@opus1.com)**

